# 2010 MANPOWER SURVEY OF THE TRANSPORT LOGISTICS INDUSTRY

### MANPOWER SURVEY REPORT

Transport Logistics Training Board Vocational Training Council



### 2010 Manpower Survey Report of the Transport Logistics Industry

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#### **Background**

1. The Transport Logistics Training Board of the Vocational Training Council was set up by the HKSAR Government to be responsible for, among other duties, determining the manpower situation and training needs in the Transport Logistics Industry (TLI). In third quarter 2010 the Training Board conducted a manpower survey of the TLI covering 10 branches of the Industry.

#### Scope and Coverage of the Survey

- 2. The survey covered all employees whose responsibilities were related to the transport logistics business and operations. Those working in computing, accounting, personnel and other administrative and supporting areas were not surveyed.
- 3. The ten branches of the TLI surveyed were:
  - I. Warehousing & Cold Storage
  - II. Cargo Handling Terminals
  - III. Trucking & Container Haulage
  - IV. Air Freight Transport
  - V. Forwarding Agents
  - VI. Stevedoring Services
  - VII. Couriers (International)
  - VIII. Other Transport Logistics Services Providers
  - IX. Sea Freight Transport
  - X. Ship Management & Chartering

#### Method of the Survey

- 4. The survey adopted a mixed approach in deciding the sampling frame, making use of the Hong Kong Standard Industrial Classification (HSIC) and other means. The HSIC Scheme is a three-tier system managed by the Census & Statistics Department (C&SD). The HSIC groups establishments of similar business nature in Hong Kong into specific sectors/branches. Industrial sectors are identified by 3 digits, 4 digits and 6 digits respectively.
- 5. For HSIC based sampling, a stratified random sampling method was adopted. Data collected were statistically grossed up where applicable to give an overall picture of the manpower situation of these sectors/branches. No grossing up of data was done for the supplementary samples.

### **Branches Surveyed and Samples**

6. The branches surveyed and the numbers of samples per respective branches are:

Branch			Sample Size
I.	1. 2. 3.	Warehousing & Cold Storage General Cargo Warehouses & Other Storage Services (HSIC 5212) Cold Storage (HSIC 5211) Packing and Crating Services & Cargo Inspection, Sampling and Other Storage Services (HSIC 522904, 522905)	139
II.	4.	Cargo Handling Terminals Cargo Handling Terminals (HSIC 522201)	7
III.	<ul><li>5.</li><li>6.</li><li>7.</li></ul>	Trucking & Container Haulage Land Freight Transport by Good Vehicles and Land Freight Transport, n.e.c. (HSIC 4927, 522103, 522903) Haulage of Containers & Container Leasing (HSIC 4928, 522204) Supplementary Samples* - Large Vehicle Fleet Owner Companies	469
IV.	8.	<u>Air Freight Transport</u> Airline Companies and Supporting Services to Air Transport (HSIC 5101, 5223, 510202)	39
V.	9. 10.	Forwarding Agents Air Cargo Forwarding Services (HSIC 522901) Sea Cargo Forwarding Services (HSIC 522902)	289
VI.	11.	<u>Stevedoring Services</u> Stevedore and Supporting Services to Water Transport, n.e.c. (HSIC 522202)	47
VII.	12.	International Couriers International Couriers (HSIC 5321)	70
VIII.	13.	Other Transport Logistics Service Providers Supplementary Samples* - Other Transport Logistics Service Providers	24
XI.	14. 15.	Sea Freight Transport Ship Agents & Managers (HSIC 5011, 5012) Operators of Sea - Going Vessels (HSIC 5014)	98
X.	16. 17. 18.	Ship Management & Chartering Ship Owners of Sea - Going Vessel (HSIC 501302, 501502) Shipbrokers (HSIC 522906) Inland Water Freight Transport (HSIC 5022)	122

Grand Total 1,304

<sup>\*</sup> Company level

### **Main Survey Findings**

#### Responses to the Survey

7. The summary of responses to the survey is as follows:

Result	Total	%
Closed	21	1.61
Merged with other establishment	16	1.23
Moved, address cannot be located/untraceable	65	4.98
Non-contact	63	4.83
Not engaged in specific trade	34	2.6
No technical manpower	46	3.52
Not yet start operation	9	0.69
Partial response	19	1.46
Refusal	36	2.76
Registered office/Corresponding address	10	0.77
Response	908	69.58
Temporarily ceased	78	5.98
Total	1,305	100.00

#### Total Establishment

8. The total number of establishments is found to be:

	Branch	Establishments
I.	Warehousing & Cold Storage	548
II.	Cargo Handling Terminals	7
III.	Trucking & Container Haulage	8,481
IV.	Air Freight Transport	52
V.	Forwarding Agents	2,483
VI.	Stevedoring Services	199
VII.	International Couriers	181
VIII.	Other Transport Logistics Services Providers	16
IX.	Sea Freight Transport	218
X.	Ship Management & Chartering	142
	All Branches	12,327

#### Manpower

9. The findings of the total manpower and the distribution in terms of industry-related employees (i.e. excluding administrative and supporting employees) in the TLI are listed below

Table 1 Number of Employees in 2010 by Branches and by Job Levels and by Sectors (the fields in which the employees are engaged)

	Branch	Job Level	Air Transport	Sea Transport	Land Transport	Cross- sectoral	All Sectors
I.	Warehousing & Cold Storage	Managerial	7	41	340	13	401
	-	Executive/supervisory	5	1	672	1	679
		Assistant/clerical	11	10	1,615	7	1,643
		Crafts/operative	46	12	3,778	0	3,836
		Sub-total	69	64	6,405	21	6,559
II.	Cargo Handling Terminals	Managerial	0	0	95	0	95
		Executive/supervisory	0	0	531	0	531
		Assistant/clerical	0	0	931	0	626
		Crafts/operative	0	0	1,295	0	1295
		Sub-total	0	0	2,852	0	2,852
III.	Trucking & Container Haulage	Managerial	28	0	1,480	63	1,571
		Executive/supervisory	14	0	3,864	39	3,917
		Assistant/clerical	98	25	7,422	145	7,690
		Crafts/operative	0	14	30,436	0	30,450
		Sub-total	140	39	43,202	247	43,628
IV.	Air Freight Transport	Managerial	209	0	52	0	261
	-	Executive/supervisory	921	0	562	0	1,483
		Assistant/clerical	693	0	672	0	1,365
		Crafts/operative	2,984	0	1,216	0	4,200
		Sub-total	4,807	0	2,502	0	7,309
V.	Forwarding Agents	Managerial	1,481	1,862	69	445	3,857
		Executive/supervisory	1,990	2,343	265	411	5,009
		Assistant/clerical	6,300	9,016	171	1,239	16,726
		Crafts/operative	1,021	864	907	13	2,805
		Sub-total	10,792	14,085	1,412	2,108	28,397

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Branch	Job Level	Air Transport	Sea Transport	Land Transport	Cross- sectoral	All Sectors
VI. Stevedoring Services	Managerial	0	50	37	0	87
	Executive/supervisory	0	16	88	0	104
	Assistant/clerical	0	63	152	0	215
	Crafts/operative	0	53	771	0	824
	Sub-total	0	182	1,048	0	1,230
VII. International Couriers	Managerial	49	0	81	245	375
	Executive/supervisory	93	0	238	449	780
	Assistant/clerical	189	0	496	833	1,518
	Crafts/operative	693	0	4,291	1,236	6,220
	Sub-total	1,024	0	5,106	2,763	8,893
VIII. Other Transport Logistics Service	Managerial	0	0	23	58	81
Providers	Executive/supervisory	0	0	89	57	146
	Assistant/clerical	0	0	51	117	168
	Crafts/operative	0	0	1,032	3	1035
	Sub-total	0	0	1,195	235	1,430
IX. Sea Freight Operators	Managerial	3	410	1	0	414
	Executive/supervisory	1	642	2	0	645
	Assistant/clerical	2	1,192	4	0	1,198
	Crafts/operative	0	31	0	0	31
	Sub-total	6	2,275	7	0	2,288
X. Ship Management & Chartering	Managerial	0	292	1	0	293
	Executive/supervisory	0	382	1	0	383
	Assistant/clerical	0	740	2	0	742
	Crafts/operative	0	285	16	0	301
	Sub-total	0	1,699	20	0	1,719

Branch	Job Level	Air	Sea	Land	Cross-	All
Dianen	Job Level	Transport	Transport	Transport	sectoral	Sectors
	Managerial	1,777	2,655	2,179	824	7,435
	Executive/supervisory	3,024	3,384	6,312	957	13,677
All Branches	Assistant/clerical	7,293	11,046	11,516	2,341	31,891
All Dianches	Crafts/operative	4,744	1,259	43,742	1,252	50,997
	Total	16,838	18,344	63,749	5,374	104,305

Table 2 Number of Employees in 2009 by Branches and by Job Levels and by Sectors (the fields in which the employees are engaged)

	Branch	Job Level	Air Transport	Sea Transport	Land Transport	Cross- sectoral	All Sectors
I.	Warehousing & Cold Storage	Managerial	7	41	351	13	412
		Executive/supervisory	5	2	691	1	699
		Assistant/clerical	11	20	1,758	9	1,798
		Crafts/operative	46	12	3,771	0	3,829
		Sub-total	69	75	6,571	23	6,738
II.	Cargo Handling Terminals	Managerial	0	0	92	0	92
		Executive/supervisory	0	0	541	0	541
		Assistant/clerical	0	0	960	0	960
		Crafts/operative	0	0	1,294	0	1,294
		Sub-total	0	0	2,887	0	2,887
III.	Trucking & Container Haulage	Managerial	28	0	1,409	63	1,500
		Executive/supervisory	14	0	3,898	39	3,951
		Assistant/clerical	70	20	7,444	153	7,687
		Crafts/operative	0	14	31,697	0	31,711
		Sub-total	112	34	44,448	255	44,849
IV.	Air Freight Transport	Managerial	213	0	52	0	265
	-	Executive/supervisory	908	0	562	0	1,470
		Assistant/clerical	696	0	672	0	1,368
		Crafts/operative	2,919	0	1,216	0	4,135
		Sub-total	4,736	0	2,502	0	7,238
V.	Forwarding Agents	Managerial	1,472	1,903	71	428	3,874
		Executive/supervisory	2,042	2,353	266	401	5,062
		Assistant/clerical	6,289	9,200	172	1,215	16,876
		Crafts/operative	1,046	866	917	12	2,841
		Sub-total	10,849	14,322	1,426	2,056	28,653

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Branch		Job Level	Air Transport	Sea Transport	Land Transport	Cross- sectoral	All Sectors
VI. Stevedoring Services	Managerial	0	50	37	0	87	
		Executive/supervisory	0	16	89	0	105
		Assistant/clerical	0	63	144	0	207
		Crafts/operative	0	43	765	0	808
		Sub-total	0	172	1,035	0	1,207
VII. International Cour	riers	Managerial	49	0	77	245	371
		Executive/supervisory	100	0	222	449	<i>771</i>
		Assistant/clerical	191	0	470	830	1,491
		Crafts/operative	686	0	3,955	1,262	5,903
		Sub-total	1,026	0	4,724	2,786	8,536
VIII. Other Transport L	ogistics Service	Managerial	0	0	23	58	81
Providers		Executive/supervisory	0	0	89	57	146
		Assistant/clerical	0	0	51	117	168
		Crafts/operative	0	0	1,031	3	1,034
		Sub-total	0	0	1,194	235	1,429
IX. Sea Freight Opera	tors	Managerial	3	413	2	0	418
		Executive/supervisory	1	633	1	0	635
		Assistant/clerical	2	1,170	4	0	1,176
		Crafts/operative	0	31	0	0	31
		Sub-total	6	2,247	7	0	2,260
X. Ship Management	& Chartering	Managerial	0	304	1	0	305
		Executive/supervisory	0	407	1	0	408
		Assistant/clerical	0	772	2	0	774
		Crafts/operative	0	331	16	0	347
		Sub-total	0	1,814	20	0	1,834

Branch	Job Level	Air	Sea	Land	Cross-	All
Dianen	Job Level	Transport	Transport	Transport	sectoral	Sectors
	Managerial	1,772	2,711	2,115	807	7,405
	Executive/supervisory	3,070	3,411	6,360	947	13,788
All Branches	Assistant/clerical	7,259	11,245	11,677	2,324	32,505
All Dianches	Crafts/operative	4,697	1,297	44,662	1,277	51,933
	Total	16,798	18,664	64,814	5,355	105,631

Table 3 Projected number of Employees in 2011 by Branches and by Job Levels and by Sectors (the fields in which the employees are engaged)

	Branch	Job Level	Air	Sea	Land	Cross-	All
	Branch	Job Level	Transport	Transport	Transport	sectoral	Sectors
I.	Warehousing & Cold Storage	Managerial	7	41	343	13	404
		Executive/supervisory	5	2	659	1	667
		Assistant/clerical	11	10	1,611	7	1,639
		Crafts/operative	46	12	4,157	0	4,215
		Sub-total	69	65	6,770	21	6,925
II.	Cargo Handling Terminals	Managerial	0	0	96	0	96
		Executive/supervisory	0	0	533	0	533
		Assistant/clerical	0	0	930	0	930
		Crafts/operative	0	0	1,323	0	1,323
		Sub-total	0	0	2,882	0	2,882
III.	Trucking & Container Haulage	Managerial	28	0	1,488	63	1,579
		Executive/supervisory	14	0	3,876	39	3,929
		Assistant/clerical	98	30	7,624	145	7,897
		Crafts/operative	0	14	30,863	0	30,877
		Sub-total	140	44	43,851	247	44,282
IV.	Air Freight Transport	Managerial	214	0	52	0	266
		Executive/supervisory	925	0	562	0	1,487
		Assistant/clerical	697	0	672	0	1,369
		Crafts/operative	2,994	0	1,216	0	4,210
		Sub-total	4,830	0	2,502	0	7,332
V.	Forwarding Agents	Managerial	1,481	1,861	69	445	3,856
		Executive/supervisory	2,016	2,342	265	411	5,034
		Assistant/clerical	6,343	9,089	171	1,239	16,842
		Crafts/operative	1,021	864	933	13	2,831
		Sub-total	10,861	14,156	1,438	2,108	28,563

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Branch	h	Job Level	Air Transport	Sea Transport	Land Transport	Cross- sectoral	All Sectors
VI. Stevedoring Serv	ices	Managerial	0	50	37	0	87
-		Executive/supervisory	0	16	89	0	105
		Assistant/clerical	0	63	152	0	215
		Crafts/operative	0	53	772	0	825
		Sub-total	0	182	1,050	0	1,232
VII. International Cou	uriers	Managerial	49	0	81	245	375
		Executive/supervisory	93	0	238	449	780
		Assistant/clerical	193	0	496	833	1,522
		Crafts/operative	712	0	4,291	1,261	6,264
		Sub-total	1,047	0	5,106	2,788	8,941
VIII. Other Transport I	Logistics Service	Managerial	0	0	23	58	81
Providers	_	Executive/supervisory	0	0	89	57	146
		Assistant/clerical	0	0	55	117	172
		Crafts/operative	0	0	1,015	3	1,018
		Sub-total	0	0	1,182	235	1,417
IX. Sea Freight Opera	rators	Managerial	3	407	2	0	412
<del>-</del> -		Executive/supervisory	1	633	2	0	636
		Assistant/clerical	2	1,182	4	0	1,188
		Crafts/operative	0	31	0	0	31
		Sub-total	6	2,253	8	0	2,267
X. Ship Managemen	nt & Chartering	Managerial	0	293	1	0	294
	-	Executive/supervisory	0	384	1	0	385
		Assistant/clerical	0	746	2	0	<i>748</i>
		Crafts/operative	0	285	16	0	301
		Sub-total	0	1,708	20	0	1,728

	Total	16,953	18,408	64,809	5,399	105,569
Tin Diancies	Crafts/operative	4,773	1,259	44,586	1,277	51,895
All Branches	Assistant/clerical	7,344	11,120	11,717	2,341	32,522
	Executive/supervisory	3,054	3,377	6,314	957	13,702
	Managerial	1,782	2,652	2,192	824	7,450
Dianch	Job Level	Transport	Transport	Transport	sectoral	Sector
Branch	Job Level	Air	Sea	Land	Cross-	All

### Preferred Education and Qualifications of Employees

10. Employers indicated the preferred education and qualifications of their employees as follows:

Table 4.1 Preferred Education and Qualifications of Employees by Job Level

	<u>Managerial</u>	Executive/ <u>Supervisory</u>	/Assistant/ Clerical	Crafts/ Operative	All Job <u>Levels</u>
First Degree and Above	3,343	2,456	1,040	0	6,839
Post Secondary	1,110	3,103	2,025	231	6,469
Upper Secondary	1,533	6,277	23,866	14,435	46,111
Lower Secondary and Below	32	429	1,097	34,648	36,206
Unspecified	1,417	1,412	4,168	1,683	8,680
Total	7,435	13,677	32,196	50,997	104,305

Table 4.2 Preferred Education and Qualifications of Employees by Percentage at the Same Job Level

	Technician				
	<u>Managerial</u>	Executive/ <u>Supervisory</u>	/Assistant/ Clerical	Crafts/ Operative	All Job <u>Levels</u>
First Degree and Above	44.96%	17.96%	3.23%	0.00%	6.56%
Post Secondary	14.93%	22.69%	6.29%	0.45%	6.20%
Upper Secondary	20.62%	45.89%	74.13%	28.31%	44.21%
Lower Secondary and Below	0.43%	3.14%	3.41%	67.94%	34.71%
Unspecified	19.06%	10.32%	12.95%	3.30%	8.32%

11. The preferred education and qualifications of employees by sector at the same job level is as follows:

Table 4.3 Preferred Education and Qualifications of Employees by Sectors (the fields in which the employees are engaged)

	Air <u>Transport</u>	Sea <u>Transport</u>	Land <u>Transport</u>	Cross- sectoral	All Sectors
First Degree and Above	1,181	2,652	2,359	647	6,839
Post Secondary	968	2,136	2,613	752	6,469
Upper Secondary	9,679	11,059	22,546	2,827	46,111
Lower Secondary and Below	2,357	651	33,054	144	36,206
Unspecified	2,653	1,846	3,177	1,004	8,680
Total	16,838	18,344	63,749	5,374	104,305

Table 4.4 Preferred Education and Qualifications of Employees by Sectors (the fields in which the employees are engaged) by Percentage

	Air <u>Transport</u>	Sea <u>Transport</u>	Land <u>Transport</u>	Cross- sectoral	All <u>Sectors</u>
First Degree and Above	7.01%	14.46%	3.70%	12.04%	6.56%
Post Secondary	5.75%	11.64%	4.10%	13.99%	6.20%
Upper Secondary	57.48%	60.29%	35.37%	52.61%	44.21%
Lower Secondary and Below	14.00%	3.55%	51.85%	2.68%	34.71%
Unspecified	15.76%	10.06%	4.98%	18.68%	8.32%

- Post secondary includes sub-degree (higher diploma, associate degree, diploma, higher certificate) and advanced level;
- Upper secondary refers to secondary 4 and secondary 5;
- Lower secondary and below refers to secondary 3 and below; craft level is included in this category

#### Whether Sea-going Experience/Qualifications Required

12. Employers indicated whether employees of specific jobs are required to have sea-going qualifications/experience, as follows:

Table 5 Number of Employees by Branch Requiring Sea-going Experience/Qualifications

I.	Warehousing & Cold Storage	14
II.	Cargo Handling Terminals	2
III.	Trucking & Container Haulage	0
IV.	Air Freight Transport	0
V.	Forwarding Agents	72
VI.	Stevedoring Services	12
VII.	International Couriers	0
VIII.	Other Transport Logistics Services Providers	0
IX.	Sea Freight Transport	463
X.	Ship Management & Chartering	216
	Total	779

13. A number of establishments such as the Marine Department, the Pilot Association and education institutions employing people with sea-going experience/qualifications were not surveyed and therefore the number does not represent the opinion of all employers in Hong Kong regarding the subject matter.

#### Principal/Transport Logistics Related Jobs

14. The survey focused on employees whose principal jobs were related to the business/operation/technical aspects of the TLI. Non-principal/transport logistics related manpower will be surveyed by other training boards/general committees.

Table 6 Numbers of principal/transport logistics related jobs against non-principal /transport logistics related jobs

		Technical/	Non-technical/	
		Transport	Transport	
	D 1	Logistics	Logistics	TD 4 1
	<u>Branch</u>	Related Staff	Related Staff	<u>Total</u>
I.	Warehousing & Cold Storage	6,559	1,207	7,766
II.	Cargo Handling Terminals	2,852	731	3,583
III.	Trucking & Container Haulage	43,628	2,276	45,904
IV.	Air Freight Transport	7,309	16,405	23,714
V.	Forwarding Agents	28,397	5,548	33,945
VI.	Stevedoring Services	1,230	170	1,400
VII.	International Couriers	8,893	1,226	10,119
VIII	Other Transport Logistics Services	1,430	3,742	5,172
	Providers			
IX.	Sea Freight Transport	2,288	1,483	3,771
X.	Ship Management & Chartering	1,719	1,553	3,272
	All Branches	104,305	34,341	138,646

#### Turnover and Wastage

15. Turnover is the number of staff who left in the 12 months prior to the date of the survey. The findings are as follows:

Table 7 Whereabouts of Employees Who Left the Establishment in the 12 months preceding July 2010

	<u>Managerial</u>	Executive/ Supervisory	Technician /Assistant/ Clerical	Crafts/ Operative	All Job <u>Levels</u>
Taking up/starting own	154	240	1,862	2,950	5,206
business in freight/ transport/logistics related jobs Taking up/starting own business in non freight/	30	74	395	590	1,089
transport/logistics related jobs Emigration, retirement or further studies	14	32	91	229	366
Unknown	93	169	1,591	3,240	5,093
Others	1	0	65	8	74
Total	292	515	4,004	7,017	11,828

16. An important finding of the survey is the turnover including those leaving the Industry permanently. 'Wastage' is used to describe this situation. The wastage rate is 2.18% annually in 2010.

Table 8 Whereabouts of Employees Who Left the Establishment in the 12 months preceding July 2010 with those whereabouts unknown distributed pro-rata

		Executive/	Technician /Assistant/	Crafts/	All Job
<b>Whereabouts</b>	Managerial	<u>Supervisory</u>	Clerical	<b>Operative</b>	<b>Levels</b>
Taking up/starting own business in freight/ transport/logistics related jobs	227	372	3,156	5,489	9,244
Taking up/starting own business in non freight/ transport/logistics related jobs, emigration, retirement or further studies	65	143	848	1,528	2,584
Total	292	515	4,004	7,017	11,828

#### Source/Origin of Employees Recruited

17. The findings of the source/origin of employees recruited in the 12 months prior to the date of the survey are as follows:

Table 9 Source/Origin of Employees Recruited in the 12 months preceding July 2010

	Technician				
	Managerial	Executive/ Supervisory	/Assistant/ Clerical	Crafts/ Operative	All Job <u>Levels</u>
Recruited from other transport logistics establishments	164	282	2,332	4672	7,450
Recruited from non-transport logistics establishments	75	38	788	332	1,233
Recruited from new graduates studied transport logistics programme at education/ training institutions	0	10	62	0	72
Unknown	9	11	139	62	221
Others	0	0	151	92	243
Total	248	341	3472	5,158	9,219

### Preferred Competency

18. Employers indicated the preferred competency of employees and the numbers of employees requiring training in specified competency areas, as follows:

Table 10 Numbers of Employees requiring Training in specified Competency Areas

Type of Training	Subject Area	Total
Managerial	101 Automation Strategy Planning, Implementation and Evaluation	289
Skills	102 Customer Relationship and Service Strategy Planning,	1,043
	Implementation and Evaluation	
	103 Budgetary Control	673
	104 Business Strategy Planning, Implementation and Evaluation	631
	105 Environmental Protection Strategy Planning, Implementation and Evaluation	193
	106 Financial Planning, Implementation and Evaluation	478
	107 Human Resources Planning, Implementation and Evaluation	478
	108 Legal Affairs	183
	109 Pricing Strategy	375
	110 Quality Assurance and Control	853
	111 Risk Assessment	695
	112 Sales and Marketing Strategy Planning, Implementation and Evaluation	691
	113 Supervisory Techniques	949
	114 Workflow Analysis	502
	115 Occupational Health Planning & Insurance Planning	3,896
	Subtotal	11,929
Specific	201 Benchmarking of Transport and Distribution Operations	1,636
Skills	202 Distribution Operations	996
	203 Automation of Material Handling	356
	204 Multi-modal Transportation	846
	205 Routing Optimization	1,318
	206 Transport Operations	3,657
	207 Warehousing and Storage Operations/Inventory Control	1,619
	208 Brokering	740
	209 Marine/P & I Insurance	738
	210 Marine Surveying	683
	211 Transport of Dangerous Cargo	2,450
	212 International Trading Practices	998
	213 Application of Supply Chain Concepts	692
	214 Customer Relations and Services	3,951
	215 Documentation Processing	864
	216 Material Handling Techniques	752
	Subtotal	22,296

Type of Training	Subject Area	Total
Technical	301 Forklift Truck Operation	1,629
Skills	302 Container Crane Operation	756
	303 Material Handling Equipment Operation	801
	304 Packing/Storage of Goods	573
	305 Dangerous Goods Handling	2,589
	306 Others (please specify)	5
	Subtotal	6,353
Generic	401 Multi-lingual Business Communication	7,342
Skills	402 e-Business/e-Commerce Concepts	3,981
	403 Information Systems Application	2,141
	404 Others (please specify)	35
	Subtotal	13,499
	Total	54,077

### **Analysis of Survey Findings and Trends of the Industry**

19. The Training Board had conducted biennial manpower surveys since 1982. From the findings of these surveys, it is possible to construct a series of tables showing the past pattern of changes in manpower and related matters of the Industry. Comparison of like with like is done wherever possible to make the comparison appropriate. More analysis is in Appendix 5.

#### Number of Employees

Table 11 Findings of Past Surveys: Number of Employees by Branch

	Branch	2008	2009	2010	2011 (projected)
I.	Warehousing & Cold Storage	6,535	6,738	6,559	6,925
II.	Cargo Handling Terminals	5,403	2,887	2,852	2,882
III.	Trucking & Container Haulage	43,517	44,850	43,629	44,283
IV.	Air Freight Transport	4,230	7,238	7,309	7,332
V.	Forwarding Agents	30,102	28,654	28,398	28,564
VI.	Stevedoring Services	1,846	1,207	1,230	1,232
VII.	International Couriers	3,662	8,536	8,893	8,941
VIII.	Other Transport Logistics Services Providers	1,284	1,429	1,430	1,417
IX.	Sea Freight Transport	4,090	2,260	2,288	2,267
X.	Ship Management & Chartering	N/A	1,834	1,719	1,728
	Total	100,669	105,631	104,305	105,569

Table 12 Findings of Past Surveys: Number of Employees by Job Level

Job Level	2008	2009	2010	2011 (projected)
Managerial Level	6,614	7,405	7,435	7,450
Executive/supervisory Level	15,204	13,788	13,677	13,702
Assistant/clerical Level	30,391	32,505	32,196	32,522
Crafts/operative Level	48,460	51,933	50,997	51,895
All Job Level	100,669	105,631	104,305	105,569

#### Wastage Rate

20. The wastage rates of sequence of biennial surveys have been worked out. The average wastage rate calculated for the findings of six surveys is 3.30% and the trend of wastage rate calculated for the findings of six surveys is 2.98%.

Table 13 Findings of Past Surveys: Wastage Rates

	<u>2010</u>	<u>2008</u>	<u>2009</u>	<u>2004</u>	<u>2002</u>	<u>2000</u>
Wastage Rates	2.18%	5.31%	2.02%	2.74%	3.40%	4.10%

#### Review and Outlook of the Transport Logistics Industry

21. The Training Board has made an analysis of the trend of the Transport Logistics Industry. Together with the findings of the manpower survey, the Training Board will draw a conclusion on the future training needs of the Industry.

World economy beyond financial turmoil and Mainland developments

- 22. The world economy still faces slow recovery after the worldwide economic downturn that started in 2008. The US still suffers from recession. The United States (US) government has enforced expansionary monetary policy, a near-zero interest rate and a low exchange rate measure in hopes of improving growth and enhancing stability. The European Union (EU) is also rebounding slowly. Furthermore, crises in Greece, Spain, Portugal and Ireland added to the problem.
- 23. In Asia, China has become the world's second largest economy. To avoid recession, China initiated a stimulus-plan-like pledge of 4 trillion yuan to stimulate its economy, enhance infrastructure, increase tax deduction etc. China has encouraged the domestic market to grow, preventing too much reliance on exports. To strengthen the co-operation of Asian countries and build a trading bloc with a free flow of goods, services and investment, China has joined forces with the Association of South East Asian Nations (ASEAN) for an ASEAN-China Free Trade Area.
- 24. In recent years, Guangdong province has tried to upgrade the industrial profile of the Pearl River Delta (PRD). Labour-intensive, polluting and low value-added manufacturing industries have been forced out of Guangdong. Instead, Guangdong aims to become a regional financial centre and modern logistics hub in southern China. Ports, airports, logistics parks and highways are being expanded.

#### Hong Kong's Transport Logistics Industry

25. A paper written by the Transport and Housing Bureau and submitted to the Legislative Council in June 2009 summarizes the latest status of the Hong Kong's Transport Logistics Industry:

<Latest Developments in Logistics in Hong Kong and Related Matters>
www.legco.gov.hk/yr08-09/chinese/panels/edev/papers/edev0525cb1-1952-2-c.pdf
www.legco.gov.hk/yr08-09/english/panels/edev/papers/edev0525cb1-1952-2-e.pdf

- 26. The paper highlights the following:
- The importance of the TLI to Hong Kong's economy (about one-quarter of the GDP and employment respectively are related to trading and logistics);
- The reliance of the Industry to the Mainland (Nearly 70% of the cargo handled by Hong Kong is related to the Mainland);

#### *Outlook – Maritime Centre*

27. Ocean-going containers and cargo of the Pearl River Delta (PRD) are moved through the ports in Hong Kong, Shenzhen and Guangzhou. The number of containers handled in 2010 recorded below:

	Throughput in TEU	
Hong Kong	23.699 million	Third in the world
Shenzhen	22.510 million	Fourth in the world
Guangzhou	12.550 million	Seventh in the world

- 28. In this respect, the three cities serve the same function as maritime logistics hubs. The port and related services are the essence of a maritime logistics hub. Container terminal operators, warehouse/godown operators, shipping agents, forwarding agents, and mid-stream operators are players in the trade. Hong Kong as a port has achieved this status with a longer history, and ways and means are being worked out or sought to improve the port's infrastructure, such as a feasibility study for the tenth container terminal (CT10), dredging of the approach channel to 17 metres, and progressive introduction of paperless process.
- 29. Meanwhile, Shenzhen and Guangzhou are catching up, especially the Shenzhen port, which will soon match the throughput of Hong Kong Port because of continuous investments, improving performance, more competitive pricing and other reasons.
- 30. The other aspect of a maritime centre is those relatively high value-added and/or capital-intensive elements in maritime service that Hong Kong is also operating. Ship owners, ship managers, insurance/P&I companies, arbitrators, maritime lawyers, maritime judges, ship finance, and ship registry are the players. It is relatively difficult to enter into these trades. Other players include liner operators, tramp operators, charterers, and ship brokers.
- 31. Hong Kong may have an advantage and potential to further develop the ship finance, trading, leasing, marine insurance and maritime arbitration services.

#### Outlook – Air Logistics Hub

- 32. The PRD has five major international airports. Hong Kong Airport is the world's busiest airport for international cargo and the world's third busiest airport for international passengers. Undoubtedly, it is serving as the PRD's primary air logistics hub.
- 33. The crucial advantages of Hong Kong International Airport are that it is highly reliable and cost-effective; it is the most advanced and largest air cargo facility; it offers superior connectivity as a gateway to the Mainland.

- 34. The air transport sector is facing several challenges, noticeably the rising cost of fuel, the shortage of land for expansion, and rising operating costs due to more stringent statutory requirements-especially those imposed by the US Government.
- 35. While Hong Kong's competitors in the PRD are facing similar problems to a certain extent, further infrastructure developments such as the Hong Kong-Shenzhen Western Express Line, third air cargo terminal, midfield development, third runway, and Hong Kong-Zhuhai-Macau bridge are considered necessary to counter-balance the pressure of Mainland airport developments in the PRD and to safeguard and enhance Hong Kong's status as the region's air logistics hub.

#### *Outlook – Land logistics*

36. In consideration of costing and location, more and more exporters have chosen river transport in lieu of land transport. The drop in demand for cross-boundary container haulage seems to be an irreversible trend.

#### *Outlook – Other Aspects*

37. The emergence of e-commerce has changed the conventional modes of logistics. Higher volume of small parcels are transported directly to customers. Firms capable of serving sophisticated networks will benefit.

#### **Conclusions**

38. Using the current and past survey findings, the Training Board tries to project the manpower trend of the Industry and to find out whether the manpower demand and supply are matched. The Training Board finds that quantity-wise, the manpower of the Industry is stabilized but quality-wise, demand on manpower is undergoing constant changes. The Training Board considers more focus on the qualitative analysis to be necessary. Before conducting the current survey, the Training Board had staged lengthy studies to modify the survey so that the result is more useful to readers. The incorporation of concepts of the Qualifications Framework is part of the exercise.

#### Training Requirement Analysis

39. Training requirement, in this Report, is used to describe the number of full-time places required, usually quantified per annum, to train people outside of the Industry to acquire the necessary competence to engage in the trade. Based on the trend analysis, the Training Board concludes that the Industry might have a moderate manpower growth, and the Training Board has adopted the employers' projection. The Training Board has worked out the following annual training requirement:

i	Number of employees in July 2010		104,305
ii	Wastage rate worked out with reference to findings in manpower surveys in 2000, 2002, 2004, 2006, 2008 and 2010	n	3%
iii	Number of new employees required to replace employees leaving permanently		3,129
iv	Number of employees predicted by employers for July 2011		105,569
v	Growth rate		1.21%
vi	Number of new employees required to fill new positions		1,264
vii	Total number of new employees required to replace employees leaving permanently annually and new employees required to fill new positions		4,393
viii	Preferred Education by percentage of all Manpower		
	<ul> <li>First Degree and Above</li> </ul>		7.15%
	Post Secondary		6.77%
	• Upper Secondary		48.22%
	<ul> <li>Lower Secondary and below</li> </ul>		37.86%
ix	Annual Training Requirements		
	First Degree and Above		314
	Post Secondary		297
	• Upper Secondary		2,118
	Lower Secondary and below		1,663
		Total	4,393

#### Supply of Graduates from Relevant Disciplines/Streams

- 40. The supply of graduates at sub-degree level is around 300 to 350 full-time places annually in sub-degree higher diploma (HD) courses provided by The Hong Kong Polytechnic University (PolyU); Community College (CC) of the School of Professional and Continuing Education (SPACE) of The University of Hong Kong (HKU) and also Hong Kong Institute of Vocational Education (IVE), as follows:
- HD in International Transport Logistics
- HD in Logistics (Supply Chain & IT Management)
- HD in Logistics and Transport Operations
- HD in Business Logistics
- HD in Transport & Logistics Studies
- 41. Around 250 to 300 full-time places annually in first degree courses are provided by PolyU, Hong Kong University of Science and Technology (HKUST) and HKU, including but not exclusively, the following:
- BBA/BSc (Hons) Scheme in Logistics
- BSc (Hons) in International Shipping & Transport Logistics
- BEng in Logistics Management and Engineering
- BEng/BBA in Logistics Management and Engineering and General Business Management
- BEng in Logistics Management
- BEng in Logistics Engineering and Supply Chain Management

#### Demand and Supply

42. A summary of the demand for and supply of graduates of full-time relevant disciplines and streams is as follows:

	Supply of Graduates <u>Annually</u>	Annual Training <u>Requirement</u>
First Degree and Above	250-300	314
Sub-degree	300-350	297

#### Supporting the Industry – Training Board's Role and Challenges

#### Serving the Industry

43. In the hope that resources are utilized in the most efficient and effective manner in training, an area of focus for the Transport Logistics Training Board is to assess the training needs of the Transport Logistics Industry and to formulate appropriate training plans. In practice, the Training Board has some resources to manipulate and cater for enhancing the knowledge and skills of employees working in the Industry in the form of an Out-Centre Course (OCC) Scheme. The OCC Scheme is operated as follows: Course providers are invited to submit relevant training courses and programmes to be examined and endorsed by the Training Board. Eligible participants completing the endorsed courses and programmes are reimbursed part of the fees.

- 44. The frequency and the number of participants of courses and programmes will provide an indication of the demand of the subject areas they are related. This is an indirect way of assessing training needs. The manpower survey is a more direct method of assessing training needs. Feedback from employers to the surveys is useful for education and training institutions in the design and delivery of courses and programmes to match the training needs. After analyzing the findings of the manpower surveys, the Training Board will adjust the direction and guidelines set for the OCC Scheme. Relevant information will be conveyed to course providers by means of the Survey Reports and through the OCC Scheme.
- 45. The manpower surveys and the reports produced should serve a wider scope of users, and it is a challenge of the Training Board to provide a better service for them. The users will include but not exclusively:
- Employers for deciding training and development policy; and
- Fund control bodies for deciding allocation of public fund/subsidy related to training and development of relevant people

#### Modifications to the Manpower Survey Exercise

- 46. Through years of conducting manpower surveys, the Training Board has tried to improve the process with a view to producing the best possible findings. To collect data, the Census and Statistics Department has had to undertake a time-consuming procedure to get the responses of establishments/firms. In view of this, the questionnaire has been modified and simplified in hopes of attracting responses.
- 47. The Training Board has tried innovative methods to collect information, such as setting up focus groups. Several firms participated in a pilot survey before the commencement of the 2010 survey exercise, and the questionnaire was finalized according to the result.

#### New Type of Job Specifications and Job Descriptions

- 48. The Qualifications Framework (QF) represents an opportunity to enhance the manpower survey exercise. The Training Board studied the Specification of Competency Standards (SCS) published by the Logistics Industry Training Advisory Committee (ITAC) in early 2009 and found that the SCS could be a common platform for employers/employees/course providers in expressing the preferred competency and in other aspects.
- 49. An underlying assumption is that when an employer expresses his/her opinion on preferred competencies, these will be related to the specific job positions described in the form of job specifications/job descriptions. If there is a gap between the preferred competency and what an employee can perform in reality, the employer/employee will try to close the gap by means of training. To a course provider, the competency described in the job specifications/job descriptions can be used as reference for the development of courses and programmes to satisfy the training need.
- 50. The Training Board has developed job specifications/job descriptions using the SCS as a platform in Appendix 8. This is part of the continuous efforts in improving the products of the Training Board.

# **VOCATIONAL TRAINING COUNCIL Terms of Reference of Training Boards**

- 1. To determine the manpower demand of the industry, including the collection and analysis of relevant manpower and student/trainee statistics and information on socio-economic, technological and labour market developments.
- 2. To assess and review whether the manpower supply for the industry matches with the manpower demand.
- 3. To recommend to the Vocational Training Council the development of vocational education and training facilities to meet the assessed manpower demand.
- 4. To advise the Hong Kong Institute of Vocational Education (IVE) and training & development centres on the direction and strategic development of their programmes in the relevant disciplines.
- 5. To advise on the course planning, curriculum development and quality assurance systems of the IVE and training & development centres.
- 6. To prescribe job specifications for the principal jobs in the industry defining the skills, knowledge and training required.
- 7. To advise on training programmes for the principal jobs in the industry specifying the time a trainee needs to spend on each skill elements.
- 8. To tender advice in respect of skill assessments, trade tests and certification for in-service workers, apprentices and trainees, for the purpose of ascertaining that the specified skill standards have been attained.
- 9. To advise on the conduct of skill competitions in key trades in the industry for the promotion of vocational education and training as well as participation in international competitions.
- 10. To liaise with relevant bodies on matters pertaining to the development and promotion of vocational education and training in the industry, including employers, employers' associations, trade unions, professional institutions, training and educational institutions and government departments.
- 11. To organize seminars/conferences/symposia on vocational education and training for the industry.
- 12. To advise on the publicity relating to the activities of the Training Board and relevant vocational education and training programmes of the VTC.
- 13. To submit to the Council an annual report on the Training Board's work and its recommendations on the strategies for programmes in the relevant disciplines.
- 14. To undertake any other functions delegated by the Council in accordance with Section 7 of the Vocational Training Council Ordinance.

### VOCATIONAL TRAINING COUNCIL

### **Transport Logistics Training Board Membership List**

#### Nominated by:

Chairman

Dr HO Chi-shing, David The Chartered Institute of Logistics and Transport in

Hong Kong

Member

Mr CHAN Ming-leung The Harbour Transportation Workers General Union

The Hong Kong Logistics Association Mr CHENG Wui-yau, Stephen

The Hong Kong Godown Association Limited Mr CHOW Chan-keung, Samson

Mr CHU Huan, Hugo An air cargo terminal

Ms FUNG Po-yi, Shelby The Carrier Liaison Group

Mr LAU Cheuk-man, Wilfred The MTR Corporation Limited

Mr LEE Yan-lam, Louis The Hong Kong Association of Freight Forwarding and

Logistics Ltd.

Dr LEUNG Chi-hang, Stephen A Local Tertiary Institution

Mr LI Ping-hung, Paul Ad Personam

Ms LIU Wai-ying, Iris The Hong Kong International Courier Association

Mr LO Wing-yat, Alfred Ad Personam

Dr LOU Lai-wah, Miranda The Hong Kong Shipowners Association

Mr NG Che-kan, Deforest The Institute of Seatransport

Ir TANG Wing-hong, Madison The Goods Vehicle Fleet Owners Association Ltd

The Hong Kong Container Terminal Operators Ms TSE Ting-ting, Anny

Association Ltd

Mr WONG Chiu-kit, Terence The Hong Kong Liner Shipping Association

Prof Rachel Q. ZHANG A Local Tertiary Institution

Ms YING, Evon Lea The Executive Director of the Vocational Training (to 26 September 2010)

Mr YEUNG Tung Ming, Jonathan

(from 27 September 2010)

Council

#### **Secretary**

Mr LEE Hing-wai, Henry

### VOCATIONAL TRAINING COUNCIL Transport Logistics Training Board Working Party on 2010 Manpower Survey

Dr LEUNG Chi Hang, Stephen (Convener)

Dr HO Chi-shing, David

Mr CHENG Wui-yau, Stephen

Mr CHOW Chan-keung, Samson

Mr CHU Huan, Hugo

Miss FUNG Po-yi, Shelby

Mr LO Wing-yat, Alfred

Mr Peter NG

Mr YEUNG Tung-ming, Jonathan

Mr LEE Hing-wai, Henry (Secretary)

#### Hong Kong Standard Industrial Classification (HSIC) Version 2.0

#### **Code** Title and Explanatory Note

#### H Transportation, storage, postal and courier services

This Industry Section includes the provision of passenger or freight transport, whether scheduled or not, by rail, road, water or air and associated activities such as airport, terminal and car park, loading and unloading of freight, storage, and postal and courier activities etc. Also included are sightseeing transport and renting of transport equipment with or without driver or operator.

#### 49 Land transport

This Industry Division includes the transport of passengers and freight via rail and road, as well as freight transport via pipelines.

#### 492 Land transport by road

This Industry Group includes all passenger and freight transport operations by road.

#### 4927 Freight transport by road (excl. tractors)

This Industry Class consists of establishments providing land freight transport services (e.g. transportation of cargo or home-moving) either by their own goods vehicles or by goods vehicles rented from others. The rental of goods vehicles with drivers is included. If an establishment supplies goods vehicle drivers, with or without supervisory staff, to related establishment and their co-operation (the former supplying drivers and the latter receiving orders) in delivering freight transport service is on a long term basis, both establishments should be included here under the same Industry Sub-class. Excluded are the operators of goods vehicles which are owned and operated by establishments for the delivery of their own goods. Such operators should be classified according to the industry of their parent establishments.

# 492701 Transport by goods vehicles (excl. tractors) (providing local transportation services only)

#### **Include:**

- cargo moving by goods vehicles (without cross-border transportation)
- goods vehicles rental with drivers
- home moving, office and factory by goods vehicles
- machinery moving, by goods vehicles
- transportation of ready-mixed concrete
- transportation of solid wastes away from construction sites to landfill, by goods vehicles

# 492702 Transport by goods vehicles (excl. tractors) (with cross-border transportation services)

#### **Include:**

- cargo moving by goods vehicles (with cross-border transportation)

#### **Code Title and Explanatory Note**

#### 4928 Transport by tractors

This Industry Class consists of establishments engaged in container haulage by tractors. The rental of tractors with drivers is included. If an establishment supplies tractor drivers, with or without supervisory staff, to related establishment and their co-operation (the former supplying drivers and the latter receiving orders) in delivering freight transport service is on a long term basis, both establishments should be included here under the same Industry Sub-class.

# 492801 Transport by tractors (providing local transportation services only) Include:

- container haulage (providing local transportation service only)
- rental of tractors with drivers (for local transportation service only)

# 492802 Transport by tractors (with cross-border transportation services) Include:

- container haulage (with cross-border transportation service)
- rental of tractors with drivers (with cross-border transportation service)

#### 50 Water transport

This Industry Division includes the transport of passengers or freight over water, whether scheduled or not. Also included is the operation of towing or pushing boats, excursion, cruise or sightseeing boats, ferries, water taxis etc. Although the location is an indicator for the separation between cross-border and inland water transport, the deciding factor is the type of vessel used. All transport on sea-going vessels is classified in Industry Group 501, while transport using other vessels is classified in Industry Group 502. This Industry Division excludes restaurant and bar activities on board ships (see Industry Classes 5611 and 5631), if carried out by a separate unit. Also excluded is the rental of pleasure boats, canoes and sailboats for recreational purposes (see Industry Class 7721).

#### 501 Cross-border water transport

This Industry Group includes the transport of passengers or freight on vessels designed for operating on sea or coastal waters (including Mainland coastal waters and Pearl River Delta).

#### 5011 Ship agents and managers

See Industry Sub-class 501100.

# 501100 Ship agents and managers Include:

#### incluuc.

- crew agents
- freight agent of sea-going vessels
- management agent of sea-going vessels
- port agent of sea-going vessels
- ship agent and manager of sea-going vessels
- ship agent and manager of vessels moving between Hong Kong and the ports in the Pearl River Delta region
- sub-agent for sea-going vessels

#### **Code** Title and Explanatory Note

#### Local representative offices of overseas shipping companies

See Industry Sub-class 501200.

### 501200 Local representative offices of overseas shipping companies Include:

- local branch offices of overseas ship agents
- local branch offices of overseas ship operators
- local branch offices of overseas ship owners

#### 5013 Ship owners of sea-going vessels

This Industry Class includes ship owners operating their own sea-going vessels, either by themselves or by appointed agents, and ship owners renting or chartering out their sea-going vessels to other operators (with or without provision of ship crews). A ship owner is classified as such following the accounting practice or standpoint of the establishment. So long as it regards the vessel as its own and includes the related revenue and expenses in its accounts, the establishment is classified as a ship owner irrespective of where the vessel is registered.

# 501302 Ship owners of sea-going vessels for freight transport Include:

- freight transport by own sea-going vessels
- chartering of own sea-going vessels with crews (i.e. on a full basis) to other operators for freight transport
- renting of own sea-going vessels without crews (i.e. on a bare vessel basis) to other operators for freight transport

#### 5014 Operators of sea-going vessels

This Industry Class consists of operators of sea-going vessels rented or chartered from others including freight or passenger vessels (i.e. the operators themselves do not have their own sea-going vessels). Excluded are ship owners operating their own vessels which are included under Industry Class 5013.

# 501401 Operators of sea-going vessels for passenger transport Include:

- operators of sea-going passenger vessels, rented or chartered from others
- re-renting out sea-going passenger vessels, which are rented or charted from others, to third party operators

# 501402 Operators of sea-going vessels for freight transport Include:

- operators of sea-going freight vessels, rented or chartered from others
- re-renting out sea-going freight vessels, which are rented or charted from others, to third party operators

# 5015 Ship owners and operators of vessels moving between Hong Kong and the ports in Pearl River Delta

This Industry Class consists of ship owners or operators of freight or passenger vessels moving between Hong Kong and the ports in Pearl River Delta. The latter include catamarans, jetfoils and hydrofoils. Ship owners operating their own

#### **Code** Title and Explanatory Note

vessels, ship owners renting or chartering out their vessels to others, and operators of vessels rented or chartered from others are also included.

# 501502 Ship owners and operators of freight vessels moving between Hong Kong and the ports in

#### **Pearl River Delta**

#### **Include:**

- operators of freight vessels moving between Hong Kong and the ports in the Pearl River Delta region
- ship owners of freight vessels moving between Hong Kong and the ports in the Pearl River Delta region

#### 502 Inland water transport

This Industry Group includes the transport of passengers or freight on inland waters, involving vessels that are not suitable for ocean transport.

#### 5022 Inland freight water transport

See Industry Sub-class 502200.

### 502200 Inland freight water transport

#### **Include:**

- barge owners but not operators
- lighter owners or operators
- tugboat owners or operators
- inland cargo vessel owners or operators, n.e.c.

#### 51 Air transport

This Industry Division includes the transport of passengers or freight by air or via space. It consists of Hong Kong based airline and helicopter companies, and local branch offices of overseas airline companies as well as companies engaged in executive aircraft chartering services. Rental of aeroplane, helicopter or hot air balloon with or without crews is also included. Excluded are aerial advertising (sky writing) (see 741900), aerial photography surveying (see 711200), crop spraying (see 016000), repair of airplane (see 331500) and aircraft catering services (see 562000).

#### 510 Air transport

Same as Industry Division 51.

#### Hong Kong-based airline and helicopter companies

This Industry Class includes local airline and helicopter companies licensed for offering public

flying services in Hong Kong

# 510100 Hong Kong-based airline and helicopter companies Include:

- air freight transport with local Air Operator's Certificate

#### Local representative offices of overseas airline companies

This Industry Class includes local representative offices of overseas airline

# <u>Code</u> <u>Title and Explanatory Note</u>

companies that provide scheduled flight services in Hong Kong.

# 510202 Local representative offices of overseas airline companies (freight) Include:

- air express services, local representative office of overseas airline company
- air freight transport, local representative office of overseas airline company

# 5109 Air transport services n.e.c.

See Industry Sub-class 510900.

# Warehousing and support activities for transportation

This Industry Division includes warehousing and support activities for transportation, such as operating of transport infrastructure (e.g. airports, harbours, tunnels, bridges, etc.), the activities of transport agencies and cargo handling.

## Warehousing and storage

This Industry Group includes operation of storage and warehouse facilities for all kind of goods such as general merchandise warehouses, refrigerated warehouses or storage tanks, but container yards and container freight stations (CFS) are excluded (see 522204).

# 5211 Cold storage

See Industry Sub-class 521100.

# 521100 Cold storage

### **Include:**

- cold storage locker renting services
- cold storage services

### 5212 General cargo warehouses

See Industry Sub-class 521200.

### 521200 General cargo warehouses

#### **Include:**

- bonded warehouses
- dangerous goods godowns
- general merchandise warehouses
- godowns for storing consumer goods
- godowns for storing non-perishable foodstuffs
- storage tanks
- storage services n.e.c.

### **Support activities for transportation**

This Industry Group includes activities supporting the transport of passengers or freight, such as operation of parts of the transport infrastructure or activities related to handling freight immediately before or after transport or between transport segments. The operation and maintenance of all transport facilities is included.

# **Code** Title and Explanatory Note

# 5221 Service activities incidental to land transportation

This Industry Class includes activities related to land transport of passengers, animals or freight.

# 522103 Loading and unloading of luggage or freight during land transport Include:

- labour services for loading and unloading luggage or freight on land
- loading and unloading of freight at railway station

# **Service activities incidental to water transportation**

This Industry Class includes activities related to water transport such as operation of terminal facilities; pilotage and berthing activities; lighterage, salvage activities; and lighthouse activities. Also included are stevedoring and related cargo handling services.

# 522201 Container terminal and marine cargo terminal operators Include:

- container terminal operation
- marine cargo terminal operation

# 522202 Mid-stream operation

Mid-stream operations refer to the loading and unloading of cargo, which is either containerised or non-containerised, by barges from vessels moored in the harbour.

## **Include:**

- barge operators (irrespective of whether being owners) engaged in stevedoring services (such
- as mid-stream operation)
- loading and unloading cargo in barge
- mid-stream operation
- providing barge operating services for loading and unloading cargo

### 522204 Container back-up activities

Container backup activities are essential to the operation of port activities but do not need to be located within the confines of the port, including container freight stations (CFS), container yards and container leasing activities. Also included are establishments providing container handling supporting services to container terminal operators, marine cargo terminal operators and container yard operators such as operating quay cranes, crawler cranes, etc. to stack up or pick up containers. A CFS is a depot used by ocean carriers to load/unload cargo to and from containers. It provides cargo consolidation, deconsolidation, vanning, devanning services and other value-added services such as quality control, fumigation, wrapping, bar-code scanning, etc. to clients. Container yards are for the handling and storage of containers which may be laden or empty. Unlike CFS activities, no cargo consolidation or deconsolidation takes place in such yards. However, if a CFS or container yard only serves a particular container transport company (with its own container trucks) or logistic establishment, it is to be treated as an ancillary unit and therefore carries the same industry code as the establishment it serves.

# **Code Title and Explanatory Note**

#### **Include:**

- container freight stations (CFS)
- container handling supporting services to container terminal operators, marine cargo terminal operators and container yard operators
- container leasing
- container yards

# 5223 Service activities incidental to air transportation

This Industry Class includes activities related to air transport of passengers, animals or freight such as operation of airway terminal facilities, airport and air-traffic-control activities, and ground service activities on airfields etc.

# 522300 Service activities incidental to air transportation Include:

- air cargo terminal operation
- loading and unloading of freight at airport

# 5229 Other transportation support activities

This Industry Class includes forwarding of freight; arranging or organising of transport operations by rail, road, sea or air; issue and procurement of transport documents and waybills; activities of customs agents, shipbrokers and goods-handling operations for transportation etc. It excludes courier activities (see Industry Group 532), provision of transport insurance (see Industry Class 6512) and activities of travel agencies (see Industry Class 7910).

# 522901 Air cargo forwarding services Include:

- air freight forwarding agency
- air freight forwarding brokers

# 522902 Sea cargo forwarding services Include:

- sea freight forwarding agents
- sea freight forwarding brokers
- shipping forwarding agents

# 522903 Land cargo forwarding services Include:

- container haulage agents (providing agency service for local container haulage only)
- container haulage agents (with agency service for cross-border container haulage)
- land freight transport agency
- land or rail cargo forwarding

# 522904 Packing and crating services Include:

- crating goods for transportation
- packing goods for transportation

### **Code** Title and Explanatory Note

# 522905 Cargo inspection, sampling and weighting services

# Include:

- cargo inspection
- cargo measuring
- cargo sampling
- cargo surveyors
- cargo weighting

# 522906 Shipbrokers

#### **Include:**

- ship building brokers
- ship chartering brokers
- ship purchasing brokers
- ship repairing brokers
- ship selling brokers

## Postal and courier activities

This Industry Division includes postal and courier activities, such as pickup, transport and delivery of letters and parcels under various arrangements. Local delivery and messenger services are also included.

### 532 Courier activities

This Industry Group includes pickup, sorting, transport and delivery (domestic or international) of mail and parcels by firms, but not operating under a universal service obligation. One or more modes of transport may be involved and the activity may be carried out with either self-owned (private) transport or via public transport. Also included are distribution and delivery of mail and parcels, and home delivery services.

### 5321 International courier activities

See Industry Sub-class 532100.

# 532100 International courier activities Include:

- international courier activities

Source: Census and Statistics Department

### **II. Supplementary Samples**

Large vehicle fleet owner companies Other Logistics Service Providers

# **More Findings of the Manpower Survey**

Table A4.1 No. of Employees in July 2010 and July 2009, and Planned No. of Employees in July 2011 by Job Code by Branch by Sector by Job Category/Code/Level

	Branch	Sector	Job Category/Code/Level	No. of Employees in July 2010	No. of Employees in July 2009	Planned No. of Employees in July 2011
Ī.	Warehousing & Cold Storage	Cross-	<b>Business Management, Strategic Planning</b>			
	(Sub-branch : 1 - 3)	sectoral	111 Managerial Level	12	12	12
			Frontline Cargo Operation			
			141 Managerial Level	1	1	1
			142 Executive/supervisory Level	1	1	1
			143 Assistant/clerical Level	7	9	7
		Air	<b>Business Management, Strategic Planning</b>			
6		Transport	211 Managerial Level	3	3	3
ı		_	213 Assistant/clerical Level	3	3	3
			Sales & Customer Service			
			231 Managerial Level	2	2	2
			232 Executive/supervisory Level	1	1	2 2 1 1 4 4
			233 Assistant/clerical Level	4	4	4
			Frontline Cargo Operation			
			241 Managerial Level	2	2	2
			242 Executive/supervisory Level	4	4	4
			243 Assistant/clerical Level	4	4	4
			244 Crafts/operative Level	46	46	46
		Sea	<b>Business Management, Strategic Planning</b>			
		Transport	311 Managerial Level	7	7	7
			Sales & Customer Service			
			331 Managerial Level	1	1	1
			332 Executive/supervisory Level	1	1	1
			333 Assistant/clerical Level	2	12	2

Branch	Sector	Job Category/Code/Level	No. of Employees in July 2010	No. of Employees in July 2009	Planned No. of Employees in July 2011
		Frontline Cargo Operation			
		341 Managerial Level	33	33	33
		342 Executive/supervisory Level	0	1	1
		343 Assistant/clerical Level	8	8	8
		344 Crafts/operative Level	12	12	12
	Land	<b>Business Management, Strategic Planning</b>			
	Transport	411 Managerial Level	86	87	86
		412 Executive/supervisory Level	1	1	1
		413 Assistant/clerical Level	41	41	41
		Fleet Operation			
		421 Managerial Level	1	1	1
		422 Executive/supervisory Level	2	2	2
		423 Assistant/clerical Level	4	4	3
<u> </u>		Sales & Customer Service			
		431 Managerial Level	93	91	91
		432 Executive/supervisory Level	135	138	133
		433 Assistant/clerical Level	428	540	416
		Frontline Cargo Operation			
		441 Managerial Level	158	170	163
		442 Executive/supervisory Level	523	539	512
		443 Assistant/clerical Level	1,115	1,146	1,124
		444 Crafts/operative Level	3,735	3,729	4,114
		Technical/Engineering Support			
		451 Managerial Level	2	2	2
		452 Executive/supervisory Level	11	11	11
		453 Assistant/clerical Level	27	27	27
		454 Crafts/operative Level	43	42	43
		Subtotal	6,559	6,738	6,925

	Branch	Sector	Job Category/Code/Level	No. of Employees in July 2010	No. of Employees in July 2009	Planned No. of Employees in July 2011
II.	Cargo Handling Terminals	Land	<b>Business Management, Strategic Planning</b>			
	(Sub-branch: 4)	Transport	411 Managerial Level	20	21	20
			412 Executive/supervisory Level	5	8	5
			413 Assistant/clerical Level	1	2	1
			Fleet Operation			
			421 Managerial Level	2	2	2
			Sales & Customer Service			
			431 Managerial Level	24	20	24
			432 Executive/supervisory Level	41	41	42
			433 Assistant/clerical Level	40	44	40
			Frontline Cargo Operation			
			441 Managerial Level	32	32	33
4			442 Executive/supervisory Level	354	358	355
42 -			443 Assistant/clerical Level	818	832	817
			444 Crafts/operative Level	1,066	1,068	1,093
			Technical/Engineering Support			
			451 Managerial Level	17	17	17
			452 Executive/supervisory Level	131	134	131
			453 Assistant/clerical Level	72	82	72
			454 Crafts/operative Level	229	226	230
			Subtotal	2,852	2,887	2,882
III.	Trucking & Container Haulage	Cross-	<b>Business Management, Strategic Planning</b>			
	(Sub-branch : 5 - 7)	sectoral	111 Managerial Level	37	37	37
			112 Executive/supervisory Level	13	13	13
			113 Assistant/clerical Level	2	2	2
			Sales & Customer Service			
			131 Managerial Level	26	26	26
			132 Executive/supervisory Level	26	26	26
			133 Assistant/clerical Level	143	151	143

Branch	Sector	Job Category/Code/Level	No. of Employees in July 2010	No. of Employees in July 2009	Planned No. of Employees in July 2011
	Air	Sales & Customer Service			
	Transport	231 Managerial Level	28	28	28
		232 Executive/supervisory Level	14	14	14
		233 Assistant/clerical Level	98	70	98
	Sea	Sales & Customer Service	28 28 14 14 98 70 20 20 5 0 14 14 247 239 81 82 24 23 8 8 34 34 34 34 34 34 34 34 34 35 1,260 1,228 3,354 3,401		
	Transport	333 Assistant/clerical Level	20	20	20
		Frontline Cargo Operation			
		343 Assistant/clerical Level	5	0	10
		344 Crafts/operative Level	14	14	14
	Land	Business Management, Strategic Planning			
	Transport	411 Managerial Level	247	239	244
		412 Executive/supervisory Level	81	82	81
		413 Assistant/clerical Level	24	23	24
5		Fleet Operation			
		421 Managerial Level	8	8	8
		422 Executive/supervisory Level	34	34	34
		423 Assistant/clerical Level	34	34	34
		Sales & Customer Service			
		431 Managerial Level	324	305	14     14       70     98       20     20       0     10       14     14       239     244       82     81       23     24       8     8       34     34       34     34       34     34       34     34       35     324       401     3,430       352     902       346     2,497       347     4,097
		432 Executive/supervisory Level	1,260	1,228	1,255
		433 Assistant/clerical Level	3,354	3,401	3,430
		Frontline Cargo Operation	ŕ		
		441 Managerial Level	891	852	902
		442 Executive/supervisory Level	2,480	2,546	2,497
		443 Assistant/clerical Level	3,971	3,947	4,097
		444 Crafts/operative Level	30,402	31,661	30,829
		Technical/Engineering Support	ŕ	,	,
		451 Managerial Level	10	5	10
		452 Executive/supervisory Level	9	8	9
		453 Assistant/clerical Level	39	39	39

Branch	Sector	Job Category/Code/Level	No. of Employees in July 2010	No. of Employees in July 2009	Planned No. of Employees in July 2011
		454 Crafts/operative Level	34	36	34
		Subtotal	43,628	44,849	44,282
V. Air Freight Transport	Air	<b>Business Management, Strategic Planning</b>			
(Sub-branch: 8)	Transport	211 Managerial Level	21	21	21
		212 Executive/supervisory Level	1	1	1
		Sales & Customer Service			
		231 Managerial Level	62	61	62
		232 Executive/supervisory Level	95	93	95
		233 Assistant/clerical Level	231	226	239
		Frontline Cargo Operation			
		241 Managerial Level	126	131	131
		242 Executive/supervisory Level	824	813	828
		243 Assistant/clerical Level	458	466	454
		244 Crafts/operative Level	2,984	2,919	2,994
		Technical/Engineering Support			
		252 Executive/supervisory Level	1	1	1
		253 Assistant/clerical Level	4	4	4
	Land	<b>Business Management, Strategic Planning</b>			
	Transport	411 Managerial Level	1	1	1
		412 Executive/supervisory Level	2	2	2
		413 Assistant/clerical Level	1	1	1
		Sales & Customer Service			
		431 Managerial Level	9	9	9
		432 Executive/supervisory Level	491	491	491
		433 Assistant/clerical Level	480	480	480
		Frontline Cargo Operation			
		441 Managerial Level	24	24	24
		442 Executive/supervisory Level	57	57	57
		443 Assistant/clerical Level	132	132	132
		444 Crafts/operative Level	1,085	1,085	1,085

Branch	Sector	Job Category/Code/Level	No. of Employees in July 2010	No. of Employees in July 2009	Planned No. of Employees in July 2011
		Technical/Engineering Support			
		451 Managerial Level	18	18	18
		452 Executive/supervisory Level	12	12	12
		453 Assistant/clerical Level	59	59	59
		454 Crafts/operative Level	131	131	131
		Subtotal	7,309	7,238	7,332
Forwarding Agent	Cross-	<b>Business Management, Strategic Planning</b>			
(Sub-branch : 9 - 10)	sectoral	111 Managerial Level	163	154	163
		112 Executive/supervisory Level	41	51	41
		113 Assistant/clerical Level	46	46	46
		Fleet Operation			
		121 Managerial Level	10	10	10
		122 Executive/supervisory Level	4	4	4
		123 Assistant/clerical Level	18	18	18
		Sales & Customer Service			
		131 Managerial Level	122	120	122
		132 Executive/supervisory Level	249	245	249
		133 Assistant/clerical Level	551	557	551
		Frontline Cargo Operation			
		141 Managerial Level	150	144	150
		142 Executive/supervisory Level	117	101	117
		143 Assistant/clerical Level	624	594	624
		144 Crafts/operative Level	13	12	13
	Air	<b>Business Management, Strategic Planning</b>			
	Transport	211 Managerial Level	278	277	278
		212 Executive/supervisory Level	47	47	47
		213 Assistant/clerical Level	36	40	36
		Fleet Operation		-	
		221 Managerial Level	5	10	5

Branch	Sector	Job Category/Code/Level	No. of Employees in July 2010	No. of Employees in July 2009	Planned No. of Employees in July 2011
		222 Executive/supervisory Level	6	6	6
		223 Assistant/clerical Level	23	18	28
		Sales & Customer Service			
		231 Managerial Level	525	512	525
		232 Executive/supervisory Level	844	913	844
		233 Assistant/clerical Level	3,089	3,093	3,104
		Frontline Cargo Operation	,	,	,
		241 Managerial Level	673	673	673
		242 Executive/supervisory Level	1,093	1,076	1,119
		243 Assistant/clerical Level	3,152	3,138	3,175
		244 Crafts/operative Level	1,021	1,046	1,021
	Sea	Business Management, Strategic Planning	,	,	,
	Transport	311 Managerial Level	319	319	319
		312 Executive/supervisory Level	19	19	19
		313 Assistant/clerical Level	54	54	54
		Fleet Operation			
		321 Managerial Level	83	83	83
		322 Executive/supervisory Level	48	48	48
		323 Assistant/clerical Level	100	100	100
		Sales & Customer Service			
		331 Managerial Level	1,128	1,170	1,127
		332 Executive/supervisory Level	1,709	1,719	1,708
		333 Assistant/clerical Level	6,224	6,363	6,296
		Frontline Cargo Operation			
		341 Managerial Level	322	321	322
		342 Executive/supervisory Level	567	567	567
		343 Assistant/clerical Level	2,608	2,653	2,609
		344 Crafts/operative Level	864	866	864
		Technical/Engineering Support			

Branch	Sector	Job Category/Code/Level	No. of Employees in July 2010	No. of Employees in July 2009	Planned No. of Employees in July 2011
		351 Managerial Level	10	10	10
		353 Assistant/clerical Level	30	30	30
	Land	<b>Business Management, Strategic Planning</b>			
	Transport	411 Managerial Level	2	2	2
		Frontline Cargo Operation			
		441 Managerial Level	67	69	67
		442 Executive/supervisory Level	265	266	265
		443 Assistant/clerical Level	171	172	171
		444 Crafts/operative Level	907	917	933
		Subtotal	28,397	28,653	28,563
VI. Stevedoring Services	Sea	Sales & Customer Service			
(Sub-branch: 11)	Transport	332 Executive/supervisory Level	3	3	3
		Frontline Cargo Operation			
		341 Managerial Level	50	50	50
		342 Executive/supervisory Level	13	13	13
		343 Assistant/clerical Level	63	63	63
		344 Crafts/operative Level	51	41	51
		Technical/Engineering Support			
		354 Crafts/operative Level	2	2	2
	Land	<b>Business Management, Strategic Planning</b>			
	Transport	411 Managerial Level	6	6	6
		Fleet Operation			
		421 Managerial Level	10	10	10
		422 Executive/supervisory Level	6	6	6
		423 Assistant/clerical Level	19	19	19
		Sales & Customer Service			
		431 Managerial Level	9	9	9
		432 Executive/supervisory Level	15	15	15
		433 Assistant/clerical Level	26	26	26

Branch	Sector	Job Category/Code/Level	No. of Employees in July 2010	No. of Employees in July 2009	Planned No. of Employees in July 2011
		Frontline Cargo Operation			
		441 Managerial Level	12	12	12
		442 Executive/supervisory Level	66	67	67
		443 Assistant/clerical Level	107	99	107
		444 Crafts/operative Level	768	762	in July 2011  2 12 7 67 9 107 7 769  1 1 1 3 3 7 1,232  5 15 2 2  5 115 0 210 7 490  5 115 7 237 8 343 2 1,261
		Technical/Engineering Support			
		452 Executive/supervisory Level	1	1	
		454 Crafts/operative Level	3	3	3
		Subtot	al 1,230	1,207	
/II. Couriers (International)	Cross-	<b>Business Management, Strategic Planning</b>			
(Sub-branch: 12)	sectoral	111 Managerial Level	15	15	15
,		112 Executive/supervisory Level	2	2	2
		Sales & Customer Service			
		131 Managerial Level	115	115	115
		132 Executive/supervisory Level	210	210	210
		133 Assistant/clerical Level	490	487	490
		Frontline Cargo Operation			1 3 1,232 15 2 115 210 490 115 237 343 1,261
		141 Managerial Level	115	115	
		142 Executive/supervisory Level	237	237	237
		143 Assistant/clerical Level	343	343	343
		144 Crafts/operative Level	1,236	1,262	1,261
	Air	<b>Business Management, Strategic Planning</b>			
	Transport	211 Managerial Level	26	26	26
		212 Executive/supervisory Level	6	6	6
		213 Assistant/clerical Level	12	12	16
		Sales & Customer Service			
		231 Managerial Level	5	5	5
		232 Executive/supervisory Level	19	20	19
		233 Assistant/clerical Level	93	93	93

Branch	Sector	Job Category/Code/Level	No. of Employees in July 2010	No. of Employees in July 2009	Planned No. of Employees in July 2011
		Frontline Cargo Operation			
		241 Managerial Level	18	18	18
		242 Executive/supervisory Level	68	74	68
		243 Assistant/clerical Level	84	86	84
		244 Crafts/operative Level	693	686	712
	Land	Business Management, Strategic Planning			
	Transport	411 Managerial Level	6	6	6
		412 Executive/supervisory Level	2	4	2
		413 Assistant/clerical Level	2	2	2
		Fleet Operation			
		421 Managerial Level	2	2	2
		422 Executive/supervisory Level	18	22	18
		423 Assistant/clerical Level	42	42	42
ò		Sales & Customer Service			
		431 Managerial Level	21	23	21
		432 Executive/supervisory Level	67	69	67
		433 Assistant/clerical Level	236	238	236
		Frontline Cargo Operation			
		441 Managerial Level	52	46	52
		442 Executive/supervisory Level	151	127	151
		443 Assistant/clerical Level	216	188	216
		444 Crafts/operative Level	4,291	3,955	4,291
		Subtotal	8,893	8,536	8,941
VIII. Other Transport Logistics	Cross-	<b>Business Management, Strategic Planning</b>			
Service Providers	sectoral	111 Managerial Level	4	4	4
(Sub-branch: 13)		Sales & Customer Service			
		131 Managerial Level	5	5	5
		132 Executive/supervisory Level	7	7	7
		133 Assistant/clerical Level	30	30	30

	Branch	Sector	Job Category/Code/Level	No. of Employees in July 2010	No. of Employees in July 2009	Planned No. of Employees in July 2011
			Frontline Cargo Operation			
			141 Managerial Level	49	49	49
			142 Executive/supervisory Level	50	50	50
			143 Assistant/clerical Level	87	87	87
			144 Crafts/operative Level	3	3	3
		Land	Sales & Customer Service			
		Transport	432 Executive/supervisory Level	1	1	1
			433 Assistant/clerical Level	3	3	3
			Frontline Cargo Operation			
			441 Managerial Level	23	23	23
			442 Executive/supervisory Level	88	88	88
			443 Assistant/clerical Level	48	48	52
1			444 Crafts/operative Level	1,032	1,031	1,015
50 -			Subtotal	1,430	1,429	1,417
IX	. Sea Freight Transport	Air	<b>Business Management, Strategic Planning</b>		•	,
	(Sub-branch : 14 - 15)	Transport	211 Managerial Level	2	2	2
		_	Sales & Customer Service			
			231 Managerial Level	1	1	1
			232 Executive/supervisory Level	1	1	1
			233 Assistant/clerical Level	2	2	2
		Sea	<b>Business Management, Strategic Planning</b>			
		Transport	311 Managerial Level	83	86	83
			312 Executive/supervisory Level	6	6	6
			313 Assistant/clerical Level	10	10	10
			Fleet Operation			
			321 Managerial Level	70	71	71
			322 Executive/supervisory Level	45	38	46
			323 Assistant/clerical Level	89	67	90

Branch	Sector	Job Category/Code/Level	No. of Employees in July 2010	No. of Employees in July 2009	Planned No. of Employees in July 2011
		Sales & Customer Service			
		331 Managerial Level	179	178	177
		332 Executive/supervisory Level	338	338	333
		333 Assistant/clerical Level	624	625	615
		Frontline Cargo Operation			
		341 Managerial Level	48	48	46
		342 Executive/supervisory Level	90	90	85
		343 Assistant/clerical Level	179	177	177
		344 Crafts/operative Level	20	20	20
		Technical/Engineering Support			
		351 Managerial Level	30	30	30
		352 Executive/supervisory Level	163	161	163
		353 Assistant/clerical Level	290	291	290
		354 Crafts/operative Level	11	11	11
	Land	Sales & Customer Service			
	Transport	431 Managerial Level	0	1	1
		432 Executive/supervisory Level	2	1	2
		Frontline Cargo Operation			
		441 Managerial Level	1	1	1
		443 Assistant/clerical Level	4	4	4
		Subtotal	2,288	2,260	2,267
ζ. Ship Management &	Sea	<b>Business Management, Strategic Planning</b>	,	,	,
Chartering	Transport	311 Managerial Level	40	38	40
(Sub-branch : 16 - 18)	1	312 Executive/supervisory Level	7	6	7
,		313 Assistant/clerical Level	4	4	4
		Fleet Operation		-	
		321 Managerial Level	62	60	62
		322 Executive/supervisory Level	26	26	26
		323 Assistant/clerical Level	64	66	70

Branch	Sector	Job Category/Code/Level	No. of Employees in July 2010	No. of Employees in July 2009	Planned No. of Employees in July 2011
		Sales & Customer Service			
		331 Managerial Level	120	123	120
		332 Executive/supervisory Level	164	163	166
		333 Assistant/clerical Level	437	441	437
		Frontline Cargo Operation			
		341 Managerial Level	53	65	54
		342 Executive/supervisory Level	152	178	152
		343 Assistant/clerical Level	168	195	168
		344 Crafts/operative Level	257	303	257
		Technical/Engineering Support			
		351 Managerial Level	17	18	17
		352 Executive/supervisory Level	33	34	33
1		353 Assistant/clerical Level	67	66	67
5)		354 Crafts/operative Level	28	28	28
ı	Land	Frontline Cargo Operation			
	Transport	441 Managerial Level	1	1	1
		442 Executive/supervisory Level	1	1	1
		443 Assistant/clerical Level	2	2	2
		444 Crafts/operative Level	16	16	16
		Subtotal	1,719	1,834	1,728
All Branches	Cross-	<b>Business Management, Strategic Planning</b>		,	,
	sectoral	111 Managerial Level	231	222	231
		112 Executive/supervisory Level	56	66	56
		113 Assistant/clerical Level	48	48	48
		Fleet Operation			
		121 Managerial Level	10	10	10
		122 Executive/supervisory Level	4	4	4
		123 Assistant/clerical Level	18	18	18

Branch	Sector	Job Category/Code/Level	No. of Employees in July 2010	No. of Employees in July 2009	Planned No. of Employees in July 2011
		Sales & Customer Service			
		131 Managerial Level	268	266	268
		132 Executive/supervisory Level	492	488	492
		133 Assistant/clerical Level	1,214	1,225	1,214
		Frontline Cargo Operation			
		141 Managerial Level	315	309	315
		142 Executive/supervisory Level	405	389	405
		143 Assistant/clerical Level	1,061	1,033	1,061
		144 Crafts/operative Level	1,252	1,277	1,277
	Air	<b>Business Management, Strategic Planning</b>			
	Transport	211 Managerial Level	330	329	330
		212 Executive/supervisory Level	54	54	54
ı		213 Assistant/clerical Level	51	55	55
አ 3		Fleet Operation			
		221 Managerial Level	5	10	5
		222 Executive/supervisory Level	6	6	6
		223 Assistant/clerical Level	23	18	28
		Sales & Customer Service			
		231 Managerial Level	623	609	623
		232 Executive/supervisory Level	974	1,042	974
		233 Assistant/clerical Level	3,517	3,488	3,540
		Frontline Cargo Operation	,	,	,
		241 Managerial Level	819	824	824
		242 Executive/supervisory Level	1,989	1,967	2,019
		243 Assistant/clerical Level	3,698	3,694	3,717
		244 Crafts/operative Level	4,744	4,697	4,773
		Technical/Engineering Support	.,	.,02,	.,
		252 Executive/supervisory Level	1	1	1
		253 Assistant/clerical Level	4	4	4

Branch	Sector	Job Category/Code/Level	No. of Employees in July 2010	No. of Employees in July 2009	Planned No. o Employees in July 2011
	Sea	Business Management, Strategic Planning			
	Transport	311 Managerial Level	449	450	449
		312 Executive/supervisory Level	32	31	32
		313 Assistant/clerical Level	68	68	68
		Fleet Operation			
		321 Managerial Level	215	214	210
		322 Executive/supervisory Level	119	112	120
		323 Assistant/clerical Level	253	233	26
		Sales & Customer Service			
		331 Managerial Level	1,428	1,472	1,42
		332 Executive/supervisory Level	2,215	2,224	2,21
		333 Assistant/clerical Level	7,307	7,461	7,37
		Frontline Cargo Operation	ŕ	,	ŕ
		341 Managerial Level	506	517	50
		342 Executive/supervisory Level	822	849	81
		343 Assistant/clerical Level	3,031	3,096	3,03
		344 Crafts/operative Level	1,218	1,256	1,21
		Technical/Engineering Support	,	,	,
		351 Managerial Level	57	58	5
		352 Executive/supervisory Level	196	195	19
		353 Assistant/clerical Level	387	387	38
		354 Crafts/operative Level	41	41	4
	Land	Business Management, Strategic Planning			
	Transport	411 Managerial Level	368	362	36
		412 Executive/supervisory Level	91	97	9
		413 Assistant/clerical Level	69	69	6
		Fleet Operation			
		421 Managerial Level	23	23	2
		422 Executive/supervisory Level	60	64	6

Branch	Sector	Job Category/Code/Level	No. of Employees in July 2010	No. of Employees in July 2009	Planned No. of Employees in July 2011
		423 Assistant/clerical Level	99	99	98
		Sales & Customer Service			
		431 Managerial Level	480	458	479
		432 Executive/supervisory Level	2,012	1,984	2,006
		433 Assistant/clerical Level	4,567	4,732	4,631
		Frontline Cargo Operation			
		441 Managerial Level	1,261	1,230	1,278
		442 Executive/supervisory Level	3,985	4,049	3,993
		443 Assistant/clerical Level	6,584	6,570	6,722
		444 Crafts/operative Level	43,302	44,224	44,145
		Technical/Engineering Support			
		451 Managerial Level	47	42	47
		452 Executive/supervisory Level	164	166	164
		453 Assistant/clerical Level	197	207	197
		454 Crafts/operative Level	440	438	441
		Total	104,305	105,631	105,569

Table A4.2 Distribution of Employees by Preferred Level of Education and Qualifications by Branch by Sector by Job Level

	Branch	Sector	Job Level	First Degree and Above	Post Second	<u>lary</u>	Upper Se	econdary	Lower Secondary and below	Unspecified	Total
	Dianch		Job Level	University Degree or above	(Asso.Degree/ Higher Dip./ Higher Cert.)	Dip./ Cert.	Advanced Level (S6 to S7)	Senior Secondary (S4 to S5)	Junior Secondary (S3 or below)	Onspecified	Total
]	I. Warehousing	Air	Managerial	5	2	0	0	0	0	0	7
	& Cold	Transport	Executive/supervisory	0	0	0	1	4	0	0	5
	Storage		Assistant/clerical	0	0	0	0	11	0	0	11
			Crafts/operative	0	0	0	0	0	46	0	46
		Sea	Managerial	1	0	6	0	34	0	0	41
		Transport	Executive/supervisory	0	0	0	1	0	0	0	1
			Assistant/clerical	0	0	0	0	10	0	0	10
			Crafts/operative	0	0	0	0	12	0	0	12
ı		Land	Managerial	151	31	37	41	58	0	22	340
7		Transport	Executive/supervisory	54	41	89	107	336	8	37	672
			Assistant/clerical	113	16	0	131	1,085	226	44	1,615
			Crafts/operative	0	0	7	0	1,936	1,583	252	3,778
		Cross-	Managerial	0	0	1	12	0	0	0	13
		sectoral	Executive/supervisory	0	0	1	0	0	0	0	1
			Assistant/clerical	0	0	0	0	7	0	0	7
			Crafts/operative	0	0	0	0	0	0	0	0
I	I. Cargo	Air	Managerial	0	0	0	0	0	0	0	0
	Handling	Transport	Executive/supervisory	0	0	0	0	0	0	0	0
	Terminals		Assistant/clerical	0	0	0	0	0	0	0	0
			Crafts/operative	0	0	0	0	0	0	0	0
		Sea	Managerial	0	0	0	0	0	0	0	0
		Transport	Executive/supervisory	0	0	0	0	0	0	0	0
			Assistant/clerical	0	0	0	0	0	0	0	0
			Crafts/operative	0	0	0	0	0	0	0	0

				First Degree and Above	Post Second	lar <u>y</u>	Upper So	econdary	Lower Secondary and below		
	Branch	Sector	Job Level	University Degree or above	Sub-degree (Asso.Degree/ Higher Dip./ Higher Cert.)	Dip./ Cert.	Advanced Level (S6 to S7)	Senior Secondary (S4 to S5)	Junior Secondary (S3 or below)	Unspecified	Total
-		Land	Managerial	65	21	7	2	0	0	0	95
		Transport	Executive/supervisory	202	75	234	7	9	4	0	531
			Assistant/clerical	3	46	97	359	425	1	0	931
			Crafts/operative	0	53	103	0	841	298	0	1,295
		Cross-	Managerial	0	0	0	0	0	0	0	0
		sectoral	Executive/supervisory	0	0	0	0	0	0	0	0
			Assistant/clerical	0	0	0	0	0	0	0	0
			Crafts/operative	0	0	0	0	0	0	0	0
III.		Air	Managerial	28	0	0	0	0	0	0	28
	Container	Transport	Executive/supervisory	14	0	0	0	0	0	0	14
	Haulage		Assistant/clerical	0	0	0	98	0	0	0	98
]			Crafts/operative	0	0	0	0	0	0	0	0
		Sea	Managerial	0	0	0	0	0	0	0	0
		Transport	Executive/supervisory	0	0	0	0	0	0	0	0
			Assistant/clerical	0	0	0	0	25	0	0	25
			Crafts/operative	0	0	0	0	14	0	0	14
		Land	Managerial	610	61	66	203	161	32	347	1,480
		Transport	Executive/supervisory	393	140	251	402	2,067	375	236	3,864
			Assistant/clerical	0	0	14	1,450	4,498	765	695	7,422
			Crafts/operative	0	0	2	0	3,476	26,033	925	30,436
		Cross-	Managerial	55	8	0	0	0	0	0	63
		sectoral	Executive/supervisory	3	0	0	32	4	0	0	39
			Assistant/clerical	48	0	0	2	95	0	0	145
			Crafts/operative	0	0	0	0	0	0	0	0

			First Degree and Above	Post Second	<u>dary</u>	Upper S	econdary	Lower Secondary and below		
Branch	Sector	Job Level	University Degree or above	Sub-degree (Asso.Degree/ Higher Dip./ Higher Cert.)	Dip./ Cert.	Advanced Level (S6 to S7)	Senior Secondary (S4 to S5)	Junior Secondary (S3 or below)	Unspecified	Total
V. Air Freight	Air	Managerial	115	75	3	16	0	0	0	209
Transport	Transport	Executive/supervisory	86	6	148	668	13	0	0	921
		Assistant/clerical	34	0	20	221	418	0	0	693
		Crafts/operative	0	0	0	7	1,883	1,094	0	2,984
	Sea	Managerial	0	0	0	0	0	0	0	0
	Transport	Executive/supervisory	0	0	0	0	0	0	0	0
		Assistant/clerical	0	0	0	0	0	0	0	0
		Crafts/operative	0	0	0	0	0	0	0	0
	Land	Managerial	52	0	0	0	0	0	0	52
	Transport	Executive/supervisory	562	0	0	0	0	0	0	562
		Assistant/clerical	0	0	672	0	0	0	0	672
	Cross	Crafts/operative	0	0	0	0	0	1,216	0	1,216
	Cross-	Managerial	0	0	0	0	0	0	0	0
	sectoral	Executive/supervisory	0	0	0	0	0	0	0	0
		Assistant/clerical	0	0	0	0	0	0	0	0
		Crafts/operative	0	0	0	0	0	0	0	0
V. Forwarding	Air	Managerial	544	34	157	111	175	0	460	1,481
Agents	Transport	Executive/supervisory	280	47	330	182	595	4	552	1,990
		Assistant/clerical	51	40	88	425	4,146	0	1,550	6,300
		Crafts/operative	0	0	0	0	342	588	91	1,021
	Sea	Managerial	764	179	94	384	198	0	243	1,862
	Transport	Executive/supervisory	375	217	439	445	587	0	280	2,343
		Assistant/clerical	496	170	213	1,519	5,675	0	943	9,016
		Crafts/operative	0	0	0	0	474	258	132	864
	Land	Managerial	3	0	8	4	2	0	52	69
	Transport	Executive/supervisory	0	0	36	25	40	0	164	265
		Assistant/clerical	0	0	0	44	46	0	81	171
		Crafts/operative	0	0	50	0	99	499	259	907

			First Degree and Above	Post Second	lary	Upper So	econdary	Lower Secondary and below		
Branch	Sector	Job Level	University Degree or above	Sub-degree (Asso.Degree/ Higher Dip./ Higher Cert.)	Dip./ Cert.	Advanced Level (S6 to S7)	Senior Secondary (S4 to S5)	Junior Secondary (S3 or below)	Unspecified	Total
	Cross-	Managerial	154	44	19	18	22	0	188	445
	sectoral	Executive/supervisory	25	12	36	49	181	0	108	411
		Assistant/clerical	25	26	0	28	473	0	687	1,239
		Crafts/operative	0	0	0	0	0	2	11	13
VI. Stevedoring	Air	Managerial	0	0	0	0	0	0	0	0
Services	Transport	Executive/supervisory	0	0	0	0	0	0	0	0
		Assistant/clerical	0	0	0	0	0	0	0	0
		Crafts/operative	0	0	0	0	0	0	0	0
	Sea	Managerial	0	0	0	0	0	0	50	50
	Transport	Executive/supervisory	0	0	0	1	15	0	0	16
		Assistant/clerical	0	0	0	0	13	50	0	63
		Crafts/operative	0	0	0	0	0	53	0	53
	Land	Managerial	8	0	1	12	3	0	13	37
	Transport	Executive/supervisory	0	4	7	31	25	10	11	88
		Assistant/clerical	0	0	0	5	81	35	31	152
		Crafts/operative	0	0	3	0	104	656	8	771
	Cross-	Managerial	0	0	0	0	0	0	0	0
	sectoral	Executive/supervisory	0	0	0	0	0	0	0	0
		Assistant/clerical	0	0	0	0	0	0	0	0
		Crafts/operative	0	0	0	0	0	0	0	0
II. International	Air	Managerial	14	6	10	4	15	0	0	49
Couriers	Transport	Executive/supervisory	7	0	2	11	73	0	0	93
		Assistant/clerical	0	0	0	56	133	0	0	189
		Crafts/operative	0	0	0	0	68	625	0	693

			First Degree and Above	Post Second	dar <u>y</u>	Upper S	<u>econdary</u>	Lower Secondary and below		
Branch	Sector	Job Level	University Degree or above	Sub-degree (Asso.Degree/ Higher Dip./ Higher Cert.)	Dip./ Cert.	Advanced Level (S6 to S7)	Senior Secondary (S4 to S5)	Junior Secondary (S3 or below)	Unspecified	Total
	Sea	Managerial	0	0	0	0	0	0	0	0
	Transport	Executive/supervisory	0	0	0	0	0	0	0	0
		Assistant/clerical	0	0	0	0	0	0	0	0
		Crafts/operative	0	0	0	0	0	0	0	0
	Land	Managerial	21	1	51	0	8	0	0	81
	Transport	Executive/supervisory	25	2	196	10	5	0	0	238
		Assistant/clerical	56	0	116	120	204	0	0	496
		Crafts/operative	0	0	0	0	3,193	1,098	0	4,291
	Cross-	Managerial	183	17	32	0	3	0	10	245
	sectoral	Executive/supervisory	35	123	228	20	43	0	0	449
		Assistant/clerical	13	0	90	580	140	10	0	833
		Crafts/operative	0	0	0	0	1,107	129	0	1,236
VIII. Other	Air	Managerial	0	0	0	0	0	0	0	0
Transport	Transport	Executive/supervisory	0	0	0	0	0	0	0	0
Logistics		Assistant/clerical	0	0	0	0	0	0	0	0
Services		Crafts/operative	0	0	0	0	0	0	0	0
Providers	Sea	Managerial	0	0	0	0	0	0	0	0
	Transport	Executive/supervisory	0	0	0	0	0	0	0	0
		Assistant/clerical	0	0	0	0	0	0	0	0
		Crafts/operative	0	0	0	0	0	0	0	0
	Land	Managerial	21	2	0	0	0	0	0	23
	Transport	Executive/supervisory	18	47	12	0	11	1	0	89
		Assistant/clerical	0	0	12	8	31	0	0	51
		Crafts/operative	0	0	0	0	818	214	0	1,032
	Cross-	Managerial	57	0	0	1	0	0	0	58
	sectoral	Executive/supervisory	49	7	0	1	0	0	0	57
		Assistant/clerical	0	0	108	3	6	0	0	117
		Crafts/operative	0	0	0	0	0	3	0	3

			First Degree and Above	Post Second	<u>dary</u>	Upper S	econdary	Lower Secondary and below		
Branch	Sector	Job Level	University Degree or above	Sub-degree (Asso.Degree/ Higher Dip./ Higher Cert.)	Dip./ Cert.	Advanced Level (S6 to S7)	Senior Secondary (S4 to S5)	Junior Secondary (S3 or below)	Unspecified	Total
IX. Sea Freight	Air	Managerial	3	0	0	0	0	0	0	3
Transport	Transport	Executive/supervisory	0	0	0	1	0	0	0	1
		Assistant/clerical	0	0	0	2	0	0	0	2
		Crafts/operative	0	0	0	0	0	0	0	0
	Sea	Managerial	293	48	33	6	2	0	28	410
	Transport	Executive/supervisory	241	114	165	98	20	0	4	642
		Assistant/clerical	156	4	186	163	568	0	115	1,192
		Crafts/operative	0	0	13	0	6	7	5	31
	Land	Managerial	0	0	0	0	1	0	0	1
	Transport	Executive/supervisory	2	0	0	0	0	0	0	2
		Assistant/clerical	0	0	0	0	4	0	0	4
		Crafts/operative	0	0	0	0	0	0	0	(
	Cross-	Managerial	0	0	0	0	0	0	0	(
	sectoral	Executive/supervisory	0	0	0	0	0	0	0	0
		Assistant/clerical	0	0	0	0	0	0	0	0
		Crafts/operative	0	0	0	0	0	0	0	0
X. Ship	Air	Managerial	0	0	0	0	0	0	0	0
Management	Transport	Executive/supervisory	0	0	0	0	0	0	0	0
& Chartering		Assistant/clerical	0	0	0	0	0	0	0	0
		Crafts/operative	0	0	0	0	0	0	0	0
	Sea	Managerial	196	13	42	4	33	0	4	292
	Transport	Executive/supervisory	85	31	62	32	125	27	20	382
		Assistant/clerical	45	40	67	259	297	10	22	740
		Crafts/operative	0	0	0	0	39	246	0	285
	Land	Managerial	0	0	1	0	0	0	0	1
	Transport	Executive/supervisory	0	0	1	0	0	0	0	1
		Assistant/clerical	0	0	0	2	0	0	0	2
		Crafts/operative	0	0	0	0	16	0	0	16

			First Degree and Above	Post Secon	<u>ndary</u>	Upper S	<u>econdary</u>	Lower Secondary and below		
Branch	Sector	Job Level	University Degree or above	Sub-degree (Asso.Degree/ Higher Dip./ Higher Cert.)	Dip./ Cert.	Advanced Level (S6 to S7)	Senior Secondary (S4 to S5)	Junior Secondary (S3 or below)	Unspecified	Total
	Cross-	Managerial	0	0	0	0	0	0	0	0
	sectoral	Executive/supervisory	0	0	0	0	0	0	0	0
		Assistant/clerical	0	0	0	0	0	0	0	0
		Crafts/operative	0	0	0	0	0	0	0	0
All Branch	Air	Managerial	709	117	170	131	190	0	460	1,777
	Transport	Executive/supervisory	387	53	480	863	685	4	552	3,024
		Assistant/clerical	85	40	108	802	4,708	0	1,550	7,293
		Crafts/operative	0	0	0	7	2,293	2,353	91	4,744
	Sea	Managerial	1,254	240	175	394	267	0	325	2,655
	Transport	Executive/supervisory	701	362	666	577	747	27	304	3,384
		Assistant/clerical	697	214	466	1,941	6,588	60	1,080	11,046
		Crafts/operative	0	0	13	0	545	564	137	1,259
	Land	Managerial	931	116	171	262	233	32	434	2,179
	Transport	Executive/supervisory	1,256	309	826	582	2,493	398	448	6,312
		Assistant/clerical	172	62	911	2,119	6,374	1,027	851	11,516
		Crafts/operative	0	53	165	0	10,483	31,597	1,444	43,742
	Cross-	Managerial	449	69	52	31	25	0	198	824
	sectoral	Executive/supervisory	112	142	265	102	228	0	108	957
		Assistant/clerical	86	26	198	613	721	10	687	2,341
		Crafts/operative	0	0	0	0	1,107	134	11	1,252
		Total	6,839	1,803	4,666	8,424	37,687	36,206	8,680	104,305

Table A4.3 Distribution of Employees by Whether the Job Requires Sea-going Qualifications by Branch by Sector by Job Level

	Branch	Sector	Job Lovel			r the Job I ing Qualif	*	Total
			Level		Yes	No	Unspecified	
I.	Warehousing	Air	Managerial		0	7	0	7
	& Cold	Transport	Executive/supervi	isory	0	5	0	5
	Storage		Assistant/clerical		0	11	0	11
			Crafts/operative		0	46	0	46
		Sea	Managerial		7	34	0	41
		Transport	Executive/supervi	isory	0	1	0	1
			Assistant/clerical		7	3	0	10
			Crafts/operative		0	12	0	12
		Land	Managerial		0	340	0	340
		Transport	Executive/superv	isory	0	672	0	672
			Assistant/clerical		0	1,615	0	1,615
			Crafts/operative		0	3,778	0	3,778
		Cross-	Managerial		0	13	0	13
		sectoral	Executive/superv	isory	0	1	0	1
			Assistant/clerical		0	7	0	7
			Crafts/operative		0	0	0	0
			G 1 1	(in no.)	14	6,545	0	6,559
			Sub-total '	(in %)	0.21	99.79	0.00	100.00
II.	Cargo	Land	Managerial		2	93	0	95
	Handling	Transport	Executive/supervi	isory	0	531	0	531
	Terminals		Assistant/clerical		0	931	0	931
			Crafts/operative		0	1,295	0	1,295
			C1- 4-4-1	(in no.)	2	2,850	0	2,852
			Sub-total '	(in %)	0.07	99.93	0.00	100.00
III.	Trucking &	Air	Managerial		0	28	0	28
	Container	Transport	Executive/supervi	isory	0	14	0	14
	Haulage		Assistant/clerical		0	98	0	98
			Crafts/operative		0	0	0	0
		Sea	Managerial		0	0	0	0
		Transport	Executive/supervi	isory	0	0	0	0
			Assistant/clerical		0	25	0	25
			Crafts/operative		0	14	0	14
		Land	Managerial		0	1,480	0	1,480
		Transport	Executive/supervi	isory	0	3,864	0	3,864
			Assistant/clerical		0	7,422	0	7,422
			Crafts/operative		0	30,436	0	30,436
		Cross-	Managerial		0	63	0	63
		sectoral	Executive/supervisory		0	39	0	39
			Assistant/clerical		0	145	0	145
-			Crafts/operative	(i.a )	0	12.628	0	12.628
Sub-total			(in no.)	0	43,628	0	43,628	
(in %					0.00	100.00	0.00	100.00

	Branch	Sector	Job	Job <u>Sea-going Qualification</u>		Whether the Job Requires Sea-going Qualifications	
			Level	Yes	No	Unspecified	
IV.	Air Freight	Air	Managerial	0	209	0	209
	Transport	Transport	Executive/supervisory	0	921	0	921
			Assistant/clerical	0	693	0	693
			Crafts/operative	0	2,984	0	2,984
		Land	Managerial	0	52	0	52
		Transport	Executive/supervisory	0	562	0	562
			Assistant/clerical	0	672	0	672
			Crafts/operative	0	1,216	0	1,216
			Carlo data (in no.)	0	7,309	0	7,309
			Sub-total (in %)	0.00	100.00	0.00	100.00
V.	Forwarding	Air	Managerial	0	1,481	0	1,481
	Agents	Transport	Executive/supervisory	0	1,990	0	1,990
			Assistant/clerical	0	6,300	0	6,300
			Crafts/operative	0	1,021	0	1,021
		Sea	Managerial	42	1,731	89	1,862
		Transport	Executive/supervisory	0	2,241	102	2,343
			Assistant/clerical	30	8,500	486	9,016
			Crafts/operative	0	864	0	864
		Land	Managerial	0	69	0	69
		Transport	Executive/supervisory	0	265	0	265
			Assistant/clerical	0	171	0	171
			Crafts/operative	0	907	0	907
		Cross-	Managerial	0	439	6	445
		sectoral	Executive/supervisory	0	398	13	411
			Assistant/clerical	0	1,212	27	1,239
			Crafts/operative	0	13	0	13
			Sub-total (in no.)	72	27,602	723	28,397
3.7T	C4 1:	C	(in %)	0.25	97.20	2.55	100.00
VI.	Stevedoring	Sea	Managerial	0	50	0	50
	Services	Transport	Executive/supervisory	0	16	0	16
			Assistant/clerical	0	63	0	63
		T 1	Crafts/operative	2	51	0	53
		Land	Managerial	0	37	0	37
		Transport	Executive/supervisory	4	84	0	88
			Assistant/clerical	0	152	0	152
			Crafts/operative	6	765	0	771
			Sub-total (in no.)	12	1,218	0	1,230
3 7TT	т 1	I	(in %)	0.98	99.02	0.00	100.00
V II.	International Couriers	Air	Managerial	0	49	0	49
	Couriers	Transport	Executive/supervisory	0	93	0	93
			Assistant/clerical	0	189	0	189
		Lond	Crafts/operative	0	693 81	0	693
		Land	Managerial Executive/supervisory	$0 \\ 0$		$\begin{bmatrix} 0 \\ 0 \end{bmatrix}$	81 238
		Transport	Executive/supervisory		238 496		238
I		1	Assistant/clerical	0	490	0	496

	Branch	Sector				Requires ications	Total	
		~~~~			Yes	No	Unspecified	20000
			Crafts/operative		0	4,291	0	4,291
		Cross-	Managerial		0	245	0	245
		sectoral	Executive/super	visory	0	449	0	449
			Assistant/clerica	-	0	833	0	833
			Crafts/operative		0	1,236	0	1,236
			C 1 4 4 1	(in no.)	0	8,893	0	8,893
			Sub-total	(in %)	0.00	100.00	0.00	100.00
VIII.	Other	Land	Managerial		0	23	0	23
	Transport	Transport	Executive/super	visory	0	89	0	89
	Logistics		Assistant/clerica	ıl	0	51	0	51
	Service		Crafts/operative		0	1,032	0	1,032
	Providers	Cross-	Managerial		0	58	0	58
		sectoral	Executive/super	visory	0	57	0	57
			Assistant/clerica	ıl	0	117	0	117
			Crafts/operative		0	3	0	3
			C1- 4-4-1	(in no.)	0	1,430	0	1,430
			Sub-total	(in %)	0.00	100.00	0.00	100.00
IX.	Sea Freight	Air	Managerial		0	3	0	3
	Operators	Transport	Executive/super	visory	0	1	0	1
			Assistant/clerica	ıl	0	2	0	2
			Crafts/operative		0	0	0	0
		Sea	Managerial		44	350	16	410
		Transport	Executive/super	visory	147	475	20	642
			Assistant/clerica	ıl	269	880	43	1,192
			Crafts/operative		3	23	5	31
		Land	Managerial		0	1	0	1
		Transport	Executive/super	visory	0	2	0	2
			Assistant/clerica	ıl	0	4	0	4
			Crafts/operative		0	0	0	0
			Sub-total	(in no.)	463	1,741	84	2,288
			Sub-totat	(in %)	20.24	76.09	3.67	100.00
X.	Ship	Sea	Managerial		30	253	9	292
	Management	Transport	Executive/super	•	99	265	18	382
	& Chartering		Assistant/clerica	ા	11	699	30	740
			Crafts/operative		76	209	0	285
		Land	Managerial		0	1	0	1
		Transport	Executive/super	•	0	1	0	1
			Assistant/clerica	ા	0	2	0	2
			Crafts/operative		0	16	0	16
	Sub-total (in no.)		216	1,446	57	1,719		
			Suo ioiai	(in %)	12.57	84.12	3.32	100.00

Branch	Sector		Whether Sea-go	Total		
			Yes	No	Unspecified	
All Branches	Air Transport		0	16,838	0	16,838
All branches	Sea Transport		767	16,759	818	18,344
	Land Transpor	rt	12	63,737	0	63,749
	Cross-sectoral		0	5,328	46	5,374
		(in no.)	779	102,662	864	104,305
	Total	(in %)	0.75	98.42	0.83	100.00

Table A4.4 Whereabouts of Freight/Transport/Logistics Staff Left in the Past 12 Months by Branch

		Warehousing & Cold Storage	Cargo Handling Terminals	Trucking & Container Haulage	Air Freight Transport	Forwarding Agents	Stevedoring Services	International Couriers	Other Transport Logistics Services Providers	Sea Freight Transport	Ship Management & Chartering	Total
Taking up/starting own business in	(in no.)	354	109	2,501	4	1,597	15	242	65	116	203	5,206
freight/transport/logistics related jobs	(in %)	6.80	2.09	48.04	0.08	30.68	0.29	4.65	1.25	2.23	3.90	100.00
Taking up/starting own business in non freight/	(in no.)	102	76	527	0	153	0	199	8	11	13	1,089
transport/logistics related jobs	(in %)	9.37	6.98	48.39	0.00	14.05	0.00	18.27	0.73	1.01	1.19	100.00
Emigration, retirement or	(in no.)	32	44	91	0	53	0	130	2	7	7	366
further studies	(in %)	8.74	12.02	24.86	0.00	14.48	0.00	35.52	0.55	1.91	1.91	100.00
Unknown	(in no.)	435	34	3,195	117	1,099	10	114	3	58	28	5,093
Olikliowii	(in %)	8.54	0.67	62.73	2.30	21.58	0.20	2.24	0.06	1.14	0.55	100.00
Others	(in no.)	0	1	3	0	64	0	5	0	0	1	74
Others	(in %)	0.00	1.35	4.05	0.00	86.49	0.00	6.76	0.00	0.00	1.35	100.00
Total	(in no.)	923	264	6,317	121	2,966	25	690	78	192	252	11,828
Total	(in %)	7.80	2.23	53.41	1.02	25.08	0.21	5.83	0.66	1.62	2.13	100.00

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Table A4.5 Whereabouts of Freight/Transport/Logistics Staff Left in the Past 12 Months by Branch by Job Level

	Branch	Whereabouts	Managerial	Job I Executive/ Supervisory	Level Technician/ Assistant/ Clerical	Crafts/ Operative	Total
I.	Warehousing & Cold Storage	Taking up/starting own business in freight/transport/logistics related jobs	9	30	64	251	354
		Taking up/starting own business in non freight/ transport/logistics related jobs	0	2	23	77	102
		Emigration, retirement or further studies	2	3	0	27	32
		Unknown	5	0	147	283	435
		Subtotal	16	35	234	638	923
II.	Cargo Handling Terminals	Taking up/starting own business in freight/transport/logistics related jobs	1	13	34	61	109
		Taking up/starting own business in non freight/ transport/logistics related jobs	6	22	39	9	76
		Emigration, retirement or further studies	1	11	11	21	44
		Unknown	0	9	21	4	34
		Others	1	0	0	0	1
		Subtotal	9	55	105	95	264
III.	Trucking & Container	Taking up/starting own business in freight/transport/logistics related jobs	12	60	437	1,992	2,501
	Haulage	Taking up/starting own business in non freight/ transport/logistics related jobs	0	13	159	355	527
		Emigration, retirement or further studies	0	10	15	66	91
		Unknown	6	36	489	2664	3,195
		Others	0	0	0	3	3
		Subtotal	18	119	1,100	5,080	6,317

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	Branch	Whereabouts	Managerial	Job I Executive/ Supervisory	<u>Level</u> Technician/ Assistant/ Clerical	Crafts/ Operative	Total
IV.	Air Freight Transport	Taking up/starting own business in freight/transport/logistics related jobs	0	0	4	0	4
	Transport	Taking up/starting own business in non freight/ transport/logistics related jobs	0	0	0	0	0
		Emigration, retirement or further studies	0	0	0	0	0
		Unknown	5	15	67	30	117
		Subtotal	5	15	71	30	121
V.	Forwarding Agent	Taking up/starting own business in freight/transport/logistics related jobs	94	67	1,124	312	1,597
		Taking up/starting own business in non freight/ transport/logistics related jobs	5	18	125	5	153
		Emigration, retirement or further studies	1	1	51	0	53
		Unknown	73	95	786	145	1,099
		Others	0	0	64	0	64
		Subtotal	173	181	2,150	462	2,966
VI.	Stevedoring Services	Taking up/starting own business in freight/transport/logistics related jobs	0	1	0	14	15
		Taking up/starting own business in non freight/ transport/logistics related jobs	0	0	0	0	0
		Emigration, retirement or further studies	0	0	0	0	0
		Unknown	0	0	0	10	10
		Subtotal	0	1	0	24	25

		Branch	Whereabouts	Managerial	Job I	<u>evel</u> Technician/ Assistant/	Crafts/	Total
	X /TT	T			Supervisory	Clerical	Operative	
	VII.	International Couriers	Taking up/starting own business in freight/transport/logistics related jobs	0	6	48	188	242
			Taking up/starting own business in non freight/ transport/logistics related jobs	15	12	37	135	199
			Emigration, retirement or further studies	7	4	6	113	130
			Unknown	0	0	11	103	114
			Others	0	0	0	5	5
			Subtotal	22	22	102	544	690
	VIII.	Other Transport Logistics Service Providers	Taking up/starting own business in freight/transport/logistics related jobs	0	0	12	53	65
- 70 -			Taking up/starting own business in non freight/ transport/logistics related jobs	0	1	2	5	8
			Emigration, retirement or further studies	0	0	0	2	2
			Unknown	0	0	2	1	3
			Subtotal	0	1	16	61	78
	IX.	Sea Freight Transport	Taking up/starting own business in freight/transport/logistics related jobs	18	33	65	0	116
			Taking up/starting own business in non freight/ transport/logistics related jobs	2	6	3	0	11
			Emigration, retirement or further studies	2	1	4	0	7
			Unknown	2	11	45	0	58
			Subtotal	24	51	117	0	192

				Job I			
	Branch	Whereabouts	Managerial	Executive/ Supervisory	Technician/ Assistant/ Clerical	Crafts/ Operative	Total
X.	Ship Management & Chartering	Taking up/starting own business in freight/transport/logistics related jobs	20	30	74	79	203
		Taking up/starting own business in non freight/ transport/logistics related jobs	2	0	7	4	13
		Emigration, retirement or further studies	1	2	4	0	7
		Unknown	2	3	23	0	28
		Others	0	0	1	0	1
		Subtotal	25	35	109	83	252
	All Branches	Taking up/starting own business in freight/transport/logistics related jobs	154	240	1,862	2,950	5,206
- 71 -		Taking up/starting own business in non freight/ transport/logistics related jobs	30	74	395	590	1,089
•		Emigration, retirement or further studies	14	32	91	229	366
		Unknown	93	169	1,591	3,240	5,093
		Others	1	0	65	8	74
		Total	292	515	4,004	7,017	11,828

Table A4.6 Source/Origin of Freight/Transport/Logistics Staff Recruited in the Past 12 Months by Branch by Job Level

	Branch	Source/Origin	Managerial	Job J Executive/ Supervisory	Level Technician/ Assistant/ Clerical	Crafts/ Operative	Total
I.	Warehousing & Cold Storage	Recruited from other transport logistics establishments	1	13	20	566	600
		Recruited from non-transport logistics establishments	8	10	149	67	234
		Recruited from new graduates studied transport logistics programme at education/training institutions	0	0	6	0	6
		Unknown	0	0	10	0	10
		Others	0	0	0	0	0
		Subtotal	9	23	185	633	850
- 72 II.	Cargo Handling Terminals	Recruited from other transport logistics establishments	1	9	34	65	109
		Recruited from non-transport logistics establishments	0	10	29	8	47
		Recruited from new graduates studied transport logistics programme at education/training institutions	0	0	0	0	0
		Others	0	0	7	1	8
		Subtotal	1	19	70	74	164
III	Trucking & Container	Recruited from other transport logistics establishments	42	52	523	3,443	4,060
	Haulage	Recruited from non-transport logistics establishments	66	14	288	222	590
		Recruited from new graduates studied transport logistics programme at education/training institutions	0	6	4	0	10
		Unknown	6	1	54	36	97
		Others	0	0	93	10	103
		Subtotal	114	73	962	3,711	4,860

				Job I	<u>_evel</u>		
	Branch	Source/Origin	Managerial	Executive/ Supervisory	Technician/ Assistant/ Clerical	Crafts/ Operative	Total
IV.	Air Freight Transport	Recruited from other transport logistics establishments	7	18	84	42	151
		Recruited from non-transport logistics establishments	0	0	5	0	5
		Recruited from new graduates studied transport logistics programme at education/training institutions	0	0	3	0	3
		Others	0	0	2	0	2
		Subtotal	7	18	94	42	161
V.	Forwarding Agent	Recruited from other transport logistics establishments	89	152	1,459	319	2,019
		Recruited from non-transport logistics establishments	0	2	296	0	298
		Recruited from new graduates studied transport logistics programme at education/training institutions	0	0	41	0	41
		Unknown	0	0	47	1	48
		Others	0	0	36	80	116
		Subtotal	89	154	1,879	400	2,522
VI.	Stevedoring Services	Recruited from other transport logistics establishments	0	0	4	40	44
		Recruited from non-transport logistics establishments	0	0	2	0	2
		Recruited from new graduates studied transport logistics programme at education/training institutions	0	0	0	0	0
		Unknown	0	0	2	0	2
		Subtotal	0	0	8	40	48

	Branch	Source/Origin	Managerial	Job I Executive/ Supervisory	Technician/ Assistant/	Crafts/ Operative	Total
VII.	International Couriers	Recruited from other transport logistics establishments	0	0	Clerical 53	159	212
		Recruited from non-transport logistics establishments	0	0	5	35	40
		Recruited from new graduates studied transport logistics programme at education/training institutions	0	0	0	0	0
		Unknown	0	0	10	25	35
		Others	0	0	8	0	8
		Subtotal	0	0	76	219	295
/III.	Other Transport Logistics Service	Recruited from other transport logistics establishments	0	0	2	1	3
	Providers	Recruited from non-transport logistics establishments	0	0	0	0	0
		Recruited from new graduates studied transport logistics programme at education/training institutions	0	0	0	0	0
		Others	0	0	0	1	1
		Subtotal	0	0	2	2	4
X.	Sea Freight Transport	Recruited from other transport logistics establishments	11	31	98	0	140
		Recruited from non-transport logistics establishments	1	1	2	0	4
		Recruited from new graduates studied transport logistics programme at education/training institutions	0	3	7	0	10
		Unknown	3	10	15	0	28
		Others	0	0	1	0	1
		Subtotal	15	45	123	0	183

				Job I	<u>Level</u>		
	Branch	Source/Origin	Managerial	Executive/ Supervisory	Technician/ Assistant/ Clerical	Crafts/ Operative	Total
X.	Ship Management & Chartering	Recruited from other transport logistics establishments	13	7	55	37	112
		Recruited from non-transport logistics establishments	0	1	12	0	13
		Recruited from new graduates studied transport logistics programme at education/training institutions	0	1	1	0	2
		Unknown	0	0	1	0	1
		Others	0	0	4	0	4
		Subtotal	13	9	73	37	132
	All Branches	Recruited from other transport logistics establishments	164	282	2,332	4,672	7,450
- 75		Recruited from non-transport logistics establishments	75	38	788	332	1,233
1		Recruited from new graduates studied transport logistics programme at education/training institutions	0	10	62	0	72
		Unknown	9	11	139	62	221
		Others	0	0	151	92	243
		Total	248	341	3,472	5,158	9,219

Table A4.7 No. of Freight/Transport/Logistics Staff Require Training in Coming 12 Months by Branch by Type of Training by Subject Area

							<u>Bra</u>	<u>nch</u>					
			(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)	(X)	
Type of Training		Subject Area	Warehousing & Cold Storage	Cargo Handling Terminals	Trucking & Container Haulage	Air Freight Transport	Forwarding Agent	Stevedoring Services	International Couriers	Other Transport Logistics Service Providers	Sea Freight Transport	Ship Management & Chartering	Total
	101	Automation Strategy Planning, Implementation and Evaluation	7	2	115	8	125	0	32	0	0	0	289
	102	Customer Relationship and Service Strategy Planning, Implementation and Evaluation	98	10	409	4	424	0	40	0	54	4	1,043
S	103	Budgetary Control	7	12	328	8	218	0	24	0	66	10	673
ial Skill	104	Business Strategy Planning, Implementation and Evaluation	7	3	203	8	272	0	75	0	20	43	631
Managerial Skills	105	Environmental Protection Strategy Planning, Implementation and Evaluation	1	5	124	0	27	0	20	0	16	0	193
	106	Financial Planning, Implementation and Evaluation	4	2	176	4	195	0	28	0	60	9	478
	107	Human Resources Planning, Implementation and Evaluation	5	3	149	4	157	0	80	0	51	29	478
	108	Legal Affairs	4	0	45	0	39	2	16	0	59	18	183

							Bra	nch					
<b>-</b> 0			(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)	(X)	
Type of Training		Subject Area	Warehousing & Cold Storage	Cargo Handling Terminals	Trucking & Container Haulage	Air Freight Transport	Forwarding Agent	Stevedoring Services	International Couriers	Other Transport Logistics Service Providers	Sea Freight Transport	Ship Management & Chartering	Total
	109	Pricing Strategy	4	0	165	12	111	0	46	0	32	5	375
	110	Quality Assurance and Control	76	7	429	0	197	0	16	0	79	49	853
sills	111	Risk Assessment	28	12	331	0	217	0	16	0	78	13	695
Managerial Skills	112	Sales and Marketing Strategy Planning, Implementation and Evaluation	19	17	368	8	208	0	16	0	39	16	691
Maı	113	Supervisory Techniques	30	50	253	92	229	0	84	84	119	8	949
	114	Workflow Analysis	8	2	273	0	105	0	22	0	88	4	502
	115	Occupational Health Planning & Insurance Planning	149	152	1,610	364	482	34	928	80	48	49	3,896
		Subtotal	447	277	4,978	512	3,006	36	1,443	164	809	257	11,929

							<u>Bra</u>	<u>nch</u>					
<b>5</b> 0			(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)	(X)	
Type of Training		Subject Area	Warehousing & Cold Storage	Cargo Handling Terminals	Trucking & Container Haulage	Air Freight Transport	Forwarding Agent	Stevedoring Services	International Couriers	Other Transport Logistics Service Providers	Sea Freight Transport	Ship Management & Chartering	Total
	201	Benchmarking of Transport and Distribution Operations	93	0	116	0	1,298	30	94	0	5	0	1,636
	202	Distribution Operations	96	9	271	0	504	30	80	4	2	0	996
	203	Automation of Material Handling	18	0	14	0	250	30	44	0	0	0	356
cills	204	Multi-modal Transportation	18	6	78	0	663	30	48	0	2	1	846
Specific Skills	205	Routing Optimization	42	14	383	4	789	30	48	2	5	1	1,318
Spe	206	Transport Operations	134	208	477	20	1,679	30	940	4	99	66	3,657
	207	Warehousing and Storage Operations/Inventory Control	167	4	535	0	794	30	80	4	5	0	1,619
	208	Brokering	0	0	0	0	640	30	0	0	19	51	740
	209	Marine/P & I Insurance	21	1	0	0	601	0	0	0	98	17	738

							Bra	anch					
<b>5</b> 0			(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)	(X)	
Type of Training		Subject Area	Warehousing & Cold Storage	Cargo Handling Terminals	Trucking & Container Haulage	Air Freight Transport	Forwarding Agent	Stevedoring Services	International Couriers	Other Transport Logistics Service Providers	Sea Freight Transport	Ship Management & Chartering	Total
	210	Marine Surveying	0	2	5	0	633	0	0	0	18	25	683
	211	Transport of Dangerous Cargo	47	155	385	5	1,667	0	44	0	36	111	2,450
	212	International Trading Practices	5	0	83	0	823	30	44	0	3	10	998
: Skills	213	Application of Supply Chain Concepts	5	10	113	0	487	30	44	0	2	1	692
Specific Skills	214	Customer Relation and Services	147	22	611	98	2,315	0	471	7	217	63	3,951
	215	Documentation Processing	62	0	385	4	274	0	24	0	112	3	864
	216	Material Handling Techniques	150	10	467	0	42	0	76	0	2	5	752
		Subtotal	1,005	441	3,923	131	13,459	300	2,037	21	625	354	22,296

							Bra	<u>ınch</u>					
- 0			(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)	(X)	
Type of Training		Subject Area	Warehousing & Cold Storage	Cargo Handling Terminals	Trucking & Container Haulage	Air Freight Transport	Forwarding Agent	Stevedoring Services	International Couriers	Other Transport Logistics Service Providers	Sea Freight Transport	Ship Management & Chartering	Total
	301	Forklift Truck Operation	349	509	454	80	177	0	40	20	0	0	1,629
	302	Container Crane Operation	2	462	94	45	147	0	0	0	6	0	756
kills	303	Material Handling Equipment Operation	29	455	62	51	147	3	42	0	12	0	801
Technical Skills	304	Packing/Storage of Goods	48	20	163	0	302	0	40	0	0	0	573
Tec	305	Dangerous Goods Handling	56	60	472	203	698	22	1,012	0	13	53	2,589
	306	Others (please specify)	5	0	0	0	0	0	0	0	0	0	5
		Subtotal	489	1,506	1,245	379	1,471	25	1,134	20	31	53	6,353

								<u>Bra</u>	anch					
				(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)	(X)	
	Type of Training		Subject Area	Warehousing & Cold Storage	Cargo Handling Terminals	Trucking & Container Haulage	Air Freight Transport	Forwarding Agent	Stevedoring Services	International Couriers	Other Transport Logistics Service Providers	Sea Freight Transport	Ship Management $\&$ Chartering	Total
-		401	Multi-lingual Business Communication	536	85	1,756	5	3,832	25	725	7	263	108	7,342
1	cills	402	e-Business/e-Commerce Concepts	369	20	391	12	2,442	0	592	7	106	42	3,981
81 -	Generic Skills	403	Information Systems Application	119	35	458	17	1,347	0	8	0	101	56	2,141
	Ge	404	Others (please specify)	0	0	35	0	0	0	0	0	0	0	35
_			Subtotal	1,024	140	2,640	34	7,621	25	1,325	14	470	206	13,499
			Total	2,965	2,364	12,786	1,056	25,557	386	5,939	219	1,935	870	54,077

# **More Analyses of the Manpower Survey**

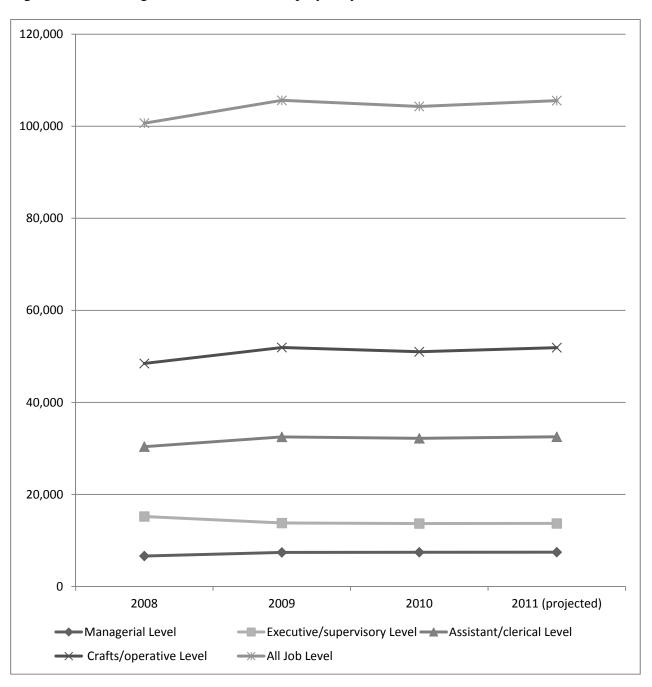
Table A5.1 Change in the Number of Employee by Branch by Job Level from 2008 to 2010

2008	2009	2010	2011 (projected by employers)
I. Warehousing & Cold Storage			
- Managerial Level 351	412	401	404
- Executive/supervisory Level 881	699	679	667
- Assistant/clerical Level 1,561	1,798	1,643	1,639
- Crafts/operative Level 3,742	3,829	3,836	4,215
All Job Level 6,535	6,738	6,559	6,925
II. Cargo Handling Terminals			
- Managerial Level 140	92	95	96
- Executive/supervisory Level 900	541	531	533
- Assistant/clerical Level 1,018	960	931	930
- Crafts/operative Level 3,345	1,294	1,295	1,323
All Job Level 5,403	2,887	2,852	2,882
III. Trucking & Container Haulage			
- Managerial Level 891	1,500	1,571	1,579
- Executive/supervisory Level 4,515	3,951	3,917	3,929
- Assistant/clerical Level 7,320	7,687	7,690	7,897
- Crafts/operative Level 30,791	31,711	30,450	30,877
All Job Level 43,517	44,850	43,629	44,283
IV. Air Freight Transport			
- Managerial Level 187	265	261	266
- Executive/supervisory Level 534	1,470	1,483	1,487
- Assistant/clerical Level 602	1,368	1,365	1,369
- Crafts/operative Level 2,907	4,135	4,200	4,210
All Job Level 4,230	7,238	7,309	7,332
V. Forwarding Agents			
- Managerial Level 3,844	3,874	3,857	3,856
- Executive/supervisory Level 6,507	5,062	5,009	5,034
- Assistant/clerical Level 16,627	16,876	16,726	16,842
- Crafts/operative Level 3,124	2,841	2,805	2,831
All Job Level 30,102	28,654	28,398	28,564
VI. Stevedoring Services			
- Managerial Level 78	87	87	87
- Executive/supervisory Level 239	105	104	105
- Assistant/clerical Level 217	207	215	215
- Crafts/operative Level 1,312	808	824	825
All Job Level 1,846	OUO	0.Z4	02.)

		2008	2009	2010	2011 (projected by employers)
VII.	International Couriers				
	- Managerial Level	235	371	375	375
	- Executive/supervisory Level	448	771	780	780
	- Assistant/clerical Level	1,008	1,491	1,518	1,522
	- Crafts/operative Level	1,971	5,903	6220	6,264
	All Job Level	3,662	8,536	8,893	8,941
VIII.	Other Transport Logistics Services Providers				
	- Managerial Level	50	81	81	81
	- Executive/supervisory Level	103	146	146	146
	- Assistant/clerical Level	122	168	168	172
	- Crafts/operative Level	1,009	1,034	1,035	1,018
	All Job Level	1,284	1,429	1,430	1,417
IX.	Sea Freight Transport				
	- Managerial Level	838*	418	414	412
	- Executive/supervisory Level	1,077*	635	645	636
	- Assistant/clerical Level	1,916*	1,176	1,198	1,188
	- Crafts/operative Level	259 <sup>*</sup>	31	31	31
	All Job Level	4,090*	2,260	2,288	2,267
X.	Ship Management & Chartering				
	- Managerial Level		305	293	294
	- Executive/supervisory Level		408	383	385
	- Assistant/clerical Level	-	774	742	748
	- Crafts/operative Level		347	301	301
	All Job Level		1,834	1,719	1,728
	All Branches				
	- Managerial Level	6,614	7,405	7,435	7,450
	- Executive/supervisory Level	15,204	13,788	13,677	13,702
	- Assistant/clerical Level	30,391	32,505	32,196	32,522
	- Crafts/operative Level	48,460	51,933	50,997	51,895
	All Job Level	100,669	105,631	104,305	105,569

<sup>\*</sup>Figure was included "Ship Management & Chartering" as two categories were grouped in one in 2008.

Figure 1 Change in the Number of Employee by Job Level from 2008 to 2010



## **Applications of the Specification of Competency Standards**

### **Changing Scene in the Vocational Education and Training Arena**

### The Qualifications Framework (QF)

- 1. Established by the Education Bureau, the Qualifications Framework (QF) is a cross-sectoral hierarchy that places different qualifications in an orderly fashion and provides objective benchmarks in the quality assurance of qualifications.
- 2. The outcome of various qualifications relevant to industry needs is ensured through the active participation of the industries in setting the competency standards. Various industries have set up Industry Training Advisory Committees (ITACs) which consist of representatives from employers, employees and relevant professional bodies for the development of Specification of Competency Standards (SCS) and the associated Units of competencies (UoCs). The Logistics ITAC is for the Transport Logistics Industry (TLI).
- 3. On basis of SCS, education and training providers can develop different courses or programmes forming learning pathways for learners that will eventually lead to the achievement of the required competencies. If the courses/programmes are quality assured, learners will obtain QF recognized qualifications. On the other hand, employers may use the SCS as a guideline for the provision of in-service training.
- 4. SCS can be regarded as a common language among stake holders for the communication of aspects relating to competency such as job specifications and learning programmes.

## The publication of the SCS/UoCs

5. The Logistics Industry Training Advisory Committee (ITAC) announced in (April) 2009, Specification of Competency Standards (SCS)/ Units of Competency (UoCs) for the TLI. Consultation of the SCS by means of briefing sessions and roadshows had followed. Feedbacks had been conveyed to writers.

### Format of the SCS/UoCs

- 6. The information for SCS/UoCs are primarily published online. The UoCs represent knowledge and skills to be acquired for performing a certain jobs. Two branches are covered by the first edition of the SCS/UoC: the Airfreight and Express (A&E); and the Sea Freight (SF) respectively. There are altogether 355 UoCs for the first edition.
- 7. The UoCs are classified into ten functional areas (FAs):
- Operation Management;
- Planning & Design of Logistics Solutions;
- Sales, Marketing & Customer Services;

- Cargo Transport & Handling;
- Cargo Safety & Security;
- Import/Export Documentation & Procedures;
- Insurance & Legal Matters;
- E-Logistics;
- Occupational Safety & Health; and
- Quality Management

### 8. Components of a UoC:

Title – Outline the essence of the UoC;

Code – Represents the industry, branch, functional area, level, series;

Range – Scope applicable;

Level – QF levels 1 to 7 according to the generic descriptor;

Credit – Notional duration for acquiring the knowledge and skills;

Competency/Performance Requirements – Specification of the knowledge and skills to be acquired;

Assessment Criteria - Capability acquired; and

Remarks – Other information if any

## Specification of Competency Standards as a Tool

The applications: Preferred Competency

- 9. The SCS is a common platform for employers, employees, government and learning institutions for communication, understanding, comparison, and many other areas. It provides an opportunity for the stake holders to contemplate alternative approach to current practices.
- 10. Specifically, SCS is applicable in the area of preferred competency. An underlying assumption is that when an employer expresses his/her opinion on the preferred competency for a specific job position, he/she is referring to the job nature of that job position. If there is a gap between the preferred competency and what an employee can perform in reality, the employer/employee will try to close the knowledge/skill gap by means of training. Different employers might express the preferred competency differently and employees and other stake holders might interpret differently. The SCS/UoC represents a common language for all stake holders in preferred competency.

The applications: Recognition of Prior Learning (RPL)

- 11. In the pre-SCS/UoC era, a testimonial can be used to record the experience of an employee. Again, employer might express experience differently. The SCS/UoC represents a common language for all stake holders in expressing past experience.
- 12. A mechanism known as Recognition of Prior Learning (RPL) can be implemented. The mechanism is to recognize clusters of knowledge and skills previously learned and applied in performing various jobs in a systematic fashion by means of SCS/UoCs.

*The applications: course development* 

13. A course can be designed such that it is focused on a specified job sector. It can also be

designed according to the learning gap that might exist.

### The applications: job specifications

- 14. Using the SCS as a platform, it is possible to develop SCS-based job specifications. A job specifications is the competency required for an employee in a specific job position to perform prescribed jobs/tasks. The advantage of a SCS-based job specifications is the common language used that a course provider can understand and for the development of a course/programme to satisfy the training need.
- 15. The Training Board has made use of the SCS to build up job specifications. Each UoC represents the competency that a job responsibility area would require.
- 16. Job level is not indicated because each establishment would have its own arrangement of job positions.
- 17. To simplify the classifications, jobs are grouped under four major categories: the air transport stream, the sea transport stream, the land transport, warehouse, depot, terminal stream, plus the cross-sectoral stream.
- 18. Six areas of responsibilities (AR) are defined:
- AR1 Business management, strategic planning
- AR2 Fleet operation
- AR3 Sales & customer service
- AR4 Frontline cargo operation
- AR5 Technical/Engineering Support
- AR6 Other supporting services, such as finance, accounting, human resources, information technology
- 19. Titles of the jobs are generalized and three to four job levels are assigned. The reason for this method is to reduce the stereotype thinking tie with specific job titles.

### Build your own job specifications

20. An employer may make use of the SCS/UoCs to build up job specifications/job descriptions.

	Scope of your own Area of responsibility of your own
Job level 1 of your own	UoCs
Job level 2 of your own	UoCs
Job level 3 of your own	UoCs
Job level 4 of your own	UoCs

## Different classifications of the HKQF and those of the TLTB

- 21. The difference in the classifications of the HKQF and those of the Training Board represents the various approaches, directions, methods and purposes through which the UoCs can be classified.
- 22. The grouping of the Transport Logistics Training Board (TLTB) represents the typical organization of TLI establishments therefore for easy reference of manpower experts.
- 23. The HKQF functional areas not used because HKQF's FA represents competency of specific areas and not organization of an establishment.
- 24. The Training Board's job specifications is an attempt to present an alternative arrangements of SCS/UoCs to employers for easier identification.

# Example of Applications of the Specification of Competency Standards – Course Design

## Course Matrix for Customer Service & Relation (Sea Freight, Airfreight & Express)

- 1. This is an example of courses/programmes designed and based on Specification of Competency Standards (SCS)/Units of Competency (UoCs).
- 2. Relevant UoCs that are related to customer service and relation are identified and they are presented in a matrix for specific scopes and areas and levels forming different courses/programmes.
- 3. Similarly, more courses/programmes can be designed for many other jobs.

Airfreight & Express Customer Service & Relation I	EX 1
Airfreight & Express Customer Service & Relation II	EX 2
Sea Freight Customer Service & Relation I	EX 3
Sea Freight Customer Service & Relation II	EX 4
Sea Freight, Airfreight & Express Customer Service & Relation I	EX 5
Sea Freight, Airfreight & Express Customer Service & Relation II	EX 6
Sea Freight, Airfreight & Express Customer Service/Documentation	EX 7
Sea Freight, Customer Service/Documentation	EX 8
Airfreight & Express Customer Service/Documentation	EX 9

						EX 1	EX 2	EX 3	EX 4	EX 5	EX 6	EX 7	EX 8	EX 9
]	Level	Unit of Competency code	Unit of Competency	Branch		Airfreight & Express Customer Service & Relation I	Airfreight & Express Customer Service & Relation II	Sea Freight Customer Service & Relation I	Sea Freight Customer Service & Relation II	Sea Freight, Airfreight & Express Customer Service & Relation I	Sea Freight, Airfreight & Express Customer Service & Relat Relation II	Sea Freight, Airfreight & Express Customer Service/ Documentation	Sea Freight, Customer Service/Documentation	Airfreight & Express Customer Service/ Documentation
8	1	LOAFCN101A	Use air freight terms, codes and abbreviations		Airfreight & Express	3				3		3		3
	1	LOAFCN102A	Know the label, marking and types of and basic packaging requirements for air cargo		Airfreight & Express		3				3	3		3
	1	LOSGCN101A	Apply basic knowledge of container	Sea Freight				3		3		3	3	
	1	LOSGCN102A	Understand logistics and sea freight terminology	Sea Freight				6		6		6	6	
	2	LOSGCN202A	Understand different areas of sea freight operations	Sea Freight					6		6	6	6	
	2	LOSGCN204A	Apply basic sea freight knowledge	Sea Freight					6		6	6	6	
	2	LOCUCN201A	Apply multimodal transport concept and knowledge	Sea Freight	Airfreight & Express	3		3		3		3	3	3

						EX 1	EX 2	EX 3	EX 4	EX 5	EX 6	EX 7	EX 8	EX 9
	Level	Unit of Competency code	Unit of Competency	Bra	ınch	Airfreight & Express Customer Service & Relation I	Airfreight & Express Customer Service & Relation II	Sea Freight Customer Service & Relation I	Sea Freight Customer Service & Relation II	Sea Freight, Airfreight & Express Customer Service & Relation I	Sea Freight, Airfreight & Express Customer Service &Relat Relation II	Sea Freight, Airfreight & Express Customer Service/ Documentation	Sea Freight, Customer Service/Documentation	Airfreight & Express Customer Service/ Documentation
2	2	LOCUSM201A	Maintain, process and use customer information	Sea Freight	Airfreight & Express	3		3		3		3	3	3
	2	LOCUSM203A	Use communication skills to make discussions related to logistics issues	Sea Freight	Airfreight & Express	3		3		3		3	3	3
	2	LOCUSM204A	Use communication skills to communicate internally	Sea Freight	Airfreight & Express	3		3		3		3	3	3
	2	LOCUSM209A	Receive customers	Sea Freight	Airfreight & Express	6		6		6		6	6	6
	2	LOCUSM212A	Handle customer relations and requests	Sea Freight	Airfreight & Express	6		6		6		6	6	6
	2	LOCUSM213A	Handle cargo tracking for customers	Sea Freight	Airfreight & Express	3		3		3		3	3	3

						EX 1	EX 2	EX 3	EX 4	EX 5	EX 6	EX 7	EX 8	EX 9
3	Level	Unit of Competency code	Unit of Competency	Bra	ınch	Airfreight & Express Customer Service & Relation I	Airfreight & Express Customer Service & Relation II	Sea Freight Customer Service & Relation I	Sea Freight Customer Service & Relation II	Sea Freight, Airfreight & Express Customer Service & Relation I	Sea Freight, Airfreight & Express Customer Service &Relat Relation II	Sea Freight, Airfreight & Express Customer Service/ Documentation	Sea Freight, Customer Service/Documentation	Airfreight & Express Customer Service/ Documentation
3	2	LOCUSM210A	Present and explain to customers the logistics services offered	Sea Freight	Airfreight & Express	6		6		6		6	6	6
	2	LOCUSM211A	Update customers with latest company news	Sea Freight	Airfreight & Express	3		3		3		3	3	3
	2	LOCUSM214A	Use simple Putonghua for business communication with customers	Sea Freight	Airfreight & Express	6		6		6		6	6	6
	2	LOCUSM215A	Use simple English for business communication with customers	Sea Freight	Airfreight & Express	6		6		6		6	6	6
	3	LOSGSM302A	Handle sea freight container or cargo space booking	Sea Freight					6		6	6	6	

						EX 1	EX 2	EX 3	EX 4	EX 5	EX 6	EX 7	EX 8	EX 9
1	Level	Unit of Competency code	Unit of Competency	Bra	ınch	Airfreight & Express Customer Service & Relation I	Airfreight & Express Customer Service & Relation II	Sea Freight Customer Service & Relation I	Sea Freight Customer Service & Relation II	Sea Freight, Airfreight & Express Customer Service & Relation I	Sea Freight, Airfreight & Express Customer Service & Relat Relation II	Sea Freight, Airfreight & Express Customer Service/ Documentation	Sea Freight, Customer Service/Documentation	Airfreight & Express Customer Service/ Documentation
3	3	LOAFSM302A	Handle air freight cargo space booking procedures		Airfreight & Express		9				9	9		9
	3	LOAFSM303A	Calculate contract air freight charges		Airfreight & Express		9				9			
	3	LOAFSM306A	Handle enquiries on air freight rate		Airfreight & Express		3				3			
	3	LOCUSM309A	Implement customer services management	Sea Freight	Airfreight & Express		9		9		9			
	3	LOCUSM312A	Handle and review customer's opinions and complaints about service quality	Sea Freight	Airfreight & Express		6		6		6	6	6	6

94	
1	

					EX 1	EX 2	EX 3	EX 4	EX 5	EX 6	EX 7	EX 8	EX 9
Lev	Unit of Competency code	Unit of Competency	Bra	anch	Airfreight & Express Customer Service & Relation I	Airfreight & Express Customer Service & Relation II	Sea Freight Customer Service & Relation I	Sea Freight Customer Service & Relation II	Sea Freight, Airfreight & Express Customer Service & Relation I	Sea Freight, Airfreight & Express Customer Service & Relat Relation II	Sea Freight, Airfreight & Express Customer Service/ Documentation	Sea Freight, Customer Service/Documentation	Airfreight & Express Customer Service/ Documentation
3	LOCUSM313A	Use complicated English for business communication with customers	Sea Freight	Airfreight & Express		9		9		9			
3	LOCUSM314A	Use complicated Putonghua for business communication with customers	Sea Freight	Airfreight & Express		9		9		9			
3	LOCUSM301A	Present and explain proposals to customers	Sea Freight	Airfreight & Express		6		6		6			
				Total	51	63	57	57	60	81	96	81	69

The figures represent "credit"

## Course Designed for Customer Service & Relation (Sea Freight, Airfreight & Express)

4. The below is an example of how a course/programme is designed based on the matrix.

## Sea Freight, Airfreight & Express Customer Service & Relation

## **Basic Skills**

Level	Unit of Competency code	Unit of Competency	Bra	nch
2	LOCUSM201A	Maintain, process and use customer information	Sea Freight	Airfreight & Express
2	LOCUSM203A	Use communication skills to make discussions related to logistics issues	Sea Freight	Airfreight & Express
2	LOCUSM204A	Use communication skills to communicate internally	Sea Freight	Airfreight & Express
2	LOCUSM209A	Receive customers	Sea Freight	Airfreight & Express
2	LOCUSM212A	Handle customer relations and requests	Sea Freight	Airfreight & Express
2	LOCUSM213A	Handle cargo tracking for customers	Sea Freight	Airfreight & Express

## **Advanced Skills**

Level	Unit of Competency code	Unit of Competency	Bra	nnch
3	LOCUSM309A	Implement customer service management	Sea Freight	Airfreight & Express
3	LOCUSM312A	Handle and review customer's opinions and complaints about service quality	Sea Freight	Airfreight & Express
3	LOAFSM302A	Handle air freight cargo space booking procedures		Airfreight & Express
3	LOAFSM303A	Calculate contract air freight charges		Airfreight & Express
3	LOAFSM306A	Handle enquiries on air freight rate		Airfreight & Express
3	LOAFSM307A	Calculate commission and concession		Airfreight & Express

## Basic Knowledge

Level	Unit of Competency code	Unit of Competency	Bra	nch
1	LOSGCN102A	Understand logistics and sea freight terminology	Sea Freight	
1	LOSGCN101A	Apply basic knowledge of container	Sea Freight	
1	LOAFCN101A	Use air freight terms, codes and abbreviations		Airfreight & Express
2	LOSGCN204A	Apply basic sea freight knowledge	Sea Freight	
2	LOCUCN201A	Apply multimodal transport concept and knowledge	Sea Freight	Airfreight & Express
2	LOCUSM214A	Use simple Putonghua for business communication with customers	Sea Freight	Airfreight & Express
2	LOCUSM215A	Use simple English for business communication with customers	Sea Freight	Airfreight & Express

## **Extended Skills**

Level	Unit of Competency code	Unit of Competency	Bra	anch
3	LOCUSM313A	Use complicated English for business communication with customers	Sea Freight	Airfreight & Express
3	LOCUSM314A	Use complicated Putonghua for business communication with customers	Sea Freight	Airfreight & Express
2	LOCUSM210A	Present and explain to customers the logistics services offered	Sea Freight	Airfreight & Express
2	LOCUSM211A	Update customers with latest company news	Sea Freight	Airfreight & Express
3	LOCUSM301A	Present and explain proposals to customers	Sea Freight	Airfreight & Express

## Units of Competency related to Communication with Customers and internally

5. During the survey, many employers expressed that the rationale for hiring people with higher academic qualifications was because of the expectation of the latter's proficiency in communication. The job positions involved mainly but not restricted to sales and customer service. Some Units of Competency (UoCs) that are related to communication are identified and presented below. Relevant courses/programmes can be designed to cover the needs for communication skills based on the following UoCs.

LOCUSM203A	Use communication skills to make discussions related to logistics issues
LOCUSM204A	Use communication skills to communicate internally
LOCUSM209A	Receive customers
LOCUSM210A	Present and explain to customers the logistics services offered
LOCUSM211A	Update customers with latest company news
LOCUSM212A	Handle customer relations and requests
LOCUSM214A	Use simple Putonghua for business communication with customers
LOCUSM215A	Use simple English for business communication with customers
LOCUSM301A	Present and explain proposals to customers
LOCUSM311A	Prepare sales proposals
LOCUSM312A	Handle and review customer's opinions and complaints about service quality
LOCUSM313A	Use complicated English for business communication with customers
LOCUSM314A	Use complicated Putonghua for business communication with customers
LOCUSM410A	Use the internet for business promotion
LOCUSM506A	Conduct contract negotiation

# **Example of Applications of the Specification of Competency Standards – Job Specifications**

Transport Logistics Industry Job Specifications
With reference to Specifications of Competency Standards/Units of Competency

			Area	s of Re	sponsib	ilities							F	unction	nal Area	as of th	e HKQI	F		
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technica/Engineering Support	Other Supporting Services(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Coordinate the work of company departments, business partners and contractors	LOCUOM302A	<b>V</b>						<b>\</b>	<b>V</b>	<b>\</b>	<b>\</b>									
Establish and maintain relationship with business partners	LOCUOM414A	<b>V</b>							<b>V</b>		<b>\</b>									
Formulate local operation strategies	LOCUOM501A	<b>V</b>						<b>\</b>	V	<b>\</b>	<b>\</b>									
Formulate regional operation strategies	LOCUOM502A	<b>V</b>						<b>V</b>	V	<b>\</b>	<b>\</b>									
Formulate asset-typed equipment acquisition plans	LOCUOM511A	V						<b>V</b>	V	<b>V</b>	<b>V</b>									
Formulate strategy to bargain with business partners	LOCUOM512A	<b>V</b>						$\checkmark$	V	Ø										
Formulate customer relationship management strategy	LOCUOM515A	<b>V</b>						<b>V</b>	<b>V</b>	<b>V</b>	$\checkmark$									,

			Area	s of Re	sponsib	ilities							F	unctio	nal Are	as of th	e HKQ	F		
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technica/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Formulate strategy for global operation	LOCUOM701A	<b>V</b>						<b>V</b>	<b>V</b>	<b>V</b>										
Plan and design local logistics solutions	LOCUPD501A	<b>V</b>						<b>V</b>	<b>V</b>	<b>V</b>		<b>V</b>								
Plan and design regional logistics solutions	LOCUPD601A	<b>V</b>						<b>V</b>	V	<b>V</b>		<b>V</b>								
Formulate logistics plans related to capital arrangements	LOCUPD603A	<b>V</b>						<b>V</b>	<b>V</b>	<b>V</b>		<b>V</b>								
Plan and design global logistics solutions	LOCUPD701A	<b>V</b>						<b>V</b>	V	<b>V</b>		<b>V</b>								
Formulate an overall strategy for participating in industry conferences in the logistics industry	LOCUSM401A	V						<b>V</b>	V	<b>V</b>			<b>V</b>							
Assess the overall marketing plan and performance indices	LOCUSM404A	<b>V</b>						<b>V</b>	<b>V</b>	<b>V</b>			<b>V</b>							
Analyze current market situation and trend of the logistics industry	LOCUSM405A	<b>V</b>						<b>V</b>	<b>V</b>	<b>V</b>			<b>V</b>							
Assess sales information of the industry	LOCUSM406A	<b>V</b>						<b>V</b>	<b>V</b>	<b>V</b>			<b>V</b>							
Analyze customers' freight service needs	LOCUSM407A	V						<b>V</b>	<b>V</b>	<b>V</b>			<b>V</b>							

			Area	s of Re	sponsib	ilities							I	unction	nal Area	as of the	e HKQI	F		
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technica/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Formulate customer relationship strategy	LOCUSM408A	<b>V</b>						<b>V</b>	<b>V</b>	V			<b>V</b>							
Assess the demand for the services of the logistics industry and formulate sales budgets	LOCUSM501A	V						V	V	Ø			V							
Plan business development strategies and explore new markets	LOCUSM503A	<b>V</b>						<b>V</b>	V	<b>V</b>			<b>V</b>							
Formulate pricing strategy	LOCUSM504A	<b>V</b>						<b>V</b>	V	<b>V</b>			<b>\</b>							
Formulate marketing strategy	LOCUSM505A	<b>V</b>						<b>V</b>	V	<b>V</b>			<b>V</b>							
Establish air freight-based fourth-party logistics (4PL) network	LOAFEL501A	<b>V</b>						<b>V</b>										<b>V</b>		
Formulate air freight-based strategies for fourth-party logistics (4PL)	LOAFEL601A	<b>V</b>						<b>V</b>										<b>V</b>		
Formulate express standard contract terms	LOAFOM402A	<b>V</b>						<b>V</b>												
Formulate revenue management for air freight	LOAFOM501A	<b>V</b>						$\square$												
Forecast future cargo volume and handling capacity	LOAFOM503A	<b>V</b>						<b>V</b>			<b>V</b>									

			Area	s of Re	sponsib	ilities	1					1	F	unctio	nal Area	as of th	e HKQ	F		
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technical/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Formulate air cargo space management standard	LOAFOM504A	<b>V</b>						<b>V</b>			<b>\</b>									
Formulate strategies for charter flight	LOAFOM506A	<b>V</b>						<b>V</b>												
Formulate air freight charging strategy and standard	LOAFOM507A	<b>V</b>						<b>V</b>			<b>V</b>									
Formulate air freight work flow management standard	LOAFOM508A	<b>V</b>						<b>V</b>			<b>V</b>									
Formulate air freight operation strategy	LOAFOM509A	<b>V</b>						<b>V</b>			<b>V</b>									
Formulate air freight standard contract terms	LOAFOM510A	<b>V</b>						<b>V</b>			<b>V</b>									
Formulate air freight alliance strategy	LOAFOM601A	<b>V</b>						<b>V</b>			<b>V</b>									
Plan air freight and express network	LOAFOM602A	<b>V</b>						<b>V</b>			<b>V</b>									
Analyze market structure of air freight service	LOAFPD501A	<b>V</b>						<b>V</b>				<b>V</b>								
Design air freight route network logistics solutions	LOAFPD503A	<b>V</b>						<b>V</b>				<b>V</b>								

			Area	s of Re	sponsib	ilities							I	unction	nal Are	as of the	e HKQI	F		
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technica/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Design air freight logistics solutions by making use of air freight strategic alliance	LOAFPD504A	<b>V</b>						<b>V</b>				V								
Design air freight logistics solutions by making use of virtual airport concept	LOAFPD505A	V						<b>V</b>				<b>V</b>								
Formulate strategy of air freight quotation	LOAFSM401A	V						<b>V</b>					<b>V</b>							
Analyze the relationship between the location of a terminal and goods sources	LOSGOM404A	<b>V</b>							<b>V</b>		<b>V</b>									
Formulate sea freight charging strategy and level	LOSGOM512A	✓							$\square$		<b>V</b>									
Formulate revenue management for sea freight	LOSGOM513A	✓									$\checkmark$									
Formulate strategy for sea freight routings	LOSGOM514A	✓							$\square$		<b>V</b>									
Formulate sea freight operation strategy	LOSGOM515A	✓							$\square$		$\checkmark$									
Formulate strategy for ship sales and purchase	LOSGOM601A	Ø							<b>V</b>		<b>V</b>									
Formulate shipping alliance strategy	LOSGOM604A	<b>V</b>							<b>V</b>		<b>V</b>									

			Area	s of Re	sponsib	ilities							F	unctio	nal Area	as of th	e HKQ	F		
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Design logistics solutions with the shipping network	LOSGPD501A	V										<b>V</b>								
Apply the concept of free trade zones and bonded areas at ports to design sea freight logistics solutions	LOSGPD502A	V							V			V								
Analyze sea freight market demand	LOSGSM501A	V							<b>V</b>				Ø							
Establish sea freight-based fourth-party logistics (4PL) network	LOSGEL501A	<b></b>							<b>7</b>									<b>V</b>		
Formulate sea freight-based strategies for fourth-party logistics (4PL)	LOSGEL601A	<b>V</b>							<b>V</b>									<b>V</b>		
Evaluate and calculate workload for cargo handling	LOCUCT402A		<b>V</b>						<b></b>	<b>V</b>				<b>V</b>						
Obtain licence for freight operation and make relevant administrative arrangements	LOCUOM203A		<b>V</b>					<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>									
Monitor the performance of contractors	LOCUOM401A		Ø					Ø	☑	Ø	Ø									
Design and prepare tenders	LOCUOM402A		<b>V</b>						✓											
Prepare proposals	LOCUOM403A		<b>V</b>					<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>									

			Area	s of Re	sponsib	ilities							I	Function	nal Are	as of th	e HKQ	F		
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Represent the company to perform obligations in trade associations and liaise with relevant organizations	LOCUOM404A		<b>V</b>					V	V	Ø	<b>V</b>									
Settle labour disputes in a company	LOCUOM405A		<b>V</b>					<b>V</b>	<b>V</b>	<b>V</b>										
Establish technical indicators for logistic machinery equipment	LOCUOM406A							<b>V</b>	V	V										
Monitor the performance of suppliers	LOCUOM407A							V	V	Ø	$\square$									
Apply simulation technique to test efficiency of operation	LOCUOM408A							<b>V</b>	V	V										
Formulate standard operational procedures	LOCUOM409A		<b>V</b>					<b>V</b>	<b>V</b>	<b>V</b>										
Implement contingency procedures	LOCUOM410A		<b>V</b>					<b>V</b>	<b>V</b>											
Check and enhance transport efficiency	LOCUOM413A		<b>V</b>					<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>									
Manage process of calling for tenders	LOCUOM415A							<b>V</b>	<b>V</b>	$\square$										
Renew, terminate and conclude a contract with contractor/supplier	LOCUOM416A		<b>V</b>					<b>V</b>	V	V	<b>V</b>									

			Area	s of Re	sponsib	ilities	1					•	F	unctio	nal Are	as of th	e HKQ	F	ı	
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
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Plan project management operation	LOCUOM505A		V					<b>V</b>	V	<b>V</b>	V									
Plan a tender	LOCUOM506A		<b>V</b>					<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>									
Formulate tendering strategy	LOCUOM507A		<b>V</b>					<b>V</b>	V	<b>V</b>	<b>V</b>									
Assess the tenders from potential contractors	LOCUOM508A		<b>V</b>					<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>									
Establish logistics mechanical equipment management system	LOCUOM510A		<b>V</b>					<b>V</b>	V	<b>V</b>	V									
Formulate crisis management strategy	LOCUOM514A		<b>V</b>					<b>V</b>	V	<b>V</b>	V									
Formulate contingency procedures on emergency	LOCUOM516A		<b>V</b>					<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>									
Release industry-related information and business reports	LOCUOM517A		<b>V</b>					<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>									
Handle issues on quality of transport and logistics services	LOCUQM301A		<b>V</b>					<b>V</b>	<b>V</b>	<b>V</b>										<b>V</b>
Implement environmental management procedures	LOCUQM303A		V					<b>V</b>	V	<b>V</b>										<b>V</b>

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Formulate environmental management policy	LOCUQM404A		Ø						V	<b>V</b>										<b>V</b>
Formulate measures to enhance staff's quality management culture and standard	LOCUQM406A		Ø					<b>V</b>	V	V										<b>V</b>
Formulate standard for quality management system	LOCUQM410A		<b>V</b>					<b>V</b>	V											<b>V</b>
Formulate company's performance pledge	LOCUQM411A		✓					✓	<b>V</b>	✓										✓
Formulate quality management system	LOCUQM502A		Ø						✓	V										✓
Formulate environmental management system	LOCUQM503A		<b>V</b>					<b>V</b>	V	V										Ø
Formulate quality management policy	LOCUQM504A		<b>V</b>					<b>V</b>	V											Ø
Formulate policy of corporate social responsibilities	LOCUQM505A		<b>V</b>					<b>V</b>		<b>V</b>										<b>V</b>
Formulate contingency procedures for environmental accidents	LOCUQM506A		✓					✓	<b>V</b>	<b>V</b>										$\square$
Formulate safety code for logistics employees of various levels	LOCUSH401A		V					✓	<b>V</b>	<b>V</b>									Ø	

			Area	s of Re	sponsib	ilities							F	unctio	nal Are	as of th	e HKQ	F		
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Conduct occupational safety and health supervision for the logistics industry	LOCUSH402A		<b>V</b>					V	<b>V</b>	<b>V</b>									V	
Implement safety management in the workplace	LOCUSH403A		<b>\</b>					V	<b>\</b>	<b>V</b>									<b>V</b>	
Formulate occupational safety and health management system for the logistics industry	LOCUSH501A							Ø		V									V	
Assess staff's safety risks and formulate improvement plans for occupational safety and health management system	LOCUSH502A		<b>V</b>					<b>V</b>	<b>V</b>	<b>V</b>									<b>V</b>	
Monitor security service standard	LOCUSS501A		<b>V</b>					V	<b>V</b>	<b>V</b>					✓					
Conduct contract negotiation	LOCUSM506A		<b>V</b>					<b>V</b>	<b>V</b>	<b>V</b>			Ø							
Formulate aircraft load plan	LOAFCT401A		<b>V</b>					<b>V</b>						<b>V</b>						
Calculate aircraft load trimming	LOAFCT402A		<b>V</b>					<b>V</b>						<b>V</b>						
Evaluate terminal charges	LOSGOM302A		<b>V</b>						<b>V</b>		<b>V</b>									
Formulate code of safety for ship	LOSGOM401A		<b>V</b>						<b>V</b>		<b>V</b>									

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	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
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Evaluate the charges and service standard of container manufacturers	LOSGOM402A		<b>V</b>						V		<b>V</b>									
Evaluate the charges and service standard of container repairers	LOSGOM403A		<b>V</b>						V		<b>V</b>									
Use standard charter forms to formulate charterparty	LOSGOM409A		<b>V</b>						<b>V</b>		$\checkmark$									
Formulate sales and purchase, and replenishment strategies for ship oil	LOSGOM501A		<b>V</b>						V											
Formulate sales and purchase strategy for supplies (except fuel)	LOSGOM502A		<b>V</b>						V		<b>V</b>									
Formulate ship survey, maintenance and dry docking strategies	LOSGOM503A		<b>V</b>						V		<b>V</b>									
Formulate onboard manpower resources strategy	LOSGOM504A		<b>V</b>						<b>V</b>		<b>V</b>									
Formulate ship deployment plan	LOSGOM505A		<b>V</b>						<b>V</b>		<b>V</b>									
Formulate ship charter-in plan	LOSGOM506A		<b>V</b>						<b>V</b>		<b>V</b>									
Formulate ship charter-out plan	LOSGOM507A								<b>V</b>											

			Area	s of Re	sponsib	ilities						1	F	unctio	nal Area	as of th	e HKQ	F		
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
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Formulate berthing strategy	LOSGOM508A		<b>V</b>						<b>V</b>		<b>V</b>									
Formulate cargo space management system and strategy	LOSGOM509A		<b>V</b>						<b>V</b>		<b>V</b>									
Formulate ship-scrapping strategy	LOSGOM510A		<b>V</b>						<b>V</b>		<b>V</b>									
Formulate strategy for ship registry	LOSGOM511A		✓						✓		$\square$									
Plan the deployment of contract ship fleet	LOSGOM516A		✓						✓		$\square$									
Formulate time charterparty	LOSGOM517A										$\square$									
Formulate voyage charterparty	LOSGOM518A		✓						✓											
Formulate ship schedule	LOSGOM602A		✓						✓											
Formulate ship sailing strategy	LOSGOM603A		☑						☑		$\square$									
Formulate ship management strategy	LOSGOM605A		<b>V</b>						<b>V</b>		<b>V</b>									

		Areas of Responsibilities Functional Areas of the HKQF													F					
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
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Deploy vessels, containers, cargoes and relevant equipment properly	LOSGCT310A		<b>V</b>						V					V						
Formulate vehicle fleet management strategy	LOCUOM513A		<b>V</b>							<b>V</b>	<b>V</b>									
Maintain, process and use customer information	LOCUSM201A			<b>V</b>				<b>V</b>	<b>V</b>				<b>V</b>							
Use communication skills to make discussions related to logistics issues	LOCUSM203A							<b>V</b>	<b>V</b>	<b>V</b>										
Receive customers	LOCUSM209A			<b>V</b>				Ø	Ø	Ø										
Present and explain to customers the logistics services offered	LOCUSM210A							$\square$	<b>V</b>	Ø			$\checkmark$							
Update customers with latest company news	LOCUSM211A							☑	<b>V</b>	V										
Handle customer relations and requests	LOCUSM212A								<b>V</b>	<b>V</b>			$\checkmark$							
Present and explain proposals to customers	LOCUSM301A			<b>V</b>				V	Ø	Ø			$\checkmark$							
Implement customer service management	LOCUSM309A			<b>V</b>					V				<b>V</b>							

		Areas of Responsibilities											F	unctio	nal Area	as of th	e HKQ	F		
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
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Prepare sales proposals	LOCUSM311A								V				<b>V</b>							
Handle and review customer's opinions and complaints about service quality	LOCUSM312A			V				Ø	Ø	V			<b>V</b>							
Manage customer service centres	LOCUSM402A			<b>V</b>				<b>V</b>	V	<b>V</b>			<b>V</b>							
Implement the overall marketing plan	LOCUSM403A			<b>V</b>				<b>V</b>	<b>V</b>	<b>V</b>			<b>V</b>							
Apply methods in marketing and promotion	LOCUSM409A			<b>V</b>				<b>V</b>	V	<b>V</b>			<b>V</b>							
Use the internet for business promotion	LOCUSM410A			<b>V</b>				<b>V</b>	V	<b>\</b>										
Analyze customer's business condition	LOCUSM411A			Ø				Ø	V	V			<b>V</b>							
Conduct Electronic Data Interchange (EDI) in the industry and with customers	LOCUEL302A			<b>V</b>				<b>V</b>	<b>V</b>	<b>V</b>								<b>V</b>		
Prepare express charges chart	LOAFSM301A			<b>V</b>				<b>V</b>												
Prepare express package pick-up schedule	LOAFSM304A			V				V					<b>V</b>							

		Areas of Responsibilities Functional Areas of the HKQF																		
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
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Handle enquiries on air freight rate	LOAFSM306A			<b>\</b>				<b>V</b>					<b>V</b>							
Calculate commission and concession	LOAFSM307A			<b>\</b>				<b>V</b>					<b>V</b>							
Compile relevant shipping and transport documents	LOSGIE201A			<b>\</b>					<b>V</b>											
Handle shipping and freight documents	LOSGIE202A			<b>\</b>					<b>V</b>											
Verify relevant shipping documents	LOSGIE203A			<b>\</b>					<b>V</b>											
Examine bill of lading	LOSGIE302A			<b>\</b>					<b>V</b>											
Supervise compilation, receipt and issuance of shipping documents	LOSGIE303A			<b>V</b>					<b>V</b>							<b>V</b>				
Calculate total sea freight charges	LOSGSM301A			<b>V</b>					<b>V</b>											
Handle sea freight container or cargo space booking	LOSGSM302A								<b>V</b>				$\checkmark$							
Handle temporary imports	LOCUCT201A				<b>V</b>			<b>V</b>	<b>V</b>	<b>V</b>				<b>V</b>						

			Area	s of Re	esponsib	ilities	Functional Areas of the HKQF													
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technical/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Use general loading and lifting equipment in the logistics industry	LOCUCT202A				<b>V</b>			<b>V</b>	V	<b>V</b>				<b>V</b>						
Prepare operational records and data	LOCUCT203A				V			V	V	<b>V</b>				<b>V</b>						
Coordinate point-to-point cargo transport connection	LOCUCT401A				V			V	V	V				<b>V</b>						
Handle bulk cargoes manually	LOCUSH106A				V			V	<b>V</b>	<b>V</b>									<b>V</b>	
Implement safety procedures for manual handling operation	LOCUSH201A				V			V	V	V									V	
Implement preventive measures on occupational safety and health of the logistics industry	LOCUSH202A				Ø			Ø	V	V									Ø	
Implement safety operation in confined spaces	LOCUSH203A				V			Ø	V	V									Ø	
Implement code of safety for stacking cargoes	LOCUSH206A				V			V	V	<b>V</b>									<b>V</b>	
Handle general industrial accidents	LOCUSH302A				Ø			Ø	V	V									Ø	
Implement occupational safety and health management system for the logistics industry	LOCUSH303A				Ø			Ø	<b>V</b>	V									Ø	

			Area	s of Re	sponsib	ilities	Functional Areas of the HKQF													
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technica/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Implement transport and storage management safety measures for dangerous goods	LOCUSH305A				<b>V</b>			<b>V</b>	<b>V</b>	V									<b>V</b>	
Act on requirements for logistics device and equipment maintenance	LOCUSH306A				<b>V</b>			<b>V</b>	<b>V</b>	V									<b>V</b>	
Handle electronic documents commonly used in the logistics industry	LOCUEL202A				<b>V</b>			<b>V</b>	V	V								<b>V</b>		
Submit cargo manifests electronically	LOCUEL207A				<b>V</b>			<b>V</b>	<b>V</b>	<b>\</b>								<b>V</b>		
Conduct Electronic Data Interchange (EDI) in the industry and with customers	LOCUEL302A				<b>V</b>			<b>V</b>	<b>V</b>	<b>V</b>								<b>V</b>		
Apply security technology to help handle cargo transport security matters	LOCUSS301A				<b>V</b>			<b>V</b>	V	V					<b>V</b>					
Test and calibrate measuring equipment	LOCUQM305A				<b>V</b>			<b>V</b>	V	V										<b>V</b>
Handle procedures and documents for settlement of trading payment	LOCUIE201A				<b>V</b>			<b>V</b>	V	<b>V</b>						<b>V</b>				
Verify the required proofs and documents according to freight needs	LOCUIE202A				<b>V</b>			<b>V</b>	<b>V</b>	<b>V</b>						<b>V</b>				
Handle the documents for dangerous goods, prohibited articles and dutiable commodities	LOCUIE203A				<b>V</b>			V	V	V						<b>V</b>				

		Areas of Responsibilities											I	unction	nal Area	as of th	e HKQ	F		
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technical/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Arrange for customs declaration	LOCUIE204A				V			<b>V</b>	V	<b>V</b>						<b>V</b>				
Handle customs clearance procedures	LOCUIE205A				<b>V</b>				V	<b>V</b>						<b>\</b>				
Handle import/export or re-export documents	LOCUIE206A				V			<b>V</b>	V	<b>V</b>						<b>V</b>				
Handle cargo tracking for customers	LOCUSM213A				V			<b>\</b>	<b>V</b>	<b>V</b>			<b>V</b>							
Determine the suitable aircraft and goods for delivery	LOAFOM401A				V			<b>\</b>			<b>V</b>									
Handle freight problems caused by delay or cancellation of flights	LOAFOM403A				V			<b>\</b>			<b>V</b>									
Determine the air freight routing and flight schedule	LOAFOM502A				V			<b>V</b>			<b>V</b>									
Calculate air freight rates	LOAFSM203A				<b>V</b>			<b>V</b>					<b>V</b>							
Handle air freight cargo space booking procedures	LOAFSM302A				<b>V</b>			<b>V</b>					<b>V</b>							
Calculate contract air freight charges	LOAFSM303A				V			<b>V</b>					<b>V</b>							

			Area	s of Re	sponsib	ilities														
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technical/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Prepare express package pick-up schedule	LOAFSM304A				<b>\</b>			<b>\</b>					<b>V</b>							
Handle international express service booking	LOAFSM305A				<b>\</b>			<b>\</b>					<b>V</b>							
Handle enquiries on air freight rate	LOAFSM306A				<b>V</b>			<b>\</b>					<b>V</b>							
Handle co-loading market transactions with air freight forwarders	LOAFSM402A				<b>\</b>			<b>\</b>					<b>V</b>							
Collect and deliver express items	LOAFCT110A				<b>V</b>									<b>V</b>						
Receive & deliver general air cargo	LOAFCT201A				<b>\</b>									<b>V</b>						
Check aircraft unit load device	LOAFCT204A													<b>V</b>						
Arrange for air cargo storage	LOAFCT211A				<b>V</b>			<b>V</b>						V						
Check the package, quantity and appearance of air cargo	LOAFCT213A				<b>V</b>			Ø						<b>V</b>						
Measure the weight and dimensions of air cargo	LOAFCT214A				<b>V</b>			<b>V</b>						<b>V</b>						

			Area	s of Re	sponsib	ilities							I	unction	nal Area	as of th	e HKQ	F		
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technical/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Implement break bulk procedures for air cargo	LOAFCT215A				<b>V</b>			<b>V</b>						<b>V</b>						
Implement cargo loading/unloading procedures	LOAFCT216A				<b>V</b>			<b>V</b>						<b>V</b>						
Implement air cargo consolidation	LOAFCT217A				<b>V</b>			<b>V</b>						<b>V</b>						
Implement procedures of receiving and delivering air cargo	LOAFCT218A				<b>V</b>			<b>V</b>						<b>V</b>						
Arrange cargo to and from air cargo terminals	LOAFCT219A				<b>V</b>			<b>V</b>						<b>V</b>						
Perform repair and maintenance of aircraft unit load device	LOAFCT220A				<b>V</b>			<b>V</b>						<b>V</b>						
Sort air cargo	LOAFCT221A				<b>V</b>			<b>V</b>						<b>V</b>						
Coordinate air cargo consolidation	LOAFCT301A				<b>V</b>			<b>V</b>						<b>V</b>						
Plan air cargo consolidation	LOAFCT303A				<b>V</b>			<b>V</b>						<b>V</b>						
Arrange documentations for cargo consolidation and coorindate air cargo consolidation	LOAFCT304A				V			V						V						

			Area	s of Re	sponsib	ilities														
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technical/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Coordinate deployment of aircraft unit load device	LOAFCT305A				<b>V</b>			<b>\</b>						V						
Record air freight incidents	LOAFCT306A				<b>\</b>			<b>V</b>						<b>V</b>						
Deploy aircraft unit load device	LOAFCT307A				<b>V</b>			<b>\</b>						V						
Deliver and receive dangerous goods	LOAFCT308A				<b>V</b>			<b>\</b>						V						
Handle special air cargo	LOAFCT309A				<b>V</b>			<b>\</b>						V						
Handle live animals and perishable goods	LOAFCT310A							<b>V</b>						Ø						
Handle dutiable air cargo	LOAFCT311A				<b>V</b>			<b>V</b>						V						
Handle air freight cancellation procedures	LOAFCT312A				<b>V</b>			<b>V</b>						<b>V</b>						
Verify that the air cargo complies with air cargo acceptance requirements	LOAFCT313A				<b>V</b>			<b>V</b>						<b>V</b>						
Handle unclaimed air cargo	LOAFCT314A				<b>V</b>			<b>V</b>						<b>V</b>						

		Areas of Responsibilities											F	unction	nal Area	as of th	e HKQ	F		
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technical/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Coordinate air cargo loading/unloading	LOAFCT403A				<b>V</b>			<b>V</b>						<b>V</b>						
Handle air freight discrepancies	LOAFCT404A				V			<b>V</b>						<b>V</b>						
Check express waybill filled by customer	LOAFEL201A				V			<b>V</b>										<b>V</b>		
Check air freight shipper's letter of instruction	LOAFEL202A				V			<b>V</b>										<b>V</b>		
Handle the issuance of the proof of delivery	LOAFEL203A				Ø			Ø										<b>V</b>		
Formulate operation control plan for automated information flow for air freight process	LOAFEL502A				V			<b>V</b>										<b>V</b>		
Implement security inspection of air cargo with instruments	LOAFSS201A				V			<b>V</b>							<b>V</b>					
Implement air freight security control procedures	LOAFSS301A				Ø			<b>V</b>							<b>V</b>					
Carry out monitoring system on the air cargo security procedures of consignors	LOAFSS302A				V			<b>V</b>							<b>V</b>					
Formulate air freight security standard	LOAFSS401A				Ø			V							<b>V</b>					

			Area	s of Re	sponsib	ilities							I	unction	nal Area	as of th	e HKQI	F		
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technica/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Handle and report air freight incidents	LOAFSS402A				<b>V</b>			<b>V</b>							<b>\</b>					
Implement air freight safety standard for dangerous goods	LOAFSS403A																			
Formulate air freight security strategy	LOAFSS501A																			
Handle air freight import/export documents	LOAFIE201A															<b>V</b>				
Compile air waybill	LOAFIE202A				<b>V</b>			V								$\checkmark$				
Arrange for the delivery and receiving of loaded containers	LOSGCT201A				<b>\</b>				<b>\</b>					<b>V</b>						
Arrange for the delivery and receiving of empty containers	LOSGCT202A				<b>V</b>				<b>V</b>					<b>V</b>						
Use general loading and lifting equipment in the sea freight industry	LOSGCT204A				<b>V</b>				<b>V</b>					<b>V</b>						
Implement stuffing/unstuffing arrangements	LOSGCT205A				<b>V</b>				<b>V</b>					<b>V</b>						
Arrange for maritime cargo transhipment	LOSGCT206A				<b>V</b>				$\checkmark$					<b>V</b>						

			Area	s of Re	sponsib	ilities						1	F	unction	nal Area	as of th	e HKQ	F		
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technical/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Arrange for maritime cargo storage	LOSGCT208A				V				<b>\</b>					<b>V</b>						
Deliver and receive sea containers or cargoes	LOSGCT209A				<b>V</b>				<b>\</b>					<b>V</b>						
Inspect bulk cargo stacking condition	LOSGCT210A				V				<b>V</b>					V						
Perform container stacking operation	LOSGCT211A				<b>V</b>									<b>V</b>						
Deliver and receive maritime dangerous goods	LOSGCT301A				<b>V</b>									<b>V</b>						
Arrange and handle stowage of containers	LOSGCT302A				<b>V</b>									<b>V</b>						
Supervise the operation of shipboard machinery	LOSGCT303A				<b>V</b>									<b>V</b>						
Arrange for loading/unloading of maritime cargo	LOSGCT305A				<b>V</b>				<b>V</b>					<b>V</b>						
Arrange for container consolidation	LOSGCT308A				<b>V</b>				<b>V</b>					<b>V</b>						
Arrange for conatiner de-consolidation	LOSGCT309A				Ø				<b>V</b>					V						

			Area	s of Re	sponsib	ilities							Ι	unction	nal Are	as of the	e HKQI	F		
	UOC code	AR1	AR2	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10	
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technica/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Supervise container and cargo loading/unloading and stowage	LOSGCT401A				<b>V</b>				V					V						
Coordinate container dispatch and scheduling	LOSGCT402A				<b>V</b>				V					V						
Coordinate port clearance of ships	LOSGOM405A				<b>V</b>				V		<b>V</b>									
Formulate container yard plan	LOSGOM406A				$\square$				V		<b>V</b>									
Monitor the integrated operational performance and capacity of terminal	LOSGOM407A								V		<b>V</b>									
Monitor container yard activities	LOSGOM408A				<b>V</b>				<b>V</b>		<b>V</b>									
Implement safety procedures for stowage of container or bulk cargo and cargo handling inside containers	LOSGSH301A				V				V										<b>V</b>	
Implement safety procedures for special logistics operation	LOSGSH302A				<b>V</b>				<b>V</b>										<b>V</b>	
Implement safety procedures for working in terminal's cargo handling area	LOSGSH402A				<b>V</b>				<b>V</b>										<b>V</b>	
Implement safety management system for onboard container and cargo handling	LOSGSH403A				<b>V</b>				V										Ø	

			Area	s of Re	sponsib	ilities						1	F	unction	nal Area	as of th	e HKQ	F		
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technical/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Formulate safety management system for onboard container and cargo handling	LOSGSH501A				$\square$														V	
Implement sea freight security plan	LOSGSS301A				<b>V</b>				<b>V</b>						<b>V</b>					
Record sea freight incidents	LOSGSS302A				<b>7</b>				<b>V</b>						<b>V</b>					
Formulate sea freight security strategies	LOSGSS501A				<b>V</b>				<b>V</b>						<b>V</b>					
Compile relevant shipping and transport documents	LOSGIE201A				<b>V</b>				<b>V</b>							<b>V</b>				
Handle shipping and freight documents	LOSGIE202A				<b>V</b>				<b>V</b>							<b>V</b>				
Verify relevant shipping documents	LOSGIE203A				<b>V</b>				<b>V</b>							<b>V</b>				
Handle cargo delivery without original bill of lading	LOSGIE301A				<b>V</b>				<b>V</b>							<b>V</b>				
Examine bill of lading	LOSGIE302A				<b>V</b>				<b>V</b>							<b>V</b>				
Supervise compilation, receipt and issuance of shipping documents	LOSGIE303A				<b>V</b>				<b>V</b>							<b>V</b>				

			Area	s of Re	sponsib	ilities							F	unction	nal Are	as of the	e HKQ	F		
	UOC code	AR1 AR2 AR3 AR4 AR5 AR6									FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technical/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Safety procedures for fork-lift truck operation	LOCUSH204A				<b>V</b>					Ø									V	
Implement Code of Practice for Loading of Vehicles	LOCUSH205A				<b>V</b>					<b>V</b>									<b>V</b>	
Implement code of safety for cargo loading/unloading with vehicles	LOCUSH207A				<b>V</b>					<b>V</b>									<b>V</b>	
Implement vehicle transport and traffic safety in cargo yard	LOCUSH208A				<b>V</b>					<b>V</b>									<b>V</b>	
Check mechanical equipment	LOSGSH303A							✓	✓	✓									✓	
Implement financial analysis and cost control	LOCUOM411A						<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>									
Manage capital and financial matters	LOCUOM412A						V	<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>									
Formulate recruitment strategy	LOCUOM503A						<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>									
Formulate on-the-job training plans for staff	LOCUOM504A						V	<b>V</b>	<b>V</b>	V	<b>V</b>									
Formulate human resources strategy	LOCUOM509A						<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>										

			Area	s of Re	sponsib	ilities	1					1	F	unctio	nal Area	as of th	e HKQI	F	1	
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technical/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Formulate financing strategy	LOCUOM602A						<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>	abla									
Handle insurance certificate and policy or related documents	LOCUIL305A						V	V	<b>\</b>	<b>V</b>							<b>\</b>			
Implement risk management plans	LOCUIL401A						V	V	<b>V</b>	<b>V</b>										
Amend insurance terms	LOCUIL402A						V	V	<b>V</b>	<b>V</b>										
Compile claims report	LOCUIL403A						V	V	<b>V</b>	<b>V</b>										
Handle employee compensation claims	LOCUIL404A						V	V	<b>V</b>	<b>V</b>										
Handle public liability claims	LOCUIL405A						V	V	<b>V</b>	<b>V</b>							<b>V</b>			
Handle transport operators's liability insurance	LOCUIL407A						V	V	<b>V</b>	<b>V</b>							<b>V</b>			
Perform risk assessment of the transport process and compile reports	LOCUIL501A						<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>							<b>V</b>			
Assess the total lost amount and calculate the claim amount	LOCUIL502A						V	Ø	<b>V</b>	V							<b>V</b>			

			Areas	of Re	sponsi	oilities							Fu	nction	al Are	as of th	ne HK	QF		
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9 l	FA 10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Heet Operation	Sales & Customer Service	Frontline Cargo Operation	Technical/Engineering Support	Other Supporting Services (such as finance, accounting, human resources, IT)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Arrange for insurance by tender	LOCUIL503A						<b>V</b>	<b>V</b>		✓										
Apply Alternate Dispute Resolution (ADR) to handle disputes	LOCUIL504A						<b>V</b>	V	✓	✓										
Use arbitration to handle disputes	LOCUIL505A							<b>V</b>	✓	$\square$										
Apply knowledge of business laws to prepare contracts	LOCUIL506A						<b>V</b>	<b>V</b>	<b>V</b>	$\square$							<b>V</b>			
Arrange for employee compensation insurance contract	LOCUIL507A						<b>V</b>	<b>V</b>	<b>V</b>								<b>V</b>			
Arrange for public liability insurance contract	LOCUIL508A						<b>V</b>	<b>V</b>	<b>V</b>								<b>V</b>			
Arrange for multimodal insurance contract	LOCUIL509A						<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>							<b>V</b>			
Formulate risk management plans	LOCUIL601A						<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>							<b>V</b>			
Design e-commerce procedures for the logistics industry	LOCUEL401A						<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>								<b>V</b>		
Design electronic document security system and procedures for the logistics industry	LOCUEL402A							<b>V</b>	✓									$\checkmark$		

			Area	s of Re	sponsib	ilities	1					1	F	unctio	nal Are	as of th	e HKQ	F	,	
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technical/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Formulate information system upgrading demand	LOCUEL403A						<b>V</b>	V												
Formulate the electronic data flow for relevant parties of the logistics industry	LOCUEL404A						Ø	Ø	V	Ø								Ø		
Design e-logistics website for the logistics industry	LOCUEL405A						V	V	<b>V</b>	<b>V</b>								Ø		
Formulate strategies for the application of electronic cargo identification technologies	LOCUEL501A						V	Ø	<b>V</b>	<b>V</b>								<b>V</b>		
Implement quality management training program	LOCUQM302A						<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>										
Conduct quality management audit	LOCUQM401A						<b>V</b>	<b>V</b>		<b>V</b>										<b>V</b>
Promote quality management culture to frontline staff	LOCUQM402A						<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>										<b></b>
Compile quality assurance procedures	LOCUQM403A						<b>V</b>	<b>V</b>	<b>V</b>	<b>V</b>										<b>V</b>
Assess environmental impacts of working procedures	LOCUQM407A						<b>V</b>	V	✓											<b>V</b>
Enhance staff's awareness of environmental protection	LOCUQM408A						V	V	<b>V</b>	V										<b>V</b>

			Area	s of Re	sponsib	ilities							I	unction	nal Are	as of the	HKQI	F		
	UOC code	AR1 AR2 AR3 AR4 AR5 AR6									FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technical/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Formulate training schemes for handling dangerous goods	LOCUSS401A						V	V	<b>V</b>	V					<b>V</b>					
Handle claims for aircraft damage	LOAFIL401A						<b>V</b>	<b>V</b>									<b>V</b>			
Handle claims for air cargo damage	LOAFIL402A						<b>V</b>	<b>V</b>									<b>V</b>			
Handle claims for air cargo liability insurance	LOAFIL403A						V	<b>V</b>												
Arrange for aviation insurance contracts	LOAFIL501A							✓									☑			
Arrange for air cargo insurance contract	LOAFIL502A						<b>V</b>	<b>V</b>									<b>V</b>			
Arrange for air cargo liabilities insurance contract	LOAFIL503A						V	<b>V</b>												
Handle collision claims	LOSGIL401A						<b>V</b>		<b>V</b>											
Handle pollution liability claims	LOSGIL402A						<b>V</b>		<b>V</b>											
Handle charterer's liability claims	LOSGIL403A								V								<b>V</b>			

			Area	s of Re	sponsib	ilities							I	unction	nal Area	as of th	e HKQ	F		
	UOC code	AR1	AR2	AR3	AR4	AR5	AR6				FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technical/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Handle claims for loss of hire	LOSGIL404A						<b>V</b>		V								<b>V</b>			
Handle insurance claims for war and strikes	LOSGIL405A						<b>V</b>		V								<b>\</b>			
Handle cargo claims	LOSGIL406A						<b>V</b>		<b>V</b>								<b>V</b>			
Handle hull and machinery claims	LOSGIL407A						<b>V</b>		V											
Handle claims for container damage	LOSGIL408A						<b>V</b>		V											
Handle freight, defence and demurrage claims	LOSGIL409A						<b>V</b>		V								<b>V</b>			
Handle claims for professional indemnity/error and omissions insurance	LOSGIL410A						<b>V</b>		V								<b>V</b>			
Appoint surveyors, average adjusters and lawyers to handle claims	LOSGIL501A						<b>V</b>		<b>V</b>								<b>V</b>			
Handle general average	LOSGIL502A						<b>V</b>		<b>V</b>								$\checkmark$			
Arrange for hull and machinery insurance (including war and strike) contract	LOSGIL503A						<b>V</b>		V								<b>V</b>			

		Areas of Responsibilities											F	unction	nal Are	as of the	e HKQ	F		
	UOC code	AR1 AR2 AR3 AR4 AR5 AR6									FA1	FA2	FA3	FA4	FA5	FA6	FA7	FA8	FA9	FA10
Specifications of Competency Standards (SCS) / Units of Competency (UoC)	Please click to read the full content (Applicable for electronic version)	Business Management, Strategic Planning	Fleet Operation	Sales & Customer Service	Frontline Cargo Operation	Technical/Engineering Support	Other Supporting Service(such as finance, accounting, human resources, I.T.)	Applicable for Air Transport	Applicable for Sea Transport	Applicable for Land Transport, Warehouse, Depot, Terminal	Operation Management	Planning and Design of Logistics Solutions	Sales, Marketing and Customer Services	Cargo Transport and Handling	Cargo Safety and Security	Import/Export Documentation	Insurance and Legal Matters	E-Logistics	Occupational Safety and Health	Quality Management
Arrange for charterer's liability insurance	LOSGIL504A						<b>V</b>		<b>\</b>											
Arrange for professional indemnity/errors and omissions insurance	LOSGIL505A						<b>V</b>		<b>V</b>								<b>V</b>			
Arrange for loss of hire insurance	LOSGIL506A						V		<b>V</b>								<b>V</b>			
Arrange for protection and indemnity cover	LOSGIL507A						V		<b>V</b>								<b>V</b>			
Arrange for cargo insurance (including war and strikes) contracts	LOSGIL508A						V		<b>V</b>								<b>V</b>			
Handle arrest of ship	LOSGIL509A						Ø		$\checkmark$								$\checkmark$			
Arrange for container insurance	LOSGIL510A						Ø		<b>V</b>								<b>V</b>			
Arrange for freight, demurrage and defense insurance	LOSGIL511A						V		<b>V</b>								<b>V</b>			

# 物流貨運業 2010 年人力調查 人力調查報告

職業訓練局 物流貨運業訓練委員會

## 物流貨運業 2010年人力調查報告

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#### 背景

1. 物流貨運業訓練委員會 (下稱「本會」) 隸屬職業訓練局,由政府委任,職責包括評估物流貨運業的人力情況和培訓需求。按此,本會於2010年第三季進行了物流貨運業人力調查,涵蓋業內十個類別。

#### 調查範圍

- 2. 調查對象爲所有與物流貨運業務及運作有關的僱員,負責電腦、會計、人事、行政及其他輔助工作的僱員並不包括在內。
- 3. 調查範圍包括以下十個類別:
  - I. 貨倉及冷藏庫
  - II. 貨運站
  - III. 貨車及貨櫃運輸
  - IV. 空運
  - V. 貨運代理
  - VI. 船上/碼頭裝卸貨物
  - VII. 國際速遞
  - VIII. 其他物流服務經營者
  - IX. 海運
  - X. 船舶管理及租賃

#### 調查方法

- 4. 調查參考「香港標準行業分類」(HSIC)及其他方法,以混合方式 決定抽樣範圍。HSIC 由政府統計處編訂,將本港業務性質相若的機構歸 類,共分三層,各行業的分類編碼分別有三個、四個或六個數字。
- 5. 以HSIC為基礎抽出的樣本採用分層隨機抽樣法,收集所得數據於有需要時用統計學方式倍大,以反映有關門類的整體人力情況。補充調查所得數據則沒有倍大。

## 接受調查的類別及樣本數目

6. 接受調查的類別及各類別的樣本數目如下:

類別			樣本 數目
I.	1. 2. 3.	<u>貨倉及冷藏庫</u> 倉庫業/貨倉及其他倉庫服務(HSIC 5212) 冷藏庫(HSIC 5211) 包裝及裝箱服務;驗貨、抽樣檢驗及稱量服務 (HSIC 522904, 522905)	139
II.	4.	<u>貨運站</u> 貨運站 (HSIC 522201)	7
III.	<ul><li>5.</li><li>6.</li></ul>	<u>貨車及貨櫃運輸</u> 貨車運輸服務及其他陸路貨運服務 (HSIC 4927, 522103, 522903) 貨櫃裝卸及貨櫃租賃服務(HSIC 4928, 522204)	469
	7.	補充調查樣本*-擁有大型車隊的公司	
IV.	8.	空運 航空公司及空運輔助服務(HSIC 5101, 5223, 510202)	39
V.	9. 10.	<u>貨運代理</u> 航空貨運代理 (HSIC 522901) 海上貨運代理 (HSIC 522902)	289
VI.	11.	<u>船上/碼頭裝卸貨物</u> 貨物裝卸服務及其他海上運輸輔助服務(HSIC 522202)	47
VII.	12.	<u>國際速遞</u> 國際速遞(HSIC 5321)	70
VIII.	13.	其他物流服務經營者 補充調查樣本*-其他物流服務經營者	24
IX.	14. 15.	<u>海運</u> 船務代理及經理(HSIC 5011, 5012) 遠洋輪船營運者(HSIC 5014)	98
X.	16. 17. 18.	船舶管理及租賃 遠洋輪船船東(HSIC 501302, 501502) 船隻經紀(HSIC 522906) 內河貨運服務(HSIC 5022)	122

總數 1,304

## 主要調査結果

## 調查回應分析

7. 調查回應總結如下:

結果		總數	%
已停業		21	1.61
與其他機構合倂		16	1.23
已搬遷,地址不詳		65	4.98
無法聯絡		63	4.83
並非從事物流貨運業務		34	2.6
並無僱用物流貨運從業員		46	3.52
尚未開業		9	0.69
不完整回覆		19	1.46
拒絕回覆		36	2.76
僅爲註冊辦事處/通訊地址		10	0.77
回覆		908	69.58
暫停業務		78	5.98
	總數	1,305	100.00

## 機構總數

8. 接受調查的機構總數如下:

	類別	機構數目	
Ī.	貨倉及冷藏庫	548	
II.	貨運站	7	
III.	貨車及貨櫃運輸	8,481	
IV.	空運	52	
V.	貨運代理	2,483	
VI.	船上/碼頭裝卸貨物	199	
VII.	國際速遞	181	
VIII.	其他物流服務經營者	16	
IX.	海運	218	
X.	船舶管理及租賃	142	
	所有類別	12,327	

## 人力

9. 調查期間,物流貨運業的僱員總數及分布情況如下(負責行政及輔助工作者除外):

表1 2010年各類別、職級及分類界別(僱員從事的行業)的僱員人數

		類別	職級	空運公司	海運公司	陸運公司	跨界別	所有分類界別
_	I.	貨倉及冷藏庫	經 理 級	7	41	340	13	401
			行政/主任級	5	1	672	1	679
			助理/文員級	11	10	1,615	7	1,643
			技工/操作工級	46	12	3,778	0	3,836
			小計	69	64	6,405	21	6,559
	II.	貨運站	經 理 級	0	0	95	0	95
			行政/主任級	0	0	531	0	531
			助理/文員級	0	0	931	0	626
			技工/操作工級	0	0	1,295	0	1295
			小計	0	0	2,852	0	2,852
	III.	貨車及貨櫃運輸	經理級	28	0	1,480	63	1,571
137			行政/主任級	14	0	3,864	39	3,917
ı			助理/文員級	98	25	7,422	145	7,690
			技工/操作工級	0	14	30,436	0	30,450
			小計	140	39	43,202	247	43,628
	IV.	空運	經 理 級	209	0	52	0	261
			行政/主任級	921	0	562	0	1,483
			助理/文員級	693	0	672	0	1,365
			技工/操作工級	2,984	0	1,216	0	4,200
			小計	4,807	0	2,502	0	7,309
	V.	貨運代理	經 理 級	1,481	1,862	69	445	3,857
			行政/主任級	1,990	2,343	265	411	5,009
			助理/文員級	6,300	9,016	171	1,239	16,726
			技工/操作工級	1,021	864	907	13	2,805
			小計	10,792	14,085	1,412	2,108	28,397

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類別	職級	空運公司	海運公司	陸運公司	跨界別	所有分類界別
VI. 船上/碼頭裝卸貨物		0	50	37	0	87
	行政/主任級	0	16	88	0	104
	助理/文員級	0	63	152	0	215
	技工/操作工級	0	53	771	0	824
	小計	0	182	1,048	0	1,230
VII. 國際速遞	經 理 級	49	0	81	245	375
	行政/主任級	93	0	238	449	780
	助理/文員級	189	0	496	833	1,518
	技工/操作工級	693	0	4,291	1,236	6,220
	小計	1,024	0	5,106	2,763	8,893
VIII. 其他物流服務經營者	經 理 級	0	0	23	58	81
	行政/主任級	0	0	89	57	146
	助理/文員級	0	0	51	117	168
	技工/操作工級	0	0	1,032	3	1035
	小計	0	0	1,195	235	1,430
IX. 海運	經 理 級	3	410	1	0	414
	行政/主任級	1	642	2	0	645
	助理/文員級	2	1,192	4	0	1,198
	技工/操作工級	0	31	0	0	31
	小計	6	2,275	7	0	2,288
X. 船舶管理及租賃	經 理 級	0	292	1	0	293
	行政/主任級	0	382	1	0	383
	助理/文員級	0	740	2	0	742
	技工/操作工級	0	285	16	0	301
	小計	0	1,699	20	0	1,719

		1				1
類別	職級	空運公司	海運公司	陸運公司	跨界別	所有分類界別
	經 理 級	1,777	2,655	2,179	824	7,435
	行政/主任級	3,024	3,384	6,312	957	13,677
所有類別	助理/文員級	7,293	11,046	11,516	2,341	31,891
川 行 規 別	技工/操作工級	4,744	1,259	43,742	1,252	50,997
	總數	16,838	18,344	63,749	5,374	104,305

表2 2009年各類別、職級及分類界別(僱員從事的行業)的僱員人數

	類別	職級	空運公司	海運公司	陸運公司	跨界別	所有分類界別
I.	貨倉及冷藏庫	經 理 級	7	41	351	13	412
		行政/主任級	5	2	691	1	699
		助理/文員級	11	20	1,758	9	1,798
		技工/操作工級	46	12	3,771	0	3,829
		小計	69	75	6,571	23	6,738
II.	貨運站	經 理 級	0	0	92	0	92
		行政/主任級	0	0	541	0	541
		助理/文員級	0	0	960	0	960
		技工/操作工級	0	0	1,294	0	1,294
		小計	0	0	2,887	0	2,887
III	貨車及貨櫃運輸	經 理 級	28	0	1,409	63	1,500
5		行政/主任級	14	0	3,898	39	3,951
		助理/文員級	70	20	7,444	153	7,687
		技工/操作工級	0	14	31,697	0	31,711
		小計	112	34	44,448	255	44,849
IV	. 空運	經 理 級	213	0	52	0	265
		行政/主任級	908	0	562	0	1,470
		助理/文員級	696	0	672	0	1,368
		技工/操作工級	2,919	0	1,216	0	4,135
		小計	4,736	0	2,502	O	7,238
V.	貨運代理	經 理 級	1,472	1,903	71	428	3,874
		行政/主任級	2,042	2,353	266	401	5,062
		助理/文員級	6,289	9,200	172	1,215	16,876
		技工/操作工級	1,046	866	917	12	2,841
		小計	10,849	14,322	1,426	2,056	28,653

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類別	職級	空運公司	海運公司	陸運公司	跨界別	所有分類界別
VI. 船上/碼頭裝卸貨物		0	50	37	0	87
	一 行政/主任級	0	16	89	0	105
	助理/文員級	0	63	144	0	207
	技工/操作工級	0	43	765	0	808
	小計	0	172	1,035	0	1,207
VII. 國際速遞	經 理 級	49	0	77	245	371
	行政/主任級	100	0	222	449	771
	助理/文員級	191	0	470	830	1,491
	技工/操作工級	686	0	3,955	1,262	5,903
	小計	1,026	0	4,724	2,786	8,536
VIII. 其他物流服務經營者	經 理 級	0	0	23	58	81
	行政/主任級	0	0	89	57	146
	助理/文員級	0	0	51	117	168
	技工/操作工級	0	0	1,031	3	1,034
	小計	0	0	1,194	235	1,429
IX. 海運	經 理 級	3	413	2	0	418
	行政/主任級	1	633	1	0	635
	助理/文員級	2	1,170	4	0	1,176
	技工/操作工級	0	31	0	0	31
	小計	6	2,247	7	0	2,260
X. 船舶管理及租賃	經 理 級	0	304	1	0	305
	行政/主任級	0	407	1	0	408
	助理/文員級	0	772	2	0	774
	技工/操作工級	0	331	16	0	347
	小計	0	1,814	20	O	1,834

		İ				ı
類別	職級	空運公司	海運公司	陸運公司	跨界別	所有分類界別
	經 理 級	1,772	2,711	2,115	807	7,405
	行政/主任級	3,070	3,411	6,360	947	13,788
所有類別	助理/文員級	7,259	11,245	11,677	2,324	32,505
加有规则	技工/操作工級	4,697	1,297	44,662	1,277	51,933
	總數	16,798	18,664	64,814	5,355	105,631

表3 2011年各類別、職級及分類界別(僱員從事的行業)的預計僱員人數

	類別	職級	空運公司	海運公司	陸運公司	跨界別	所有分類界別
I.	貨倉及冷藏庫	經 理 級	7	41	343	13	404
		行政/主任級	5	2	659	1	667
		助理/文員級	11	10	1,611	7	1,639
		技工/操作工級	46	12	4,157	0	4,215
		小計	69	65	6,770	21	6,925
II.	貨運站	經 理 級	0	0	96	0	96
		行政/主任級	0	0	533	0	533
		助理/文員級	0	0	930	0	930
		技工/操作工級	0	0	1,323	0	1,323
		小計	0	0	2,882	0	2,882
	. 貨車及貨櫃運輸	經 理 級	28	0	1,488	63	1,579
143		行政/主任級	14	0	3,876	39	3,929
ı		助理/文員級	98	30	7,624	145	7,897
		技工/操作工級	0	14	30,863	0	30,877
		小計	140	44	43,851	247	44,282
IV	. 空運	經 理 級	214	0	52	0	266
		行政/主任級	925	0	562	0	1,487
		助理/文員級	697	0	672	0	1,369
		技工/操作工級	2,994	0	1,216	0	4,210
		小計	4,830	0	2,502	0	7,332
V.	貨運代理	經 理 級	1,481	1,861	69	445	3,856
		行政/主任級	2,016	2,342	265	411	5,034
		助理/文員級	6,343	9,089	171	1,239	16,842
		技工/操作工級	1,021	864	933	13	2,831
		小計	10,861	14,156	1,438	2,108	28,563

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類別	職級	空運公司	海運公司	陸運公司	跨界別	所有分類界別
VI. 船上/碼頭裝卸貨物	經理級	0	50	37	0	87
	行政/主任級	0	16	89	0	105
	助理/文員級	0	63	152	0	215
	技工/操作工級	0	53	772	0	825
	小計	0	182	1,050	0	1,232
VII. 國際速遞	經 理 級	49	0	81	245	375
	行政/主任級	93	0	238	449	780
	助理/文員級	193	0	496	833	1,522
	技工/操作工級	712	0	4,291	1,261	6,264
	小計	1,047	0	5,106	2,788	8,941
VIII. 其他物流服務經營者	經 理 級	0	0	23	58	81
	行政/主任級	0	0	89	57	146
	助理/文員級	0	0	55	117	172
	技工/操作工級	0	0	1,015	3	1,018
	小計	0	0	1,182	235	1,417
IX. 海運	經 理 級	3	407	2	0	412
	行政/主任級	1	633	2	0	636
	助理/文員級	2	1,182	4	0	1,188
	技工/操作工級	0	31	0	0	31
	小計	6	2,253	8	0	2,267
X. 船舶管理及租賃	經 理 級	0	293	1	0	294
	行政/主任級	0	384	1	0	385
	助理/文員級	0	746	2	0	748
	技工/操作工級	0	285	16	0	301
	小計	0	1,708	20	o	1,728

類別	職級	空運公司	海運公司	陸運公司	跨界別	所有分類界別
	經 理 級	1,782	2,652	2,192	824	7,450
	行政/主任級	3,054	3,377	6,314	957	13,702
所有類別	助理/文員級	7,344	11,120	11,717	2,341	32,522
[7] TH AR JU	技工/操作工級	4,773	1,259	44,586	1,277	51,895
	總數	16,953	18,408	64,809	5,399	105,569

## 僱員宜有教育程度及資歷

## 10. 僱主認爲僱員宜有教育程度及資歷如下:

## 表 4.1 各職級僱員的宜有教育程度及資歷

總數	7,435	13,677	32,196	50,997	104,305
未有註明	1,417	1,412	4,168	1,683	8,680
初中或以下	32	429	1,097	34,648	36,206
高中	1,533	6,277	23,866	14,435	46,111
專上	1,110	3,103	2,025	231	6,469
學士學位或以上	3,343	2,456	1,040	0	6,839
	經理級	行政/ 主任級	助理/ <u>文員級</u>	技工/ 操作工級	<u>所有職級</u>
			技術員/		

## 表 4.2 同一職級僱員宜有教育程度及資歷的分布比率

			技術員/		
		行政/	助理/	技工/	
	經理級	主任級	<u>文 員 級</u>	操作工級	所有職級
學士學位或以上	44.96%	17.96%	3.23%	0.00%	6.56%
專上	14.93%	22.69%	6.29%	0.45%	6.20%
高中	20.62%	45.89%	74.13%	28.31%	44.21%
初中或以下	0.43%	3.14%	3.41%	67.94%	34.71%
未有註明	19.06%	10.32%	12.95%	3.30%	8.32%
總數	44.96%	17.96%	3.23%	0.00%	6.56%

## 11. 各分類界別的僱員宜有教育程度及資歷如下:

表 4.3 各分類界別(僱員從事的行業)的僱員宜有教育程度及資歷

總數	<b>16,838</b>	18,344	63,749	5,374	104,305
未有註明	2,653	1,846	3,177	1,004	8,680
初中或以下	2,357	651	33,054	144	36,206
高中	9,679	11,059	22,546	2,827	46,111
專上	968	2,136	2,613	752	6,469
學士學位或以上	1,181	2,652	2,359	647	6,839
	空運公司	海運公司	陸運公司	跨界別	所有 <u>分類界別</u>

表 4.4 各分類界別(僱員從事的行業)的僱員宜有教育程度及資歷的分布比率

	空運公司	海運公司	陸運公司	跨界別	所有 <u>分類界別</u>
學士學位或以上	7.01%	14.46%	3.70%	12.04%	6.56%
專上	5.75%	11.64%	4.10%	13.99%	6.20%
高中	57.48%	60.29%	35.37%	52.61%	44.21%
初中或以下	14.00%	3.55%	51.85%	2.68%	34.71%
未有註明	15.76%	10.06%	4.98%	18.68%	8.32%

- 專上包括副學位(高級文憑、副學士、文憑、高級證書)及預科程度;
- 高中指中四及中五;
- 初中或以下指中三或以下;技工程度亦屬此級。

## 是否需要航海經驗/資歷

12. 僱主指出某些職位的僱員是否需要具備航海經驗/資歷如下:

表 5 各類別需要具備航海經驗/資歷的僱員人數

	類別	人數
I.	貨倉及冷藏庫	14
II.	貨運站	2
III.	貨車及貨櫃運輸	0
IV.	空運	0
V.	貨運代理	72
VI.	船上/碼頭裝卸貨物	12
VII.	國際速遞	0
VIII.	其他物流服務經營者	0
IX.	海運	463
X.	船舶管理及租賃	216
	總數	779

13. 本調查並未包括某些僱用具備航海經驗/資歷人士的機構,例如海事處、香港領港會及教育機構,因此有關數字並不代表香港所有僱主就這課題的意見。

## 物流貨運業的主要職務

14. 調查對象爲主要從事與物流貨運業務、操作或技術有關職務的僱員;主要職務不屬這個範疇的僱員,則納入其他訓練委員會/一般委員會的人力調查範圍。

表 6 物流貨運業的主要及非主要職務僱員人數

			物流貨運業	物流貨運業	
	類別		技術僱員	非技術僱員	<u>總 數</u>
I.	貨倉及冷藏庫		6,559	1,207	7,766
II.	貨運站		2,852	731	3,583
III.	貨車及貨櫃運輸		43,628	2,276	45,904
IV.	空運		7,309	16,405	23,714
V.	貨運代理		28,397	5,548	33,945
VI.	船上/碼頭裝卸貨	物	1,230	170	1,400
VII.	國際速遞		8,893	1,226	10,119
VIII	.其他物流服務經營	者	1,430	3,742	5,172
IX.	海運		2,288	1,483	3,771
X.	船舶管理及租賃		1,719	1,553	3,272
		所有類別	104,305	34,341	138,646

## 流動及流失人數

15. 流動人數爲調查進行前 12 個月內因各種原因離職的僱員人數。調查結果如下:

表 7 在 2010 年 7 月之前的 12 個月內離職的僱員去向

			技術員/		
		行政/	助理/	技工/	
	經理級	主任級	文員級	操作工級	所有職級
繼續於物流貨運業	154	240	1,862	2,950	5,206
任職/創業					
於其他行業任職/創業	30	74	395	590	1,089
移民、退休或進修	14	32	91	229	366
去向未明	93	169	1,591	3,240	5,093
其他情況	1	0	65	8	74
總數	292	515	4,004	7,017	11,828

- 16. 本調查找出的僱員流動數字包括那些永久離開本行業的人員是一項重要數據,而「流失」就是指這類人員。調查計算所得的 2010 年度流失率爲 2.18%。
- 表 8 在 2010 年 7 月之前的 12 個月內離職的僱員去向 (去向未明者按比例分攤)

	技術員/				
		行政/	助理/	技工/	
	經理級	主任級	文員級	操作工級	<u>所有職級</u>
繼續於物流貨運業 任職/創業	227	372	3,156	5,489	9,244
於其他行業任職/創業、 移民、退休或進修	65	143	848	1,528	2,584
總數	292	515	4,004	7,017	11,828

## 招聘僱員的來源

- 17. 在調查進行之前的 12 個月內新招聘員工的來源如下:
- 表 9 在 2010 年 7 月之前的 12 個月內新招聘員工的來源

	經理級	行政/ 主任級	技術員/ 助理/ <u>文員級</u>	技工/	<u>所有職級</u>
受聘者來自物流貨運業	164	282	2,332	4672	7,450
受聘者來自其他行業	75	38	788	332	1,233
受聘者剛畢業於專上院 校的物流課程	0	10	62	0	72
未有註明	9	11	139	62	221
其他來源	0	0	151	92	243
總數	248	341	3472	5,158	9,219

## 宜有技能

18. 僱主認爲僱員宜有的技能及需接受特定範疇培訓的人數如下:

表 10 需接受特定範疇培訓的僱員人數

培訓種類	範疇	總數
管理技巧	101 自動化策略計劃、推行及檢討	289
	102 顧客服務及關係的策略計劃、推行及檢討	1,043
	103 成本控制	673
	104 業務策略計劃、推行及檢討	631
	105 環保策略計劃、推行及檢討	193
	106 財務計劃、推行及檢討	478
	107 人力資源計劃、推行及檢討	478
	108 法律事務	183
	109 價格策略	375
	110 質素控制	853
	111 風險評估	695 691
	112 行銷及市場策略計劃、推行及檢討   113 督導管理	949
	113	502
	115 職業健康及保險計劃	3,896
	小計	11,929
專門技巧	201 物流貨運操作量比	1,636
	202 物資分發	996
	203 自動化物料搬運	356
	204 多式聯運	846
	205 優化流程	1,318
	206 貨運操作	3,657
	207 倉儲及存貨控制	1,619
	208 船隻租賃	740
	209 海事保險	738
	210 海事調查及檢驗	683
	211 危險品運輸	2,450
	212 國際貿易	998
	213 供應鏈應用	692
	214 顧客服務及關係	3,951
	215 文件繕製	864
	216 物料搬運	752
	小計	22,296

培訓種類	範疇		總數
專門技術	301 鏟車操作		1,629
	302 貨櫃吊機操作		756
	303 裝卸機械操作		801
	304 貨物包裝及儲存		573
	305 危險貨物處理		2,589
	306 其他 (請描述)		5
		小計	6,353
通用技巧	401 多種語言商貿通訊及溝通		7,342
	402 電子化商貿		3,981
	403 資訊系統運用		2,141
	404 其他 ( 請描述 )		35
		小計	13,499
		總數	54,077

## 調查結果及行業趨勢分析

19. 本會自 1982 年起每兩年進行一次人力調查。根據調查結果,可以編製一系列圖表,顯示物流貨運業過去的人力變化模式及相關事宜,並就同類數字作出適當比較。附錄 5 有更多的分析。

表 11 過往調查結果: 各類別的僱員人數

	類別		2008	2009	2010	2011 (推算數字)
Ī.	貨倉及冷藏庫		6,535	6,738	6,559	6,925
II.	貨運站		5,403	2,887	2,852	2,882
III.	貨車及貨櫃運輸		43,517	44,850	43,629	44,283
IV.	空運		4,230	7,238	7,309	7,332
V.	貨運代理		30,102	28,654	28,398	28,564
VI.	船上/碼頭裝卸貨物		1,846	1,207	1,230	1,232
VII.	國際速遞		3,662	8,536	8,893	8,941
VIII.	其他物流服務經營者		1,284	1,429	1,430	1,417
IX.	海運		4,090	2,260	2,288	2,267
X.	船舶管理及租賃		不適用	1,834	1,719	1,728
		總數	100,669	105,631	104,305	105,569

表 12 過往調查結果:各職級的僱員人數

職級	2008	2009	2010	2011 (推算數字)
經理級	6,614	7,405	7,435	7,450
行政/主任級	15,204	13,788	13,677	13,702
助理/文員級	30,391	32,505	32,196	32,522
技工/操作工級	48,460	51,933	50,997	51,895
所有職級	100,669	105,631	104,305	105,569

## 流失率

20. 過往兩年一度的調查所得計算流失率。六次調查所得的平均流失率 爲 3.30%, 六次調查所得的流失率趨勢爲 2.98%。

## 表 13 過往調查結果:流失率

	<u>2010</u>	<u>2008</u>	<u>2009</u>	<u>2004</u>	<u>2002</u>	<u>2000</u>
流失率	2.18%	5.31%	2.02%	2.74%	3.40%	4.10%

#### 物流貨運業回顧與展望

21. 本會已分析物流貨運業的趨勢,並會參考是次人力調查所得結果,推論業界未來的人力需求。

## 金融風暴後的全球經濟及國內的發展

- 22. 全球經濟自 2008 年開始下滑以來,復甦依然緩慢。美國仍然陷於經濟衰退。美國政府一直實施寬鬆的貨幣政策,以及近乎零利率和低匯率措施,以促進經濟增長和加強經濟穩定性。歐洲聯盟(歐盟)亦復甦緩慢。希臘、西班牙、葡萄牙及愛爾蘭均出現危機,令全球經濟問題雪上加霜。
- 23. 反觀亞洲,中國已成爲全球第二大經濟體系。爲避免經濟衰退,中國推出刺激經濟計劃,例如投放四萬億元人民幣刺激經濟、加強基礎建設及增加扣稅額等。中國一直鼓勵內銷市場增長,以防過度倚賴出口。爲加強亞洲國家之間的合作,建立貨物、服務和投資自由流動的貿易區,中國已與東南亞國家聯盟(東盟)攜手成立東盟—中國自由貿易區。
- 24. 近年,廣東嘗試提升珠江三角洲的工業結構。勞工密集、造成污染及低增值的製造業已因應形勢遷出廣東。取而代之,廣東的目標是成爲華南區域的金融中心和現代物流樞紐,當局正積極擴充港口、機場、物流園及公路等設施。

#### 香港的物流貨運業

25. 運輸及房屋局擬備以下文件,並於 2009 年 6 月提交立法會,其中概述了香港物流貨運業的最新狀況。

<香港物流業的最新發展及相關事項>

www.legco.gov.hk/yr08-09/chinese/panels/edev/papers/edev0525**cb1**-1952-2-c.pdf www.legco.gov.hk/yr08-09/english/panels/edev/papers/edev0525**cb1**-1952-2-e.pdf

## 26. 文件重點指出:

- 物流貨運業對香港經濟的重要性(大約四分之一的本地生產總值及就業人口與貿易及物流業有關);
- 本行業對內地的倚賴(近乎70%香港處理的貨物與內地有關)。

## 展望一航運中心

27. 珠江三角洲的海運貨櫃和貨物經香港、深圳和廣州的港口出入。 2010年處理的貨櫃數量如下:

	貨櫃吞吐量 (以百萬 TEU 計)	_
香港	23.699	世界第三位
深圳	22.510	世界第四位
廣州	12.550	世界第七位

TEU: 20 呎標準集裝箱計算單位

- 28. 以這方面業務而言,三個城市均作爲海運物流樞紐。港口及相關服務對海運物流樞紐十分重要,而貨櫃碼頭營辦商、貨倉營辦商、船務代理、貨運代理及中流作業營辦商均參與這些業務。香港港口歷史較爲悠久,而當局和業界仍積極探討方法來改善基礎建設,例如就十號貨櫃碼頭進行可行性研究、將進港航道挖掘至 17 米深度,以及逐步推行無紙化業務流程。
- 29. 與此同時,深圳和廣州正在迎頭趕上,尤其是深圳港口,由於持續投資、改善服務、收費更具競爭力及其他原因,其吞吐量即將媲美香港。
- 30. 香港作為航運中心的另一方面,就是其兼營的海事服務具有相當高增值及/或資本密集的元素。船東、船務經理、保險公司、仲裁人、海事律師、海事法官、船務融資機構及船舶註冊處都是業界參與者。要加入這些行業較爲困難。其他參與者還包括航線營運者、不定期航班營運者、租船商及船舶經紀。
- 31. 香港或有優勢和潛力進一步發展船務融資、貿易、租賃、海運保險 及海事仲裁業務。

#### 展望一空運物流樞紐

- 32. 珠江三角洲有五個大型國際機場。香港機場在國際貨運方面是全球最繁忙的機場,而在國際客運方面則是全球最繁忙機場的第三位。因此,香港機場無疑是珠江三角洲的空運物流樞紐。
- 33. 香港國際機場的關鍵優勢是服務非常可靠及合乎成本效益、配備最先進大型的航空貨運設施,以及具有優越的區域聯繫(作爲通往內地的門戶)。
- 34. 航空運輸業面臨幾項挑戰,主要是燃料持續漲價、缺乏土地擴充, 以及法定要求收緊以致營運成本上升,這種情況尤以美國政府的法定要求 爲甚。
- 35. 雖然香港在珠江三角洲的競爭對手在某些方面也面對類似問題,但是香港仍需進一步發展基礎建設,例如港深西部快速軌道、第三個空運貨站、機場中場範圍發展計劃、第三條跑道及港珠澳大橋等,以抗衡珠江三角洲的內地機場發展所帶來的壓力,並維持和鞏固香港作爲區內空運物流樞紐的地位。

展望-陸運

36. 鑑於成本和運送地點,漸多出口商選擇以水路運輸代替陸運。跨境 貨櫃運輸的需求下降,看來是不可逆轉的趨勢。

## 展望-其他方面

37. 電子商貿面世,改變了傳統的物流模式。更多小型包裹直接運送至客戶,這種情況有利於能夠派遞至多個地點的公司。

## 結論

38. 根據本次及過往調查結果,本會嘗試預測本行業人力變化及比較人力培訓是否將達致供求平衡。本會認為,本行業人數趨於穩定;但在人力質素,仍有頗多變化。由此之故,本會認為人力質素方面需更多分析。為調查結果更有效用,在本次調查開始前,本會進行了長時間的研究,去修改整個過程。資歷架構的概念的配合是其中變更的方向。

## 每年培訓需求

39. 按照趨勢分析,本會認爲本行業只有保守的人力增長。本會採用僱主對人力的預測。在本報告內,培訓需求是指訓練行外人士掌握從事本行業所需技能的全日制學額需求,通常按年計算。本會計算出以下的每年培訓需求:

i	2010 年 7 月的僱員人數	104,305
ii	根據 2000、2002、2004、2006、2008 及 2010 年人力調査結果而計算的流失率	3%
iii	需要新聘以取代永久離職者的僱員人數	3,129
iv	僱主預計在 2011 年 7 月的僱員人數	105,569
v	增長率	1.21%
vi	爲新設職位而需新聘的僱員人數	1,264
vii	每年爲取代永久離職者及塡補新設職位而需新聘的僱員總數	4,393
viii	所有僱員的宜有教育程度分布比率	
	● 學士學位或以上	7.15%
	● 專上	6.77%
	● 高中	48.22%
	• 初中或以下	37.86%
ix	每年培訓需求	
	• 學士學位或以上	314
	• 專上	297
	● 高中	2,118
	• 初中或以下	1,663
	्रति की. -	4.202

#### 相關學科/分流供應的畢業生

- 40. 香港理工大學、香港大學專業進修學院保良局社區書院,以及香港專業教育學院每年約有 300 至 350 名學位以下程度的高級文憑全日制課程畢業生,課程包括:
- 國際物流管理高級文憑
- 物流學高級文憑 (供應鏈及資訊科技管理)
- 物流及運輸營運高級交憑
- 商業物流學高級文憑
- 運輸及物資流程學高級文憑。
- 41. 每年,香港理工大學、香港科技大學及香港大學提供大約 250 至 300 個全日制學士學位課程學額,包括以下及其他課程:
- 工商管理學士/物流學(榮譽)理學士
- 國際航運及物流管理(榮譽)理學士
- 工學士(物流管理及工程學)
- 工學士(物流管理及工程學)及工商管理學士(綜合商業管理學)
- 物流管理工學士
- 工學士(後勤工程及物流管理)。

#### 供求分析

42. 相關學科及分流的全日制課程畢業生供求情況摘錄如下:

43.

每年供應的<br/>畢業生每年培訓需求學士學位或以上250-300314副學位300-350297

#### 支援行業—訓練委員會的功能與挑戰

- 44. 爲了服務本行業,致使培訓資源有最有效率及效益的使用,物流貨運業訓練委員會的職權範圍的其中一項,是評估本行業的培訓需求及制定培訓方案。實際上,本會在「外間課程計劃」獲得撥款去幫助本行業僱員去增進行業知識及技巧。該計劃的實施如下:本會邀請課程主辦單位提出開辦與行業有關課程,並審視及通過適當課程。符合資格的學員得到部份學費資助。
- 45. 課程受歡迎程度包括開辦次數及參加人數,可以反映課程所涉及範籌的需求。而人力調查是更直接的評估培訓需求的方法。僱主對調查的回應,對課程主辦單位設計及推行課程非常有用。本會根據分析調查所得的數據,將調整「外間課程計劃」的方向及指引。相關的資訊亦通過人力調

查報告書及該「計劃」向主辦單位發佈。

- 46. 人力調查及其報告書是可以服務更多的讀者,而更好地爲讀者服務 是本會的挑戰。本報告書的使用者包括:
  - 僱主(用於決定培訓及發展策略)
  - 撥款者(用於分配公眾資源於培訓及人力發展)

## 人力調查的調整

- 47. 爲使本會舉辦的人力調查給讀者有更好的使用價值,調查方式有不斷的改進。統計處在進行調查時,需遏而不捨地從被調查對象取得數據。因此,調查問卷有陸續的修改及簡化,以求得到更佳的回應。
- 48. 本會亦嘗試了新式的方法去收集資料,例如設立「討論小組」。在本次調查設計問卷期間,進行了試驗性的調查,有數間公司參加,而問卷亦按照這次調查而定稿。

### 新編訂的工作範圍

- 49. 資歷架構提供了增強人力調查的機會。本會參考物流行業培訓諮詢委員會於二零零九年初制訂的《能力標準說明》並認爲該《說明》可以爲僱主/僱員/培訓機構爲表達官有技能及其他方面提供共同平台。
- 50. 這假設僱主在表達某一工作崗位的宜有技能時,同時表達了該崗位的工作性質,亦即定有關的工作範圍。假如一位員工的表現跟要求有差距,那僱主/僱員一般通過培訓去縮短這差距。對於培訓機構,在工作範圍所描述的技能,可以作爲開發課程的參考。
- 51. 在附錄 8,本會發佈根據《能力標準說明》設計的工作範圍。這是本會不斷致力於改進的成果。

## 訓練委員會職權範圍

- 1. 確定業內的人力需求,包括收集、分析相關的人力和學生/學員統計數字,以及關於社會經濟、科技及人力市場發展的資料。
- 2. 評估及研究本業的人力供求是否平衡。
- 3. 就發展業內專業教育及訓練設施應付人力需求,向職業訓練局提供意見。
- 4. 就相關學科的課程發展方向及策略,向香港專業教育學院、訓練及發展中心提出建議。
- 5. 就香港專業教育學院、訓練及發展中心的課程策劃、課程發展及質素 保證制度提供意見。
- 6. 擬訂本業主要職務的工作範圍,界定所需的技能、知識及訓練。
- 7. 建議本業主要職務訓練方案,訂定每種技能所需的訓練期。
- 8. 對技術評估、技能測驗及證書頒發制度提供意見,以確定從業員、學 徒及見習員的技能水平。
- 9. 就本業主要行業舉辦技能比賽提供意見,以推廣專業教育與訓練和派員參加國際賽事。
- 10. 就本業專業教育及訓練的發展與推廣事宜,與僱主、僱主聯會、工會、專業團體、訓練及教育機構、政府部門等聯絡。
- 11. 爲本業舉辦有關專業教育及訓練的硏討會與會議。
- 12. 就業內訓練委員會工作、有關職訓局專業教育及訓練課程的宣傳事宜 提供意見。
- 13. 每年向局方呈交訓練委員會工作報告,以及相關學科課程發展策略建議。
- 14. 根據《職業訓練局條例》第7條,負責局方所委派的其他工作。

## 職業訓練局 物流貨運業訓練委員會 委員名單

## 提名機構

主 席

何志盛博士

委 員

陳明亮先生 鄭會友先生 周燦強先生

朱桓先生 馮寶怡女士

謝婷婷女士劉焯民先生

李恩霖先生

梁志恒博士

李炳洪先生

廖慧英女士

勞永鎰先生盧麗華博士

吳矢勤先生

鄧永漢工程師

黄超傑先生

張荃教授 英棋媛女士

(至 2010-9-26 止)

楊東明先生

(由 2010-9-27)

秘書

李慶偉先生

海港運輸業總工會

香港運輸物流學會

香港物流協會

香港貨倉聯合會有限公司

某空運貨站公司

航空公司貨運聯絡小組

香港貨櫃碼頭商會有限公司

香港鐵路有限公司

香港貨運物流業協會有限公司

香港城市大學

獨立人士

國際速遞協會

獨立人士

香港船東會

海運學會

貨車車隊聯會有限公司

香港定期班輪協會

本地某大學

職業訓練局執行幹事代表

職業訓練局

## 職業訓練局 物流貨運業訓練委員會 二零一零年人力調查工作小組委員名單

梁志恒博士 (召集人)

鄭會友先生

周燦強先生

朱 桓先生

何志盛博士

勞永鎰先生

李慶偉先生 (秘書)

## 根據香港標準行業分類2.0版進行調查的機構

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## H 運輸、倉庫、郵政及速遞服務

本行業主類包括通過鐵路、公路、水上及空中運 輸工具提供定期或不定期的客貨運輸,以及其輔助活動,如機場、碼頭、停車場、貨物處理、倉庫、郵政及速遞等,亦包括觀光旅運和附有或不 附駕駛員或操作員的運輸設備租賃。

#### 49 陸路運輸

本行業大類包括通過鐵路及公路運輸工具提供的客貨運輸,以 及管道貨物運輸。

## 492 公路運輸

本行業中類包括所有運用公路的客貨運輸。

#### 4927 公路貨運(拖頭除外)

本行業小類包括使用自置或租用貨車提供陸路貨運服務(例如運送貨物或搬屋)的機構單位。其中包括配備司機的貨車出租服務。如一機構單位供給貨車司機(同時供給或不供給督導人員)予有聯繫機構單位,兩者合作提供貨運服務(前者供給司機,後者接單)的關係是長期性的,則兩間機構單位皆應歸類於此,並劃入同一行業小分類。不包括以機構單位自置貨車運送本身貨物的貨運服務營辦商,這些營辦商應劃入該機構單位所屬的行業。

## 492701 貨車(拖頭除外)運輸服務(只提供本地運輸服務) 包括:

- 貨車運送貨物服務(沒有跨境運輸服務)
- 配備司機的貨車出租服務
- 貨車搬屋、搬寫字樓及搬廠服務
- 貨車運送機械服務
- 運送預拌混凝土服務
- 自建築地盤以貨車把固體廢物運送往堆填區

## 492702 貨車(拖頭除外)運輸服務(有跨境運輸服務) 包括:

- 貨車運送貨物服務(有跨境運輸服務)

## 4928 拖頭拖運服務

本行業小類包括從事使用拖頭拖運貨櫃的機構單位。其中包括 配備司機的拖頭出租服務。

如一機構單位供給拖頭司機(同時供給或不供給督導人員)予有 聯繫機構單位,兩者合作提供貨運服務(前者供給司機,後者接 單)的關係是長期性的,則兩間機構單位皆應歸類於此,並劃入 同一行業小分類。

## 492801 拖頭拖運服務(只提供本地運輸服務)

#### 包括:

- 貨櫃拖運(只提供本地運輸服務)
- 配備司機的拖頭出租服務(只提供本地運輸服務)

## 492802 拖頭拖運服務(有跨境運輸服務)

#### 包括:

- 貨櫃拖運(有跨境運輸服務)
- 配備司機的拖頭出租服務(有跨境運輸服務)

## 50 水上運輸

本行業大類包括通過水上運輸工具提供定期或不定期的客貨運輸,亦包括拖輪或停泊船、遊覽船、遊艇或觀光船、渡輪、水上的士等的經營。雖然參照行走地點有助辨別跨境水上運輸還是港內運輸,但所用船隻類別才是決定性因素。所有遠洋海域航行的船隻提供的運輸劃入行業中類501,而運用其他船隻提供的運輸則劃入行業中類502。

本行業大類不包括由另一獨立單位在船舶上經營的餐館和酒吧活動(請參閱行業小類5611及5631)。作康樂用途的遊艇、獨木舟及帆船租賃也不包括在內(請參閱行業小類7721)。

#### 501 跨境水上運輸

本行業中類包括以設計作遠洋海域或沿海水域(包括大陸沿海水域及珠江三角洲)航行用的船隻提供的客貨運輸。

#### 5011 船務代理及管理人

請參閱行業小分類501100。

## 501100 船務代理及管理人

## 包括:

- 海員招募代理
- 遠洋輪船的貨運代理
- 遠洋輪船的管理代理
- 遠洋輪船的港口代理

- 遠洋輪船的船務代理及管理人
- 往來香港與珠江三角洲港口船隻的船務代理及管理人
- 遠洋輪船的分判船務代理

## 5012 海外船公司駐港辦事處

請參閱行業小分類501200。

## 501200 海外船公司駐港辦事處

#### 包括:

- 海外船務代理駐港辦事處
- 海外輪船營運者駐港辦事處
- 海外輪船船東駐港辦事處

## 5013 遠洋輪船船東

本行業小類包括營運自置遠洋輪船的船東、由指定代理人營運 其遠洋輪船的船東,及出租或包租其遠洋輪船予他人營運的船 東(無論是否提供船員)。船東的定義依據有關機構單位的會計慣 例或立場而。只要該機構單位將有關船隻視爲本身所擁有,並 將其收入和支出包括在本身會計帳目內,不論有關船隻在任何 地方註冊,該機構單位均被視爲船東。

# 501302 作貨運服務的遠洋輪船船東包括:

- 以自置的遠洋輪船作貨運服務的船東
- 包租自置的遠洋輪船兼配備船員(即包船)予他人作貨運服務 營運的船東
- 出租自置的遠洋輪船但不附船員(即淨租船)予他人作貨運服務營運的船東

### 5014 遠洋輪船營運者

本行業小類包括向他人租用或包租遠洋輪船的營運者,其中包括貨輪或客輪營運者(即營運者本身沒有自置的遠洋輪船),但不包括營運自置船隻的船東,該等船東劃入行業小類5013。

## 501401 遠洋客輪營運者

## 包括:

- 向他人租用或包租遠洋客輪的營運者
- 向他人租用或包租遠洋客輪,再租予第三營運者

#### 501402 遠洋貨輪營運者

#### 包括:

- 向他人租用或包租遠洋貨輪的營運者
- 向他人租用或包租遠洋貨輪,再租予第三營運者

## 5015 往來香港與珠江三角洲港口的船隻船東及營運者

本行業小類包括往來香港與珠江三角洲港口的貨輪或客輪的船東及營運者。客輪包括雙體船、噴射飛翼船及水翼船,其中包括營運自置船隻的船東、出租或包租自置船隻予他人營運的船東,及租用或包租他人船隻的營運者。

## 501502 往來香港與珠江三角洲港口的貨輪船東及營運者 包括:

- 往來香港與珠江三角洲港口的貨輪營運者
- 往來香港與珠江三角洲港口的貨輪船東

## 502 港內水上運輸

本行業中類包括港內水上客貨運輸,採用的船隻不宜用作遠洋海運。

## 5022 港內水上貨運服務

請參閱行業小分類502200。

#### 502200 港內水上貨運服務

## 包括:

- 非營運者的躉船船東
- 駁船船東或營運者
- 拖船船東或營運者
- 其他港內貨船船東或營運者

#### 不包括:

- 從事裝卸作業(例如中流作業)的躉船營運者 (不論是否船 東)(請參閱522202)

#### 51 航空運輸

凡通過空中或航天運輸工具提供的客貨運輸均屬於本行業大類。當中包括以香港爲根據地的航空公司及直升機公司、海外航空公司的駐港辦事處、提供商務包機服務的航空公司,以及配備或不配備機員的飛機、直升機或熱氣球出租服務。本行業大類不包括空中廣告(高空噴字)(請參閱741900)、航空攝影測量(請參閱711200)、農藥噴霧(請參閱016000)、飛機維修(請參閱331500)及航機膳食承辦服務(請參閱562000)。

#### 510 航空運輸

與行業大類51相同。

## 5101 以香港作基地的航空公司及直升機公司

本行業小類包括獲得許可在香港提供公共飛行服務的本地航空

公司及直升機公司。

## 510100 以香港作基地的航空公司及直升機公司

包括:

- 領有本地航空運輸企業經營許可證的航空貨 運服務

#### 5102 海外航空公司的駐港辦事處

本行業小類包括在香港提供定期航班服務的海外航空公司的駐港辦事處。

## 510202 海外航空公司的駐港辦事處(貨運)

包括:

- 海外航空公司駐港辦事處提供的航空速遞服務
- 海外航空公司駐港辦事處提供的航空貨運服務

## 5109 其他航空運輸服務

請參閱行業小分類510900。

## 52 貨倉及運輸輔助活動

本行業大類包括貨倉及運輸輔助活動,例如經營運輸基礎設施(如機場、海港、隧道、橋樑等)、運輸服務代理及貨物處理。

## 521 貨倉及倉庫服務

本行業中類包括在一般商品倉庫、冷藏庫或油庫中,爲各種貨物提供的儲存設備的營運,但不包括貨櫃堆場及貨櫃集散站(請參閱522204)。

#### 5211 冷藏庫

請參閱行業小分類521100。

#### 521100 冷藏庫

包括:

- 冷藏庫出租服務
- 冷藏服務

#### 5212 通用貨倉

請參閱行業小分類521200。

## 521200 通用貨倉

包括:

- 保稅倉
- 危險品貨倉
- 一般商品倉庫
- 貯存消費品的貨倉
- 貯存不易腐壞食品的貨倉

- 油庫
- 其他倉庫服務

### **522** 運輸輔助活動

本行業中類包括各種輔助客運或貨運的活動,例如營運部分的 運輸基礎設施,或在於運輸過程前後或各運輸環節間的貨物裝 卸相關活動,並包括所有運輸設施的操作及保養。

## 5221 陸路運輸輔助服務活動

本行業小類包括與陸路運送乘客、動物或貨物相關的活動。

## 522103 陸路運輸中的行李或貨物提存上落服務 包括:

- 陸上行李或貨物提存上落的勞工服務
- 在火車站的貨物提存上落服務

## 5222 水上運輸輔助服務活動

本行業小類包括與水上運輸相關的活動,例如碼頭設施的營運、領航及停泊服務、駁運、打撈及燈塔服務,亦包括船上貨物起卸及相關的貨物處理服務。

## 522201 貨櫃碼頭及貨運碼頭營運者

包括:

- 貨櫃碼頭營運
- 貨運碼頭營運

#### 522202 中流作業

中流作業指以躉船爲在港口內停泊的船舶裝卸貨物,貨物可以貨櫃裝運或不以貨櫃裝運。

#### 包括:

- 從事裝卸服務(例如中流作業)的躉船營運者(不論是否船東)
- 在躉船上裝卸貨物
- 中流作業
- 提供操作躉船服務以裝卸貨物

#### 522204 貨櫃後勤活動

貨櫃後勤服務是港口活動作業時所必需的,但無須置於港口範圍內,當中包括貨櫃集散站、貨櫃堆場及貨櫃租賃活動。亦包括爲貨櫃碼頭、貨運碼頭及貨櫃堆場營運者提供貨櫃處理輔助服務,例如操作岸邊吊機、板鏈式吊機等以堆起或提取貨櫃。貨櫃集散站是一貨場設施,遠洋貨運公司用以把貨物裝上或卸下貨櫃,站內爲顧客提供散貨拼櫃、聯運拆分、裝箱及拆箱服

務,以及其他如貨檢、消毒、綑包、電腦條碼理貨等增值服務。 貨櫃堆場是用以處理及存放已載貨或未載貨的貨櫃。與貨櫃集 散站的活動不同,貨櫃堆場不會用作集裝或拆裝貨物。不過, 如果只爲某一家貨櫃運輸公司(擁有貨櫃車隊)或物流機構單位 提供服務的貨櫃集散站或貨櫃堆場,則會被視爲該機構單位的 輔助單位,應劃入所服務機構單位所屬的行業。

#### 包括:

- 貨櫃集散站
- 爲貨櫃碼頭、貨運碼頭及貨櫃堆場營運者提供貨櫃處理輔助 服務
- 貨櫃租賃
- 貨櫃堆場

## 5223 航空運輸輔助服務活動

本行業小類包括與空中運送乘客、動物或貨物相關的活動,例如空運站設施營運、機場及空中交通控制服務、機場內的地勤服務活動等。

## 522300 航空運輸輔助服務活動 包括:

- 航空貨運站的營運服務
- 空勤人員招募代理
- 機場行李轉運服務
- 機場營運服務
- 機場乘客轉機服務
- 航空煤油服務系統操作及飛機加油服務
- 手推行李車管理服務
- 位於機場的商用航空中心
- 機場地勤服務
- 在機場的貨物裝卸服務
- 在機場的乘客行李的裝卸服務
- 提供機艙服務(包括提供空勤人員)
- 停機坪舷梯服務

#### 5229 其他運輸輔助活動

本行業小類包括貨運代理和鐵路、公路、海上或空中運輸作業的安排或組識服務,以及運輸文件和貨運單的簽發與申領服務、報關代辦服務、船隻經紀和與運輸相關的理貨服務等。本行業小類不包括速遞服務(請參閱行業中類532)、運輸保險的提供(請參閱行業小類6512)及旅行代理活動(請參閱行業小類7910)。

## <u>編碼</u> <u>行業名稱及說明</u> <u>Code</u>

## 522901 航空貨運代理服務

包括:

- 航空貨運代理

- 航空貨運經紀

## 522902 海上貨運代理服務

包括:

- 海上貨運代理
- 海上貨運經紀
- 船務貨運代理

## 522903 陸路貨運代理服務

## 包括:

- 貨櫃拖運經紀(只提供本地貨櫃拖運的經紀服務)
- 貨櫃拖運經紀(附有跨境貨櫃拖運的經紀服務)
- 陸路貨運代理
- 陸上或鐵路貨運代理

## 522904 包裝及裝箱服務

包括:

- 貨運裝箱服務
- 貨運包裝服務

## 522905 驗貨、抽樣檢驗及稱量服務

#### 包括:

- 貨物 香驗 服 務
- 貨物量度服務
- 貨物抽樣檢驗服務
- 貨物測量服務
- 貨物稱量服務

## 522906 船隻經紀

## 包括:

- 船隻製造經紀
- 船隻包租經紀
- 船隻購買經紀
- 船隻維修經紀
- 船隻售賣經紀

#### 53 郵政及速遞活動

本行業大類包括郵政及速遞活動,例如通過各種安排下的郵件和包裹的收集、運輸及遞送,亦包括本地送遞及信差服務。

# <u>編碼</u> <u>行業名稱及說明</u>

## 532 速遞活動

本行業中類包括收集、分檢、運輸和發送(本地或國際)信件和包裹的公司,但這些公司並不負有全面服務責任。所採用的交通工具可以是一種或多種,也可通過自已擁有(私有)的運輸工具或公共運輸工具而進行活動。郵件和包裹的分發和發送,以及登門派送服務也包括在內。

## 5321 國際速遞活動

請參閱行業小分類532100。

## 532100 國際速遞活動

包括:

- 國際速遞活動

## 人力調查其他結果

表 A4.1 2010 年 7 月與 2009 年 7 月的僱員人數,以及僱主預計於 2011 年 7 月時的僱員人數 (按職位編號、類別、分類界別與職位種類/編號/級別劃分)

	類別	分類界別	職位種類/編號/級別	2010年7月 僱員人數	2009年7月 僱員人數	2011年7月 僱員人數 (僱主預計)
I.	貨倉及冷藏庫	跨界別	業務管理、計劃策略			
	(次類別:1-3)		111   經 理 級	12	12	12
			貨物調度、處理、前線操作			
ı			141 經理級	1	1	1
172			142 行政/主任級	1	1	1
ı			143 助理/文員級	7	9	7
		空運公司	業務管理、計劃策略			
			211 經理級	3	3	3
			213 助理/文員級	3	3	3
			市場銷售及顧客服務			
			231 經理級	2	2	2
			232 行政/主任級	1	1	1
			233 助理/文員級	4	4	4
			貨物調度、處理、前線操作			
			241 經理級	2	2	2
			242 行政/主任級	4	4	4
			243 助理/文員級	4	4	4
			244 技工/操作工級	46	46	46

類別	分類界別	職位種類/編號/級別	2010年7月僱員人數	2009年7月 僱員人數	2011年7月 僱員人數 (僱主預計)
		業務管理、計劃策略			
		311 經理級	7	7	7
		市場銷售及顧客服務			
		331 經理級	1	1	1
		332 行政/主任級	1	1	1
		333 助理/文員級	2	12	2
		貨物調度、處理、前線操作			
		341 經理級	33	33	33
		342 行政/主任級	0	1	1
		343 助理/文員級	8	8	8
		344 技工/操作工級	12	12	12
- 1 2	陸運公司	業務管理、計劃策略			
		411 經理級	86	87	86
		412 行政/主任級	1	1	1
		413 助理/文員級	41	41	41
		機隊、航隊、車隊營運			
		421 經理級	1	1	1
		422 行政/主任級	2	2	2
		423 助理/文員級	4	4	3
		市場銷售及顧客服務			
		431 經理級	93	91	91
		432 行政/主任級	135	138	133
		433 助理/文員級	428	540	416
		貨物調度、處理、前線操作			
		441 經理級	158	170	163
		442 行政/主任級	523	539	512

						2011年7月
	類別	分類界別	職位種類/編號/級別	2010年7月		僱員人數
	₩ W	77 75 71 73		僱員人數	僱員人數	(僱主預計)
			443 助理/交員級	1,115	1,146	1,124
			444 技工/操作工級	3,735	3,729	4,114
			機械/技術支援			
			451 經理級	2	2	2
			452 行政/主任級	11	11	11
			453 助理/文員級	27	27	27
			454 技工/操作工級	43	42	43
			小計	6,559	6,738	6,925
II.	貨運站	陸運公司	業務管理、計劃策略			
	(次類別:4)		411 經理級	20	21	20
			412 行政/主任級	5	8	5
- 174			413 助理/文員級	1	2	1
1			機隊、航隊、車隊營運			
			421 經理級	2	2	2
			市場銷售及顧客服務			
			431 經理級	24	20	24
			432 行政/主任級	41	41	42
			433 助理/文員級	40	44	40
			貨物調度、處理、前線操作			
			441 經理級	32	32	33
			442 行政/主任級	354	358	355
			443 助理/文員級	818	832	817
			444 技工/操作工級	1,066	1,068	1,093
			機械/技術支援	, , , , ,	,	,
			451 經理級	17	17	17
			452 行政/主任級	131	134	131
		I	1.4.12.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1	1		101

類別	分類界別	職位種類/編號/級別	2010年7月僱員人數	2009年7月 僱員人數	2011年7月 僱員人數 (僱主預計)
		453 助理/文員級	72	82	72
		454 技工/操作工級	229	226	230
		小計	2,852	2,887	2,882
III. 貨車及貨櫃運輸	跨界別	業務管理、計劃策略			
(次類別:5-7)		111 經理級	37	37	37
		112 行政/主任級	13	13	13
		113 助理/文員級	2	2	2
		市場銷售及顧客服務			
		131 經理級	26	26	26
		132 行政/主任級	26	26	26
		133 助理/文員級	143	151	143
1	空運公司	市場銷售及顧客服務			
<i>A</i>		231 經理級	28	28	28
		232 行政/主任級	14	14	14
		233 助理/文員級	98	70	98
	海運公司	市場銷售及顧客服務			
		333 助理/文員級	20	20	20
		貨物調度、處理、操作			
		343 助理/文員級	5	0	10
		344 技工/操作工級	14	14	14
	陸運公司	業務管理、計劃策略			
		411 經理級	247	239	244
		412 行政/主任級	81	82	81
		413 助理/文員級	24	23	24
		機隊、航隊、車隊營運			
		421 經理級	8	8	8
		422 行政/主任級	34	34	34

類別	分類界別	職位種類/編號/級別	2010年7月僱員人數	2009年7月 僱員人數	2011年7月 僱員人數 (僱主預計)
		423 助理/文員級	34	34	34
		市場銷售及顧客服務			
		431 經理級	324	305	324
		432 行政/主任級	1,260	1,228	1,255
		433 助理/文員級	3,354	3,401	3,430
		貨物調度、處理、前線操作			
		441 經理級	891	852	902
		442 行政/主任級	2,480	2,546	2,497
		443 助理/文員級	3,971	3,947	4,097
		444 技工/操作工級	30,402	31,661	30,829
		機械/技術支援			
-		451 經理級	10	5	10
		452 行政/主任級	9	8	9
		453 助理/文員級	39	39	39
		454 技工/操作工級	34	36	34
		小計	43,628	44,849	44,282
IV. 空運	空運公司	業務管理、計劃策略			
(次類別:8)		211 經理級	21	21	21
		212 行政/主任級	1	1	1
		市場銷售及顧客服務			
		231 經理級	62	61	62
		232 行政/主任級	95	93	95
		233 助理/文員級	231	226	239
		貨物調度、處理、前線操作			
		241 經理級	126	131	131
		242 行政/主任級	824	813	828
		243 助理/交員級	458	466	454

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類別	分類界別	職位種類/編號/級別	2010年7月 僱員人數	2009年7月 僱員人數	2011年7月 僱員人數 (僱主預計)
		244 技工/操作工級	2,984	2,919	2,994
		機械/技術支援			
		252 行政/主任級	1	1	1
		253 助理/文員級	4	4	4
	陸運公司	業務管理、計劃策略			
		411 經理級	1	1	1
		412 行政/主任級	2	2	2
		413 助理/文員級	1	1	1
		市場銷售及顧客服務			
		431 經理級	9	9	9
		432 行政/主任級	491	491	491
		433 助理/文員級	480	480	480
		貨物調度、處理、前線操作			
		441 經理級	24	24	24
		442 行政/主任級	57	57	57
		443 助理/交員級	132	132	132
		444 技工/操作工級	1,085	1,085	1,085
		機械/技術支援		,	,
		451 經理級	18	18	18
		452 行政/主任級	12	12	12
		453 助理/文員級	59	59	59
		454 技工/操作工級	131	131	131
		小計	7,309	7,238	7,332
V. 貨運代理	跨界別	業務管理、計劃策略	Í	,	,
(次類別:9-10)		111 經理級	163	154	163
()()()		112 行政/主任級	41	51	41
		113 助理/文員級	46	46	46

類別	分類界別	職位種類/編號/級別	2010年7月僱員人數	2009年7月 僱員人數	2011年7月 僱員人數 (僱主預計)
		機隊、航隊、車隊營運			
		121 經理級	10	10	10
		122 行政/主任級	4	4	4
		123 助理/文員級	18	18	18
		市場銷售及顧客服務			
		131 經理級	122	120	122
		132 行政/主任級	249	245	249
		133 助理/文員級	551	557	551
		貨物調度、處理、前線操作			
		141 經理級	150	144	150
		142 行政/主任級	117	101	117
- 178		143 助理/文員級	624	594	624
<b>%</b> -		144 技工/操作工級	13	12	13
	空運公司	業務管理、計劃策略			
		211 經理級	278	277	278
		212 行政/主任級	47	47	47
		213 助理/文員級	36	40	36
		機隊、航隊、車隊營運			
		221 經理級	5	10	5
		222 行政/主任級	6	6	6
		223 助理/文員級	23	18	28
		市場銷售及顧客服務			
		231 經理級	525	512	525
		232 行政/主任級	844	913	844
		233 助理/文員級	3,089	3,093	3,104

2011年7月 僱員人數 (僱主預計)	2009年7月僱員人數	2010年7月僱員人數	職位種類/編號/級別	分類界別	類別
			貨物調度、處理、前線操作		
673	673	673	241 經理級		
1,119	1,076	1,093	242 行政/主任級		
3,175	3,138	3,152	243 助理/文員級		
1,021	1,046	1,021	244 技工/操作工級		
			業務管理、計劃策略	海運公司	
319	319	319	311 經理級		
19	19	19	312 行政/主任級		
54	54	54	313 助理/文員級		
			機隊、航隊、車隊營運		
83	83	83	321 經理級		
48	48	48	322 行政/主任級		
100	100	100	323 助理/文員級		
			市場銷售及顧客服務		
1,127	1,170	1,128	331 經理級		
1,708	1,719	1,709	332 行政/主任級		
6,296	6,363	6,224	333 助理/文員級		
			貨物調度、處理、前線操作		
322	321	322	341 經理級		
567	567	567	342 行政/主任級		
2,609	2,653	2,608	343 助理/文員級		
864	866	864	344 技工/操作工級		
			機械/技術支援		
10	10	10	351 經理級		
30	30	30	353 助理/文員級		

	類別	分類界別	職位種類/編號/級別	2010年7月僱員人數	2009年7月 僱員人數	2011年7月 僱員人數 (僱主預計)
		陸運公司	業務管理、計劃策略			
			411 經理級	2	2	2
			貨物調度、處理、前線操作			
			441 經理級	67	69	67
			442 行政/主任級	265	266	265
			443 助理/文員級	171	172	171
			444 技工/操作工級	907	917	933
			小計	28,397	28,653	28,563
VI.	船上/碼頭裝卸貨物 (次類別: 11)	海運公司	市場銷售及顧客服務 332 行政/主任級 貨物調度、處理、前線操作	3	3	3
			341 經理級	50	50	50
			342 行政/主任級	13	13	13
			343 助理/文員級	63	63	63
			344 技工/操作工級 機械/技術支援	51	41	51
			354 技工/操作工級	2	2	2
		陸運公司	業務管理、計劃策略 411 經理級 機隊、航隊、車隊營運	6	6	6
				10	10	10
			421   程 垣 叔	10	10	10
			423   助理 / 文員級	6 19	6 19	6 19
			市場銷售及顧客服務	19	19	19
			431 經理級	9	9	9
			432 行政/主任級	15	15	15

	類別	分類界別	職位種類/編號/級別		010年7月 社員人數	2009年7月 僱員人數	2011年7月 僱員人數 (僱主預計)
			433 助理/文員級		26	26	26
			貨物調度、處理、前線操作				
			441 經理級		12	12	12
			442 行政/主任級		66	67	67
			443 助理/交員級		107	99	107
			444 技工/操作工級		768	762	769
			機械/技術支援				
			452 行政/主任級		1	1	1
			454 技工/操作工級		3	3	3
			小	i <u>i</u>	1,230	1,207	1,232
ı	VII. 國際速遞	跨界別	業務管理、計劃策略				
181	(次類別: 12)		111 經理級		15	15	15
ı			112 行政/主任級		2	2	2
			市場銷售及顧客服務				
			131   經 理 級		115	115	115
			132 行政/主任級		210	210	210
			133 助理/文員級		490	487	490
			貨物調度、處理、前線操作				
			141 經理級		115	115	115
			142 行政/主任級		237	237	237
			143 助理/文員級		343	343	343
			144 技工/操作工級		1,236	1,262	1,261
		空運公司	業務管理、計劃策略				
			211 經理級		26	26	26
			212 行政/主任級		6	6	6
			213 助理/文員級		12	12	16

類別	分類界別	職位種類/編號/級別	2010年7月僱員人數	2009年7月 僱員人數	2011年7月 僱員人數 (僱主預計)
		市場銷售及顧客服務			
		231 經理級	5	5	5
		232 行政/主任級	19	20	19
		233 助理/文員級	93	93	93
		貨物調度、處理、前線操作			
		241 經理級	18	18	18
		242 行政/主任級	68	74	68
		243 助理/文員級	84	86	84
		244 技工/操作工級	693	686	712
	陸運公司	業務管理、計劃策略			
		411 經理級	6	6	6
- 182		412 行政/主任級	2	4	2
<del>2</del> 2		413 助理/文員級	2	2	2
		機隊、航隊、車隊營運			
		421 經理級	2	2	2
		422 行政/主任級	18	22	18
		423 助理/文員級	42	42	42
		市場銷售及顧客服務			
		431 經理級	21	23	21
		432 行政/主任級	67	69	67
		433 助理/文員級	236	238	236
		貨物調度、處理、前線操作			
		441 經理級	52	46	52
		442 行政/主任級	151	127	151
		443 助理/文員級	216	188	216
		444 技工/操作工級	4,291	3,955	4,291
		小点	# 8,893	8,536	8,941

類別	分類界別	職位種類/編號/級別	2010年7月僱員人數	2009年7月 僱員人數	2011年7月 僱員人數 (僱主預計)
VIII. 其他物流服務經營者	跨界別	業務管理、計劃策略			
(次類別:13)		111 經理級	4	4	4
		市場銷售及顧客服務			
		131 經理級	5	5	5
		132 行政/主任級	7	7	7
		133 助理/文員級	30	30	30
		貨物調度、處理、前線操作			
		141 經理級	49	49	49
		142 行政/主任級	50	50	50
		143 助理/文員級	87	87	87
1		144 技工/操作工級	3	3	3
. 183	陸運公司	市場銷售及顧客服務			
ī		432 行政/主任級	1	1	1
		433 助理/文員級	3	3	3
		貨物調度、處理、前線操作			
		441 經理級	23	23	23
		442 行政/主任級	88	88	88
		443 助理/文員級	48	48	52
		444 技工/操作工級	1,032	1,031	1,015
		小青	1,430	1,429	1,417
IX. 海運	空運公司	業務管理、計劃策略			
(次類別: 14 - 15)		211 經理級	2	2	2
		市場銷售及顧客服務			
		231 經理級	1	1	1
		232 行政/主任級	1	1	1
		233 助理/文員級	2	2	2

類別	分類界別	職位種類/編號/級別	2010年7月僱員人數	2009年7月 僱員人數	2011年7月 僱員人數 (僱主預計)
	海運公司	業務管理、計劃策略			
		311 經理級	83	86	83
		312 行政/主任級	6	6	6
		313 助理/文員級	10	10	10
		機隊、航隊、車隊營運			
		321 經理級	70	71	71
		322 行政/主任級	45	38	46
		323 助理/文員級	89	67	90
		市場銷售及顧客服務			
		331 經理級	179	178	177
		332 行政/主任級	338	338	333
		333 助理/文員級	624	625	615
		貨物調度、處理、前線操作			
		341 經理級	48	48	46
		342 行政/主任級	90	90	85
		343 助理/文員級	179	177	177
		344 技工/操作工級	20	20	20
		機械/技術支援			
		351 經理級	30	30	30
		352 行政/主任級	163	161	163
		353 助理/文員級	290	291	290
		354 技工/操作工級	11	11	11
	陸運公司	市場銷售及顧客服務			
		431 經理級	0	1	1
		432 行政/主任級	2	1	2

類別	分類界別	職位種類/編號/級別	2010年7月僱員人數	2009年7月僱員人數	2011年7月 僱員人數 (僱主預計)
		貨物調度、處理、前線操作			
		441 經理級	1	1	1
		443 助理/文員級	4	4	4
		小計	2,288	2,260	2,267
X. 船舶管理及租賃	海運公司	業務管理、計劃策略	,	,	<u> </u>
(次類別: 16 - 18)		311 經理級	40	38	40
,		312 行政/主任級	7	6	7
		313 助理/文員級	4	4	4
		機隊、航隊、車隊營運	-	•	•
		321 經理級	62	60	62
		322 行政/主任級	26	26	26
<u>-</u>		323 助理/文員級	64	66	70
<del>3</del>		市場銷售及顧客服務			, 0
		331 經理級	120	123	120
		332 行政/主任級	164	163	166
		333 助理/文員級	437	441	437
		貨物調度、處理、前線操作	, ,		,
		341 經理級	53	65	54
		342 行政/主任級	152	178	152
		343 助理/文員級	168	195	168
		344 技工/操作工級	257	303	257
		機械/技術支援	257	303	257
		351 經理級	17	18	17
		352 行政/主任級	33	34	33
		353 助理/文員級	67	66	67
		354 技工/操作工級	28	28	28

類別	分類界別	職位種類/編號/級別	2010年7月僱員人數	2009年7月 僱員人數	2011年7月 僱員人數 (僱主預計)
	陸運公司	貨物調度、處理、前線操作			
		441 經理級	1	1	1
		442 行政/主任級	1	1	1
		443 助理/文員級	2	2	2
		444 技工/操作工級	16	16	16
		小計	1,719	1,834	1,728
所有類別	跨界別	業務管理、計劃策略			,
		111 經理級	231	222	231
		112 行政/主任級	56	66	56
		113 助理/文員級	48	48	48
		機隊、航隊、車隊營運			
		121 經理級	10	10	10
		122 行政/主任級	4	4	4
		123 助理/文員級	18	18	18
		市場銷售及顧客服務			
		131 經理級	268	266	268
		132 行政/主任級	492	488	492
		133 助理/文員級	1,214	1,225	1,214
		貨物調度、處理、前線操作			
		141 經理級	315	309	315
		142 行政/主任級	405	389	405
		143 助理/文員級	1,061	1,033	1,061
		144 技工/操作工級	1,252	1,277	1,277
	空運公司	業務管理、計劃策略		·	
		211 經理級	330	329	330
		212 行政/主任級	54	54	54

類別	分類界別	職位種類/編號/級別	2010年7月僱員人數	2009年7月 僱員人數	2011年7月 僱員人數 (僱主預計)
		213 助理/文員級	51	55	55
		機隊、航隊、車隊營運			
		221 經理級	5	10	5
		222 行政/主任級	6	6	6
		223 助理/文員級	23	18	28
		市場銷售及顧客服務			
		231 經理級	623	609	623
		232 行政/主任級	974	1,042	974
		233 助理/文員級	3,517	3,488	3,540
		貨物調度、處理、前線操作			
		241 經理級	819	824	824
187		242 行政/主任級	1,989	1,967	2,019
ī		243 助理/文員級	3,698	3,694	3,717
		244 技工/操作工級	4,744	4,697	4,773
		機械/技術支援		,	ŕ
		252 行政/主任級	1	1	1
		253 助理/文員級	4	4	4
	海運公司	業務管理、計劃策略			
		311 經理級	449	450	449
		312 行政/主任級	32	31	32
		313 助理/文員級	68	68	68
		機隊、航隊、車隊營運			
		321 經理級	215	214	216
		322 行政/主任級	119	112	120
		323 助理/文員級	253	233	260

類別	分類界別	職位種類/編號/級別	2010年7月僱員人數	2009年7月 僱員人數	2011年7月 僱員人數 (僱主預計)
		士坦 ぬ ச 兀 岳 左 叩 梦			
		市場銷售及顧客服務	1.420	1 450	1 40.5
		331 經理級	1,428	1,472	1,425
		332 行政/主任級 333 助理/文員級	2,215	2,224	2,211
			7,307	7,461	7,370
		<b>貨物調度、處理、前線操作</b> 341 經理級	506	517	505
		342 行政/主任級	506	517	505
		343  助理/文員級	822	849	818
		344  技工/操作工級	3,031	3,096	3,035
		機械/技術支援	1,218	1,256	1,218
		351   經 理 級	57	58	57
		352 行政 / 主任級	196	38 195	196
		353   助理 / 文員級	387	193 387	387
		354 技工/操作工級	41	387 41	38 / 41
		業務管理、計劃策略	41	41	41
		1411 經理級	269	362	365
		412 行政/主任級	368 91	362 97	91
		413 助理/文員級	69	97 69	69
		機隊、航隊、車隊營運	09	09	09
		(1)	23	23	23
		422 行政 / 主任級	60	64	60
		423 助理/文員級	99	99	98
		市場銷售及顧客服務	99	99	98
		431 經理級	480	458	479
		432 行政/主任級	2,012	438 1,984	2,006
		433 助理/文員級	4,567	4,732	4,631
		[ <sup>1</sup> ] 奶性/ 人只似	4,30/	4,732	4,031

分類界別	職位種類/編號/級別	2010年7月僱員人數	2009年7月僱員人數	2011年7月 僱員人數 (僱主預計)
	貨物調度、處理、前線操作			
	441 經理級	1,261	1,230	1,278
	442 行政/主任級	3,985	4,049	3,993
	443 助理/文員級	6,584	6,570	6,722
	444 技工/操作工級	43,302	44,224	44,145
	機械/技術支援		,	,
	451 經理級	47	42	47
	452 行政/主任級	164	166	164
	453 助理/文員級	197	207	197
	454 技工/操作工級	440	438	441
	總數	104,305	105,631	105,569
	分類界別	貨物調度、處理、前線操作 441 經理級 442 行政/主任級 443 助理/文員級 444 技工/操作工級 機械/技術支援 451 經理級 452 行政/主任級 453 助理/文員級 454 技工/操作工級	分類界別   職位種類/編號/級別   僱員人數   貸物調度、處理、前線操作   441 經理級   442 行政/主任級   3,985   443 助理/文員級   6,584   444 技工/操作工級   43,302   機械/技術支援   451 經理級   47   452 行政/主任級   164   453 助理/文員級   197   454 技工/操作工級   440	

表 A 4.2 僱員分布情況(按宜有學歷與資歷、類別、分類界別與職級劃分)

	類 別	分類界別	職級	學位程度 或以上 學士學位 或以上	<u>專上程</u> 副學位 ( <i>副學士/</i> 高級変遷/ 高級證書)	<u>度</u> 文憑 / 證書	<u>高中</u> 預科 (中六至 中七)	程度 高中 (中四至 中五)	初中程度 <u>或以下</u> 初中 (中三或 以下)	未有註明	總數
_	I. 貨倉及冷	空運公司	經理	5	2	0	0	0	0	0	7
	藏庫		行政/主任	0	0	0	1	4	0	0	5
			助理/文員	0	0	0	0	11	0	0	11
			技工/操作工	0	0	0	0	0	46	0	46
		海運公司	經理	1	0	6	0	34	0	0	41
			行政/主任	0	0	0	1	0	0	0	1
			助理/文員	0	0	0	0	10	0	0	10
			技工/操作工	0	0	0	0	12	0	0	12
1		陸運公司	經理	151	31	37	41	58	0	22	340
- 190 -			行政/主任	54	41	89	107	336	8	37	672
1			助理/文員	113	16	0	131	1,085	226	44	1,615
			技工/操作工	0	0	7	0	1,936	1,583	252	3,778
		跨界別	經理	0	0	1	12	0	0	0	13
			行政/主任	0	0	1	0	0	0	0	1
			助理/文員	0	0	0	0	7	0	0	7
			技工/操作工	0	0	0	0	0	0	0	0
	II. 貨運站	空運公司	經理	0	0	0	0	0	0	0	0
			行政/主任	0	0	0	0	0	0	0	0
			助理/文員	0	0	0	0	0	0	0	0
			技工/操作工	0	0	0	0	0	0	0	0
		海運公司	經理	0	0	0	0	0	0	0	0
			行政/主任	0	0	0	0	0	0	0	0
			助理/文員	0	0	0	0	0	0	0	0
			技工/操作工	0	0	0	0	0	0	0	0

				學位程度 或以上	專上程	<u>度</u>	高中	程度	初中程度 <u>或以下</u>		
	類別	分類界別	職級	學士學位 或以上	副學位 (副學士/ 高級交憑/ 高級證書)	文憑/證書	預科 (中六至 中七)	高中 (中四至 中五)	初中 ( 中三或 以下 )	未有註明	總數
		陸運公司	經理	65	21	7	2	0	0	0	95
			行政/主任	202	75	234	7	9	4	0	531
			助理/文員	3	46	97	359	425	1	0	931
			技工/操作工	0	53	103	0	841	298	0	1,295
		跨界別	經理	0	0	0	0	0	0	0	0
			行政/主任	0	0	0	0	0	0	0	0
			助理/文員	0	0	0	0	0	0	0	0
			技工/操作工	0	0	0	0	0	0	0	0
	III. 貨車及	空運公司	經理	28	0	0	0	0	0	0	28
	貨櫃運輸		行政/主任	14	0	0	0	0	0	0	14
1			助理/文員	0	0	0	98	0	0	0	98
191 -			技工/操作工	0	0	0	0	0	0	0	0
'		海運公司	經理	0	0	0	0	0	0	0	0
			行政/主任	0	0	0	0	0	0	0	0
			助理/文員	0	0	0	0	25	0	0	25
			技工/操作工	0	0	0	0	14	0	0	14
		陸運公司	經理	610	61	66	203	161	32	347	1,480
			行政/主任	393	140	251	402	2,067	375	236	3,864
			助理/文員	0	0	14	1,450	4,498	765	695	7,422
			技工/操作工	0	0	2	0	3,476	26,033	925	30,436
		跨界別	經理	55	8	0	0	0	0	0	63
			行政/主任	3	0	0	32	4	0	0	39
			助理/文員	48	0	0	2	95	0	0	145
			技工/操作工	0	0	0	0	0	0	0	0

			學位程度 或以上	專上程	度_	<u>高中</u>	程度	初中程度 <u>或以下</u>		
類別	分類界別	職 級	學士學位 或以上	副學位 (副學士/ 高級交憑/ 高級證書)	文憑/證書	預科 (中六至 中七)	高中 (中四至 中五)	初中 ( 中三或 以下 )	未有註明	總數
IV. 空運	空運公司	經理	115	75	3	16	0	0	0	209
		行政/主任	86	6	148	668	13	0	0	921
		助理/文員	34	0	20	221	418	0	0	693
		技工/操作工	0	0	0	7	1,883	1,094	0	2,984
	海運公司	經理	0	0	0	0	0	0	0	0
		行政/主任	0	0	0	0	0	0	0	0
		助理/文員	0	0	0	0	0	0	0	0
		技工/操作工	0	0	0	0	0	0	0	0
	陸運公司	經理	52	0	0	0	0	0	0	52
		行政/主任	562	0	0	0	0	0	0	562
		助理/文員	0	0	672	0	0	0	0	672
		技工/操作工	0	0	0	0	0	1,216	0	1,216
	跨界別	經理	0	0	0	0	0	0	0	0
		行政/主任	0	0	0	0	0	0	0	0
		助理/文員	0	0	0	0	0	0	0	0
		技工/操作工	0	0	0	0	0	0	0	0
V. 貨運代理	空運公司	經理	544	34	157	111	175	0	460	1,481
		行政/主任	280	47	330	182	595	4	552	1,990
		助理/文員	51	40	88	425	4,146	0	1,550	6,300
		技工/操作工	0	0	0	0	342	588	91	1,021
	海運公司	經 理	764	179	94	384	198	0	243	1,862
		行政/主任	375	217	439	445	587	0	280	2,343
		助理/文員	496	170	213	1,519	5,675	0	943	9,016
		技工/操作工	0	0	0	0	474	258	132	864
	陸運公司	經 理	3	0	8	4	2	0	52	69
		行政/主任	0	0	36	25	40	0	164	265
		助理/文員	0	0	0	44	46	0	81	171
		技工/操作工	0	0	50	0	99	499	259	907

	類 別	分類界別	職級	學位程度 或以上 學士學位 或以上	<u>專上程</u> 副學位 ( <i>副學士/</i> 高級 変遷/ 高級 證書)		<u>高中</u> 預科 (中六至 中七)	程度 高中 (中四至 中五)	初中程度 <u>或以下</u> 初中 (中三或 以下)	未有註明	總數
		跨界別	經理	154	44	19	18	22	0	188	445
			行政/主任	25	12	36	49	181	0	108	411
			助理/文員	25	26	0	28	473	0	687	1,239
			技工/操作工	0	0	0	0	0	2	11	13
	VI. 船上/	空運公司	經理	0	0	0	0	0	0	0	0
	碼頭裝卸		行政/主任	0	0	0	0	0	0	0	0
	貨物		助理/文員	0	0	0	0	0	0	0	0
			技工/操作工	0	0	0	0	0	0	0	0
		海運公司	經理	0	0	0	0	0	0	50	50
			行政/主任	0	0	0	1	15	0	0	16
1			助理/文員	0	0	0	0	13	50	0	63
193 -			技工/操作工	0	0	0	0	0	53	0	53
'		陸運公司	經理	8	0	1	12	3	0	13	37
			行政/主任	0	4	7	31	25	10	11	88
			助理/文員	0	0	0	5	81	35	31	152
			技工/操作工	0	0	3	0	104	656	8	771
		跨界別	經理	0	0	0	0	0	0	0	0
			行政/主任	0	0	0	0	0	0	0	0
			助理/文員	0	0	0	0	0	0	0	0
			技工/操作工	0	0	0	0	0	0	0	0
	VII. 國際速遞	空運公司	經理	14	6	10	4	15	0	0	49
			行政/主任	7	0	2	11	73	0	0	93
			助理/文員	0	0	0	56	133	0	0	189
			技工/操作工	0	0	0	0	68	625	0	693

	類別	分類界別	職 級	學位程度 或以上 學士學位 或以上	事上程 副學位 (副學士/ 高級證書)	<u>度</u> 文憑/ 證書	<u>高中</u> 預科 (中六至 中七)	程度 高中 (中四至 中五)	初中程度 <u>或以下</u> 初中 (中三或 以下)	未有註明	總數
-		海運公司	經理	0	0	0	0	0	0	0	0
			行政/主任	0	0	0	0	0	0	0	0
			助理/文員	0	0	0	0	0	0	0	0
			技工/操作工	0	0	0	0	0	0	0	0
		陸運公司	經理	21	1	51	0	8	0	0	81
			行政/主任	25	2	196	10	5	0	0	238
			助理/交員	56	0	116	120	204	0	0	496
			技工/操作工	0	0	0	0	3,193	1,098	0	4,291
		跨界別	經理	183	17	32	0	3	0	10	245
			行政/主任	35	123	228	20	43	0	0	449
			助理/文員	13	0	90	580	140	10	0	833
194			技工/操作工	0	0	0	0	1,107	129	0	1,236
'	VIII. 其他物流	空運公司	經理	0	0	0	0	0	0	0	0
	服務經營		行政/主任	0	0	0	0	0	0	0	0
	者		助理/文員	0	0	0	0	0	0	0	0
			技工/操作工	0	0	0	0	0	0	0	0
		海運公司	經理	0	0	0	0	0	0	0	0
			行政/主任	0	0	0	0	0	0	0	0
			助理/文員	0	0	0	0	0	0	0	0
			技工/操作工	0	0	0	0	0	0	0	0
		陸運公司	經理	21	2	0	0	0	0	0	23
			行政/主任	18	47	12	0	11	1	0	89
			助理/文員	0	0	12	8	31	0	0	51
			技工/操作工	0	0	0	0	818	214	0	1,032
		跨界別	經理	57	0	0	1	0	0	0	58
			行政/主任	49	7	0	1	0	0	0	57
			助理/文員	0	0	108	3	6	0	0	117
			技工/操作工	0	0	0	0	0	3	0	3

				學位程度 或以上	專上程	度_	高中	程 度	初中程度 <u>或以下</u>		
	類別	分類界別	職級	學士學位 或以上	副學位 (副學士/ 高級交憑/ 高級證書)	文憑/證書	預科 (中六至 中七)	高中 (中四至 中五)	初中 ( 中三或 以下 )	未有註明	總數
=	IX. 海運	空運公司	經理	3	0	0	0	0	0	0	3
			行政/主任	0	0	0	1	0	0	0	1
			助理/文員	0	0	0	2	0	0	0	2
			技工/操作工	0	0	0	0	0	0	0	0
		海運公司	經 理	293	48	33	6	2	0	28	410
			行政/主任	241	114	165	98	20	0	4	642
			助理/文員	156	4	186	163	568	0	115	1,192
			技工/操作工	0	0	13	0	6	7	5	31
		陸運公司	經理	0	0	0	0	1	0	0	1
			行政/主任	2	0	0	0	0	0	0	2
L			助理/文員	0	0	0	0	4	0	0	4
195			技工/操作工	0	0	0	0	0	0	0	0
'		跨界別	經理	0	0	0	0	0	0	0	0
			行政/主任	0	0	0	0	0	0	0	0
			助理/文員	0	0	0	0	0	0	0	0
-			技工/操作工	0	0	0	0	0	0	0	0
	X. 船舶管理	空運公司	經理	0	0	0	0	0	0	0	0
	及租賃		行政/主任	0	0	0	0	0	0	0	0
			助理/文員	0	0	0	0	0	0	0	0
			技工/操作工	0	0	0	0	0	0	0	0
		海運公司	經理	196	13	42	4	33	0	4	292
			行政/主任	85	31	62	32	125	27	20	382
			助理/文員	45	40	67	259	297	10	22	<b>740</b>
			技工/操作工	0	0	0	0	39	246	0	285

				學位程度 或以上	專上程	度_	高中	程度	初中程度 或以下		
	類別	分類界別	職級	學士學位 或以上	副學位 (副學士/ 高級文憑/ 高級證書)	文憑/證書	預科 (中六至 中七)	高中 (中四至 中五)	初中 (中三或 以下)	未有註明	總數
		陸運公司	經理	0	0	1	0	0	0	0	1
			行政/主任	0	0	1	0	0	0	0	1
			助理/文員	0	0	0	2	0	0	0	2
			技工/操作工	0	0	0	0	16	0	0	16
		跨界別	經理	0	0	0	0	0	0	0	0
			行政/主任	0	0	0	0	0	0	0	0
			助理/文員	0	0	0	0	0	0	0	0
			技工/操作工	0	0	0	0	0	0	0	0
	所有類別	空運公司	經理	709	117	170	131	190	0	460	1,777
			行政/主任	387	53	480	863	685	4	552	3,024
<u>_</u>			助理/文員	85	40	108	802	4,708	0	1,550	7,293
196			技工/操作工	0	0	0	7	2,293	2,353	91	4,744
'		海運公司	經理	1,254	240	175	394	267	0	325	2,655
			行政/主任	701	362	666	577	747	27	304	3,384
			助理/文員	697	214	466	1,941	6,588	60	1,080	11,046
			技工/操作工	0	0	13	0	545	564	137	1,259
		陸運公司	經理	931	116	171	262	233	32	434	2,179
			行政/主任	1,256	309	826	582	2,493	398	448	6,312
			助理/文員	172	62	911	2,119	6,374	1,027	851	11,516
			技工/操作工	0	53	165	0	10,483	31,597	1,444	43,742
		跨界別	經理	449	69	52	31	25	0	198	824
			行政/主任	112	142	265	102	228	0	108	957
			助理/文員	86	26	198	613	721	10	687	2,341
			技工/操作工	0	0	0	0	1,107	134	11	1,252
			總數	6,839	1,803	4,666	8,424	37,687	36,206	8,680	104,305
				•							•

表 A 4.3 工作需要航海資歷的僱員分布情況 (按類別、分類界別及職級劃分)

類別	分類界別	職級		F是否需 亢海資歷		總數
XX 7/1	71 78 91 71	1194 //92	是	否	<i>未有</i> 註明	אונה אל
I. 貨倉及	空運公司	經理	0	7	0	7
冷藏庫		行政/主任	0	5	0	5
		助理/文員	0	11	0	11
		技工/操作工	0	46	0	46
	海運公司	經理	7	34	0	41
		行政/主任	0	1	0	1
		助理/文員	7	3	0	10
		技工/操作工	0	12	0	12
	陸運公司	經理	0	340	0	340
		行政/主任	0	672	0	672
		助理/文員	0	1,615	0	1,615
		技工/操作工	0	3,778	0	3,778
	跨界別	經理	0	13	0	13
		行政/主任	0	1	0	1
		助理/文員	0	7	0	7
		技工/操作工	0	0	0	0
		小計 (數字)	14	6,545	0	6,559
		小副 (百分率)	0.21	99.79	0.00	100.00
II. 貨運站	陸運公司	經理	2	93	0	95
		行政/主任	0	531	0	531
		助理/文員	0	931	0	931
		技工/操作工	0	1,295	0	1,295
		小計 (數字)	2	2,850	0	2,852
		(百分率)	0.07	99.93	0.00	100.00
III. 貨車及 貨櫃運輸	空運公司	經理	0	28	0	28
		行政/主任	0	14	0	14
		助理/文員	0	98	0	98
		技工/操作工	0	0	0	0
	海運公司	經理	0	0	0	0
		行政/主任	0	0	0	0
		助理/文員	0	25	0	25
		技工/操作工	0	14	0	14
	陸運公司	經理	0	1,480	0	1,480
		行政/主任	0	3,864	0	3,864
		助理/文員	0	7,422	0	7,422
		技工/操作工	0	30,436	0	30,436

類別	分類界別	職級		乍是否需 抗海資歷		總數
			是	否	<i>未有</i> 註明	
	跨界別	經理	0	63	0	63
		行政/主任	0	39	0	39
		助理/文員	0	145	0	145
		技工/操作工	0	0	0	0
		小計 (數字)	0	43,628	0	43,628
		(百分率)	0.00	100.00	0.00	100.00
IV. 空運	空運公司	經 理	0	209	0	209
		行政/主任	0	921	0	921
		助理/文員	0	693	0	693
		技工/操作工	0	2,984	0	2,984
	陸運公司	經理	0	52	0	52
		行政/主任	0	562	0	562
		助理/文員	0	672	0	672
		技工/操作工	0	1,216	0	1,216
		小計 (數字)	0	7,309	0	7,309
		(百分率)	0.00	100.00	0.00	100.00
V. 貨運代理	空運公司	經理	0	1,481	0	1,481
		行政/主任	0	1,990	0	1,990
		助理/文員	0	6,300	0	6,300
		技工/操作工	0	1,021	0	1,021
	海運公司	經 理	42	1,731	89	1,862
		行政/主任	0	2,241	102	2,343
		助理/文員	30	8,500	486	9,016
		技工/操作工	0	864	0	864
	陸運公司	經理	0	69	0	69
		行政/主任	0	265	0	265
		助理/文員	0	171	0	171
	n4 m →.:	技工/操作工	0	907	0	907
	跨界別	經理	0	439	6	445
		行政/主任	0	398	13	411
		助理/文員	0	1,212	27	1,239
		技工/操作工	0	13	0	13
		小計 (數字)	72	27,602	723	28,397
		(百分率)	0.25	97.20	2.55	100.00

米石 口口	八器田口	Hith &II.		下是否需 亢海資歷		父母 銀行
類別	分類界別	職 級	- 是	否	- <i>未有</i> 註明	總數
VI. 船上/碼	海運公司	經理	0	50	0	50
頭裝卸貨		行政/主任	0	16	0	16
物		助理/文員	0	63	0	63
		技工/操作工	2	51	0	53
	陸運公司	經 理	0	37	0	37
		行政/主任	4	84	0	88
		助理/文員	0	152	0	152
		技工/操作工	6	765	0	771
		小計 (數字)	12	1,218	0	1,230
		(百分率)	0.98	99.02	0.00	100.00
VII. 國際速遞	空運公司	經理	0	49	0	49
		行政/主任	0	93	0	93
		助理/文員	0	189	0	189
		技工/操作工	0	693	0	693
	陸運公司	經理	0	81	0	81
		行政/主任	0	238	0	238
		助理/文員	0	496	0	496
	B/. ER E-1	技工/操作工	0	4,291	0	4,291
	跨界別	經理	0	245	0	245
		行政/主任	0	449	0	449
		助理/文員	0	833	0	833
		技工/操作工	0	1,236	0	1,236
		<i>小計 (數字)</i> (百分率)	0 0.00	8,893 100.00	0 0.00	8,893 100.00
VIII. 其他物流	陸運公司	經理	0	23	0	23
服務經營		行政/主任	0	89	0	89
者		助理/文員	0	51	0	51
		技工/操作工	0	1,032	0	1,032
	跨界別	經理	0	58	0	58
		行政/主任	0	57	0	57
		助理/文員	0	117	0	117
		技工/操作工	0	3	0	3
		小計 (數字)	0	1,430	0	1,430
		(百分率)	0.00	100.00	0.00	100.00
IX. 海運	空運公司	經理	0	3	0	3
		行政/主任	0	1	0	1
		助理/文員	0	2	0	2
		技工/操作工	0	0	0	0
	海運公司	經理	44	350	16	410
		行政/主任	147	475	20	642
		助理/文員	269	880	43	1,192

類別	分類界別	職級			乍是否需 抗海資歷		總數
				是	否	<i>未 有</i> 註 明	, , , , , ,
		技工/操作工		3	23	5	31
	陸運公司	經理		0	1	0	1
		行政/主任		0	2	0	2
		助理/文員		0	4	0	4
		技工/操作工		0	0	0	0
		小計 (數字)		463	1,741	84	2,288
		(百分率	2	20.24	76.09	3.67	100.00
X. 船舶管理	海運公司	經理		30	253	9	292
及租賃		行政/主任		99	265	18	382
		助理/文員		11	699	30	740
		技工/操作工		76	209	0	285
	陸運公司	經理		0	1	0	1
		行政/主任		0	1	0	1
		助理/文員		0	2	0	2
		技工/操作工		0	16	0	16
		小計 (數字)		216	1,446	57	1,719
		(百分率	· ) I	12.57	84.12	3.32	100.00
   所有類	를 무대	空運公司		0	16,838	0	16,838
/// H 75	₹ \J.1	海運公司		767	16,759	818	18,344
		陸運公司		12	63,737	0	63,749
		跨界別		0	5,328	46	5,374
		(數字)	)	779	102,662	864	104,305
		總數 <i>(百分率</i>	· )	0.75	98.42	0.83	100.00

表 A 4.4 過去 12個月各類別物流貨運業人員離職後的去向

			貨倉及冷藏庫	貨運站	貨車及貨櫃運輸	空運	貨運代理	船上/碼頭裝卸貨物 貨物	國際速遞	其他物流服務經營者	)	船舶管理及租賃	絡數
	繼續於物流貨運業	(數字)	354	109	2,501	4	1,597	15	242	65	116	203	5,206
	任職/創業	(百分率)	6.80	2.09	48.04	0.08	30.68	0.29	4.65	1.25	2.23	3.90	100.00
1.	於其他行業任職/	(數字).	102	76	527	0	153	0	199	8	11	13	1,089
- 201 -	創業	(百分率)	9.37	6.98	48.39	0.00	14.05	0.00	18.27	0.73	1.01	1.19	100.00
	移民、退休或進修	(數字).	32	44	91	0	53	0	130	2	7	7	366
	<b>侈氏、</b>	(百分率)	8.74	12.02	24.86	0.00	14.48	0.00	35.52	0.55	1.91	1.91	100.00
	去向未明	(數字).	435	34	3,195	117	1,099	10	114	3	58	28	5,093
	ム 円 木 切	(百分率)	8.54	0.67	62.73	2.30	21.58	0.20	2.24	0.06	1.14	0.55	100.00
	其他情況	(數字).	0	1	3	0	64	0	5	0	0	1	74
	<del>光</del> 他 同 仇	(百分率)	0.00	1.35	4.05	0.00	86.49	0.00	6.76	0.00	0.00	1.35	100.00
	總數	(數字)	923	264	6,317	121	2,966	25	690	<b>78</b>	192	252	11,828
	<b>孙心 安</b> 义	(百分率)	7.80	2.23	53.41	1.02	25.08	0.21	5.83	0.66	1.62	2.13	100.00

表 A 4.5 過去 12個月各類別和職級物流貨運業人員離職後的去向

					<u>職</u>	: 級_		
	類別	去向		經理	行政/ 主任	技術員/ 助理/ 文員	技工/ 操作工	總數
Ī.	貨倉及	繼續於物流貨運業任職/創業		9	30	64	251	354
	冷藏庫	於其他行業任職/創業		0	2	23	77	102
		移民、退休或進修		2	3	0	27	32
		去向未明		5	0	147	283	435
			小計	16	35	234	638	923
II.	貨運站	繼續於物流貨運業任職/創業		1	13	34	61	109
3		於其他行業任職/創業		6	22	39	9	76
		移民、退休或進修		1	11	11	21	44
		去向未明		0	9	21	4	34
		其他情況		1	0	0	0	1
			小計	9	55	105	95	264
III.	貨車及	繼續於物流貨運業任職/創業		12	60	437	1,992	2,501
	貨櫃運輸	於其他行業任職/創業		0	13	159	355	527
		移民、退休或進修		0	10	15	66	91
		去向未明		6	36	489	2664	3,195
		其他情況		0	0	0	3	3
			小計	18	119	1,100	5,080	6,317

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						職	: 級_		
		類別	去向		經理	行政/ 主任	技術員/ 助理/ 文員	技工/ 操作工	總數
	IV.	空運	繼續於物流貨運業任職/創業		0	0	4	0	4
			於其他行業任職/創業		0	0	0	0	0
			移民、退休或進修		0	0	0	0	0
			去向未明		5	15	67	30	117
				小計	5	15	71	30	121
	V.	貨運代理	繼續於物流貨運業任職/創業		94	67	1,124	312	1,597
			於其他行業任職/創業		5	18	125	5	153
- 203			移民、退休或進修		1	1	51	0	53
3			去向未明		73	95	786	145	1,099
			其他情況		0	0	64	0	64
				小計	173	181	2,150	462	2,966
	VI.	船上/	繼續於物流貨運業任職/創業		0	1	0	14	15
		碼頭裝卸貨物	於其他行業任職/創業		0	0	0	0	0
			移民、退休或進修		0	0	0	0	0
			去向未明		0	0	0	10	10
				小計	0	1	0	24	25

						職	· 級		
		類別	去向		經理	行政/ 主任	技術員/ 助理/ 文員	技工/ 操作工	總數
	VII.	國際速遞	繼續於物流貨運業任職/創業		0	6	48	188	242
			於其他行業任職/創業		15	12	37	135	199
			移民、退休或進修		7	4	6	113	130
			去向未明		0	0	11	103	114
			其他情況		0	0	0	5	5
				小計	22	22	102	544	690
1 (4	VIII.	其他物流服務	繼續於物流貨運業任職/創業		0	0	12	53	65
204 -		經營者	於其他行業任職/創業		0	1	2	5	8
			移民、退休或進修		0	0	0	2	2
			去向未明		0	0	2	1	3
				小計	0	1	16	61	78
	IX.	海運	繼續於物流貨運業任職/創業		18	33	65	0	116
			於其他行業任職/創業		2	6	3	0	11
			移民、退休或進修		2	1	4	0	7
			去向未明		2	11	45	0	58
				小計	24	51	117	0	192

					職	:級_		
	類別	去向		經理	行政/ 主任	技術員/ 助理/ 文員	技工/ 操作工	總數
X.	船舶管理及	繼續於物流貨運業任職/創業		20	30	74	79	203
	租賃	於其他行業任職/創業		2	0	7	4	13
		移民、退休或進修		1	2	4	0	7
		去向未明		2	3	23	0	28
		其他情況		0	0	1	0	1
			小計	25	35	109	83	252
	所有類別	繼續於物流貨運業任職/創業		154	240	1,862	2,950	5,206
		於其他行業任職/創業		30	74	395	590	1,089
		移民、退休或進修		14	32	91	229	366
		去向未明		93	169	1,591	3,240	5,093
		其他情況		1	0	65	8	74
			總數	292	515	4,004	7,017	11,828

表 A 4.6 過去 12個月內招聘的各類別和職級物流貨運業僱員人數(按來源分類)

				<u> </u>	:級_		
	類別	來 源	經理	行政/ 主任	技術員/ 助理/ 文員	技工/ 操作工	總數
Ī.	貨倉及	受聘者來自物流貨運業	1	13	20	566	600
	冷藏庫	受聘者來自其他行業	8	10	149	67	234
		受聘者剛畢業於專上院校的物流課程	0	0	6	0	6
		未有註明	0	0	10	0	10
		其他來源	0	0	0	0	0
1		小計	9	23	185	633	850
206 II.	貨運站	受聘者來自物流貨運業	1	9	34	65	109
		受聘者來自其他行業	0	10	29	8	47
		受聘者剛畢業於專上院校的物流課程	0	0	0	0	0
		其他來源	0	0	7	1	8
		小計	1	19	70	74	164
III.	貨車及	受聘者來自物流貨運業	42	52	523	3,443	4,060
	貨櫃運輸	受聘者來自其他行業	66	14	288	222	590
		受聘者剛畢業於專上院校的物流課程	0	6	4	0	10
		未有註明	6	1	54	36	97
		其他來源	0	0	93	10	103
		小計	114	73	962	3,711	4,860

					<u>職</u>	: 級_		
		類別	來 源	經理	行政/ 主任	技術員/ 助理/ 文員	技工/ 操作工	總數
	IV.	空運	受聘者來自物流貨運業	7	18	84	42	151
			受聘者來自其他行業	0	0	5	0	5
			受聘者剛畢業於專上院校的物流課程	0	0	3	0	3
			其他來源	0	0	2	0	2
			小計	7	18	94	42	161
	V.	貨運代理	受聘者來自物流貨運業	89	152	1,459	319	2,019
			受聘者來自其他行業	0	2	296	0	298
- 207			受聘者剛畢業於專上院校的物流課程	0	0	41	0	41
-			未有註明	0	0	47	1	48
			其他來源	0	0	36	80	116
			小計	89	154	1,879	400	2,522
	VI.	船上/	受聘者來自物流貨運業	0	0	4	40	44
		碼頭裝卸貨物	受聘者來自其他行業	0	0	2	0	2
			受聘者剛畢業於專上院校的物流課程	0	0	0	0	0
			未有註明	0	0	2	0	2
			小計	0	0	8	40	48

					職	級		
		類別	來 源	經理	行政/ 主任	技術員/ 助理/ 文員	技工/ 操作工	總數
	VII.	國際速遞	受聘者來自物流貨運業	0	0	53	159	212
			受聘者來自其他行業	0	0	5	35	40
			受聘者剛畢業於專上院校的物流課程	0	0	0	0	0
			未有註明	0	0	10	25	35
			其他來源	0	0	8	0	8
			小計	0	0	76	219	295
	VIII.	其他物流服務	受聘者來自物流貨運業	0	0	2	1	3
- 208 -		經營者	受聘者來自其他行業	0	0	0	0	0
1			受聘者剛畢業於專上院校的物流課程	0	0	0	0	0
			其他來源	0	0	0	1	1
			小計	0	0	2	2	4
	IX.	海運	受聘者來自物流貨運業	11	31	98	0	140
			受聘者來自其他行業	1	1	2	0	4
			受聘者剛畢業於專上院校的物流課程	0	3	7	0	10
			未有註明	3	10	15	0	28
			其他來源	0	0	1	0	1
			小計	15	45	123	0	183

				<u>職</u>	:級_		
	類別	來 源	經理	行政/ 主任	技術員/ 助理/ 文員	技工/ 操作工	總數
X.	船舶管理及	受聘者來自物流貨運業	13	7	55	37	112
	租賃	受聘者來自其他行業	0	1	12	0	13
		受聘者剛畢業於專上院校的物流課程	0	1	1	0	2
		未有註明	0	0	1	0	1
		其他來源	0	0	4	0	4
		小計	13	9	73	37	132
	所有類別	受聘者來自物流貨運業	164	282	2,332	4,672	7,450
- 209		受聘者來自其他行業	75	38	788	332	1,233
ī		受聘者剛畢業於專上院校的物流課程	0	10	62	0	72
		未有註明	9	11	139	62	221
		其他來源	0	0	151	92	243
		總數	248	341	3,472	5,158	9,219

表 A4.7 未來 12 個月需接受訓練的物流貨運業僱員人數(按類別、培訓種類和範疇分類)

						<u>類</u>	別_					
		(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)	(X)	
培訓種類	範 疇	貨倉及冷藏庫	貨運站	貨車及貨櫃運輸	拉運	貨運代理	船上/碼頭裝卸貨物	國際速源	其他物流服務經營者	)	船舶管理及租賃	總 數
	101 自動化策略計劃、 推行及檢討	7	2	115	8	125	0	32	0	0	0	289
	102 顧客服務及關係的策略計劃、推行及檢討	98	10	409	4	424	0	40	0	54	4	1,043
	103 成本控制	7	12	328	8	218	0	24	0	66	10	673
技巧	104 業務策略計劃、 推行及檢討	7	3	203	8	272	0	75	0	20	43	631
管理	105 環保策略計劃、 推行及檢討	1	5	124	0	27	0	20	0	16	0	193
	106 財務計劃、推行及檢討	4	2	176	4	195	0	28	0	60	9	478
	107 人力資源計劃、 推行及檢討	5	3	149	4	157	0	80	0	51	29	478
	108 法律事務	4	0	45	0	39	2	16	0	59	18	183

							類	別					
			(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)	(X)	
	培訓種類	範 疇	貨倉及冷藏庫	貨運站	貨車及貨櫃運輸	亞	負運代理	船上/碼頭裝卸 貨物	國際速遞	其他物流服務經營者	極運	船舶管理及租賃	總數
		109 價格策略	4	0	165	12	111	0	46	0	32	5	375
		110 質素控制	76	7	429	0	197	0	16	0	79	49	853
- 211 -	15	111 風險評估	28	12	331	0	217	0	16	0	78	13	695
ı	理技	112 行銷及市場策略計劃、 推行及檢討	19	17	368	8	208	0	16	0	39	16	691
	緬	113 督導管理	30	50	253	92	229	0	84	84	119	8	949
		114 流程分析	8	2	273	0	105	0	22	0	88	4	502
		115 職業健康及保險計劃	149	152	1,610	364	482	34	928	80	48	49	3,896
		小計	447	277	4,978	512	3,006	36	1,443	164	809	257	11,929

							<u>類</u>	<u>別</u>					
			(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)	(X)	
	培訓種類	範 疇	貨倉及冷藏庫	貨運站	貨車及貨櫃運輸	公運	負運代理	船上/碼頭裝卸貨物	國際速遞	其他物流服務經營者	換	船舶管理及租賃	總數
		201 物流貨運操作量比	93	0	116	0	1,298	30	94	0	5	0	1,636
		202 物資分發	96	9	271	0	504	30	80	4	2	0	996
- 212 -		203 自動化物料搬運	18	0	14	0	250	30	44	0	0	0	356
•		204 多式聯運	18	6	78	0	663	30	48	0	2	1	846
	15	205 優化流程	42	14	383	4	789	30	48	2	5	1	1,318
	門技	206 貨運操作	134	208	477	20	1,679	30	940	4	99	66	3,657
	章	207 倉儲及存貨控制	167	4	535	0	794	30	80	4	5	0	1,619
		208 船隻租賃	0	0	0	0	640	30	0	0	19	51	740
		209 海事保險	21	1	0	0	601	0	0	0	98	17	738
		210 海事調查及檢驗	0	2	5	0	633	0	0	0	18	25	683
		211 危險品運輸	47	155	385	5	1,667	0	44	0	36	111	2,450

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								類	<u>[ 另]</u>					
				(I)	(II)	(III)	(IV)	(V)	(VI)	(VII)	(VIII)	(IX)	(X)	
	培訓種類	範 疇		貨倉及冷藏庫	貨運站	貨車及貨櫃運輸	空運	貨運代理	船上/碼頭裝卸貨物	國際速遞	其他物流服務經營者	海運	船舶管理及租賃	總數
		212 國際貿易		5	0	83	0	823	30	44	0	3	10	998
		213 供應鏈應用		5	10	113	0	487	30	44	0	2	1	692
- 213 -	技巧	214 顧客服務及關係		147	22	611	98	2,315	0	471	7	217	63	3,951
3 -	專門	215 文件繕製		62	0	385	4	274	0	24	0	112	3	864
		216 物料搬運		150	10	467	0	42	0	76	0	2	5	752
			小計	1,005	441	3,923	131	13,459	300	2,037	21	625	354	22,296
		301 鏟車操作		349	509	454	80	177	0	40	20	0	0	1,629
	絝	302 貨櫃吊機操作		2	462	94	45	147	0	0	0	6	0	756
	專門技術	303 裝卸機械操作		29	455	62	51	147	3	42	0	12	0	801
	雪	304 貨物包裝及儲存		48	20	163	0	302	0	40	0	0	0	573
		305 危險貨物處理		56	60	472	203	698	22	1,012	0	13	53	2,589
		•		•										

	培訓種類	範 疇	貨倉及冷藏庫(I)	(II) 東重原	貨車及貨櫃運輸 III	(IV)	資運代理 (V)	船上/碼頭裝卸 (IV) 貨物	國際速遞 (NIIA)	其他物流服務經 營者	(IX) 熏 戴	船舶管理及租賃 (X	總數
		306 其他	5	0	0	0	0	0	0	0	0	0	5
		小計	489	1,506	1,245	379	1,471	25	1,134	20	31	53	6,353
- 214 -		401 多種語言商貿通訊 及溝通	536	85	1,756	5	3,832	25	725	7	263	108	7,342
	7	402 電子化商貿	369	20	391	12	2,442	0	592	7	106	42	3,981
	用技巧	403 資訊系統運用	119	35	458	17	1,347	0	8	0	101	56	2,141
	浬	404 其他	0	0	35	0	0	0	0	0	0	0	35
		小計	1,024	140	2,640	34	7,621	25	1,325	14	470	206	13,499
		總數	2,965	2,364	12,786	1,056	25,557	386	5,939	219	1,935	870	54,077

## 人力調查其他分析

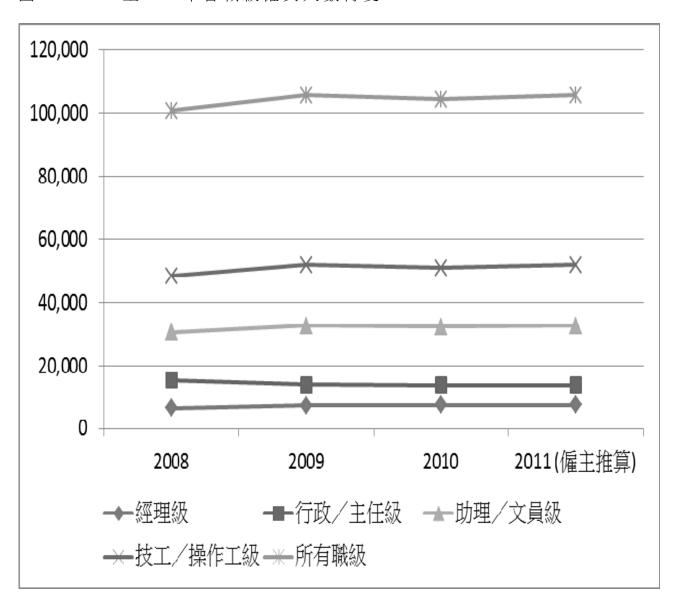
表 A 5.1 2008至2010年各類別及職級的僱員人數轉變

		2008	2009	2010	2011 (僱主推算)
I.	貨倉及冷藏庫 - 經理級	351	412	401	404
	- 程 垤 极 - 行 政 / 主 任 級	881	699	401 679	667
	- 助理/文員級	1,561	1,798	1,643	1,639
	- 技工/操作工級	3,742	3,829	3,836	4,215
	所有職級	6,535	6,738	6,559	6,925
TT		3,555	3,723	3,223	3,720
II.	貨運站	140	02	0.5	06
	- 經理級 - 行政/主任級	140 900	92 541	95 531	96 533
	- 11 政/主任 极 - 助理/文員級	1,018	960	931	930
	- 奶程/ X 負 級 - 技工/操作工級	3,345	1,294	1,295	1,323
	所有職級	5,403	2,887	2,852	2,882
111		,,,,,,	<b>2</b> ,00,	2,002	2,002
III.	貨車及貨櫃運輸	001	1.500	1 571	1.570
	- 經理級 行政/主任紹	891	1,500	1,571	1,579
	- 行政/主任級 - 助理/文員級	4,515	3,951	3,917	3,929
	- 助垤/义貝級 - 技工/操作工級	7,320 30,791	7,687 31,711	7,690 30,450	7,897 30,877
	· 双工/採作工版 所有職級	43,517	44,850	43,629	44,283
		43,317	44,030	43,029	44,203
IV.	空運	105	265	261	266
	- 經理級	187	265	261	266
	- 行政/主任級	534	1,470	1,483	1,487
	- 助理/文員級	602	1,368	1,365	1,369
	- 技工/操作工級 <i>所有職級</i>	2,907	4,135 7,238	4,200 7,309	4,210 7,332
		4,230	7,230	7,309	7,332
V.	貨運代理				
	- 經理級	3,844	3,874	3,857	3,856
	- 行政/主任級	6,507	5,062	5,009	5,034
	- 助理/文員級	16,627	16,876	16,726	16,842
	- 技工/操作工級	3,124	2,841	2,805	2,831
	所有職級	30,102	28,654	28,398	28,564
VI.	船上/碼頭裝卸貨物				
	- 經理級	78	87	87	87
	- 行政/主任級	239	105	104	105
	- 助理/文員級	217	207	215	215
	- 技工/操作工級	1,312	808	824	825
	所有職級	1,846	1,207	1,230	1,232

		2008	2009	2010	2011 (僱主推算)
VII.	國際速遞				
	- 經理級	235	371	375	375
	- 行政/主任級	448	771	780	780
	- 助理/文員級	1,008	1,491	1,518	1,522
	- 技工/操作工級	1,971	5,903	6220	6,264
	所有職級	3,662	8,536	8,893	8,941
VIII.	其他物流服務經營者				
	- 經理級	50	81	81	81
	- 行政/主任級	103	146	146	146
	- 助理/文員級	122	168	168	172
	- 技工/操作工級	1,009	1,034	1,035	1,018
	所有職級	1,284	1,429	1,430	1,417
IX.	海運				
	- 經理級	838*	418	414	412
	- 行政/主任級	1,077*	635	645	636
	- 助理/文員級	1,916*	1,176	1,198	1,188
	- 技工/操作工級	259 <sup>*</sup>	31	31	31
	所有職級	4,090*	2,260	2,288	2,267
X.	船舶管理及租賃				
	- 經理級		305	293	294
	- 行政/主任級		408	383	385
	- 助理/文員級	-	774	742	748
	- 技工/操作工級		347	301	301
	所有職級		1,834	1,719	1,728
	所有類別				
	- 經理級	6,614	7,405	7,435	7,450
	- 行政/主任級	15,204	13,788	13,677	13,702
	- 助理/文員級	30,391	32,505	32,196	32,522
	- 技工/操作工級	48,460	51,933	50,997	51,895
	所有職級	100,669	105,631	104,305	105,569

<sup>\*</sup>由於2008年時把兩個類別統一計算,故數字已包括「船舶管理及租賃」類別。

圖1 2008至2010年各職級僱員人數轉變



# 《能力標準說明》的使用

#### 職業教育及培訓界的轉變

#### 資歷架構

- 1. 資歷架構是由教育局訂立的跨界別資歷等級制度,有條理地排列不同資歷,各級的資歷均訂明客觀標準,以保證資歷質素。
- 2. 透過業界積極參與制訂行業的能力標準,可確保資歷持有者的質素切合業界需要。多個行業均已成立行業培訓諮詢委員會,成員包括僱主、僱員及相關專業團體的代表,負責制訂行業的《能力標準說明》及相關的能力單元。物流業培訓諮詢委員會就是爲物流貨運業而設。
- 3. 根據《能力標準說明》,教育及職業訓練機構可設計各種課程,爲學員提供進修階梯,讓他們逐步掌握所需技能。若課程具質素保證,學員會獲取資歷架構認可的資歷。另一方面,僱主提供在職培訓時,可以《能力標準說明》作爲參考。
- 4. 《能力標準說明》可被視爲業界持份者的共同語言,以便商討與技能相關的各項事宜,例如工作範圍和課程。

## 《能力標準說明》能力單元的公布

5. 物流業培訓諮詢委員會於 2009 年 4 月公布物流貨運業的《能力標準說明》能力單元,隨後透過簡介會及巡迴講座進行諮詢,蒐集的意見已轉達編撰者。

### 《能力標準說明》能力單元的格式

- 6. 《能力標準說明》能力單元的資料主要在互聯網上公布。能力單元指出執行某一職務所需的知識和技能。第一版的《能力標準說明》能力單元涵蓋兩個類別:分別爲空運及快遞,以及海運,總共列出 355 項能力單元。
- 7. 能力單元分類爲十個職能範疇:
  - 營運管理;
  - 物流方案規劃及設計;
  - 營銷、市場推廣及客戶服務;
  - 貨物運輸及處理;
  - 貨物安全及保安;

- 出入口文件處理;
- 保險及法律事務;
- 電子物流;
- 職業安全及健康;及
- 品質管理。

8. 能力單元包括以下項目:

名稱 - 指出能力單元的重點;

編號 一 代表行業、類別、職能範疇、級別和系列;

應用範圍 一適用範疇;

級別 - 根據通用指標分爲1至7級;

學分 - 用以計算學習有關知識和技能所需的時間;

能力/表現要求 -詳細說明所需掌握的知識和技能;

評核指引 - 學習後所掌握的能力;及

備註 - 其他資料(如有的話)。

### 應用《能力標準說明》

用途: 宜有技能

- 9. 《能力標準說明》是僱主、僱員、政府和教育機構共用的平台,利便對僱員能力的商討、理解、比較及其他相關事務,並讓業界持份者構思與目前不同的做法。
- 10. 《能力標準說明》尤其適用於宜有技能方面。基本的假設是,當僱主就某一職位的宜有技能表達意見時,他/她所指的是職位的工作性質。若宜有技能與僱員的實際能力存在差距,僱主/僱員會透過培訓來消除這種知識/技能差距。不同僱主對宜有技能的表述可能各有不同,而僱員及其他業界持份者對此的理解也可能各異。《能力標準說明》能力單元正好爲所有業界持份者提供官有技能方面的通用表述準則。

用途:「過往資歷認可」機制

- 11. 《能力標準說明》能力單元推出以前,業界可用推薦書記錄僱員的經驗,而僱主的表述可能各有不同。《能力標準說明》能力單元可作爲共同語言,讓所有業界持份者表達過往經驗。
- 12. 業界可以採用「過往資歷認可」機制。這個機制透過《能力標準說明》能力單元,有系統地認可僱員已掌握並應用於不同職務的各類知識和技能。

用途:課程發展

13. 課程可以針對指定的行業界別而設計,亦可因應可能存在的學習差 距而設計。

#### 用途:工作範圍

- 14. 以《能力標準說明》作爲平台,可以訂立以它爲本的工作範圍。工作範圍是指擔任某一職位的僱員執行指定工作/職務時所需的技能。參考《能力標準說明》來訂立工作範圍,優點在於使用培訓機構能夠明白的共同語言,讓他們設計切合培訓需要的課程。
- 15. 本會已採用《能力標準說明》來訂立工作範圍。每項能力單元代表 某一職責範圍所需的技能。
- 16. 由於機構各自有其職位編排方式,工作範圍並未列出職級。
- 17. 爲簡化分類,職位分爲四大類:空運類;海運類;陸運、倉庫、碼頭及貨運站類;以及跨界別類。
- 18. 六個職責範圍是:
- AR1 業務管理、計劃策略
- AR2 機隊、航隊、車隊營運
- AR3 市場銷售及顧客服務
- AR4 貨物調度、處理、前線操作
- AR5 機械/技術支援
- AR6 其他行政支援(如財務會計、人力資源、資訊科技)。
- 19. 職稱是劃一的,而職級分爲三至四級,以避免對某些職稱的刻板聯想。

#### 自訂工作範圍

20. 僱主可以採用《能力標準說明》能力單元來訂立工作範圍和工作說明。

	自訂的範疇 自訂的職責範圍
自訂的職級 1	能力單元
自訂的職級 2	能力單元
自訂的職級 3	能力單元
自訂的職級 4	能力單元

### 資歷架構與本會採取不同分類

- 21. 本會採用的分類與資歷架構的分類有所不同,反映出可以採取不同的方式、方向、方法和目的來將能力單元分類。
- 22. 物流貨運業訓練委員會的分類代表了業內機構普遍的組織架構,方便處理人力事務的人員參考。
- 23. 資歷架構的職能範疇列出特定範疇的技能,未有反映業內機構的組織架構,因此本會並未採用。
- 24. 本會訂立工作範圍時,嘗試以其他方式編排《能力標準說明》能力單元,以便僱主識別。

# 參考《能力標準說明》能力單元設計課程例子

# 客戶服務及關係 (海運、空運及快遞) 建議的課程組合

- 1. 以下是參考《能力標準說明》能力單元設計課程的例子。
- 2. 課程是有關顧客服務及關係, 現以矩陣方式列出關乎這方面的能力單元,成爲不同的課程組合。
- 3. 其他課程亦可用類似方式組成。

- 222	課程 1	課程 2	課程 3	課程 4	課程 5	課程 6	課程 7	課程 8	課程 9
1	友 后 昭 姦 乃	空運及快遞 客戶服務及 關係 進階	海運 客戶服務及 關係初階 (入門)	海運 客戶服務及 關係進階	海運、 空運及快遞 客戶服務及 關係 初階 (入門)	海運、 運及快遞 客戶服務及 關係進階	海運、 海運及快 顧客服務/ 文件支援 職業訓練	海運顧客服務/ 文件文員 職業技能 訓練	空運及快遞顧客服務/ 文件文員 職業技能 訓練

					課程 1	課程 2	課程 3	課程 4	課程 5	課程 6	課程 7	課程 8	課程 9
級 別	能力單元編號	能力單元 名稱	門類		空運及快遞客戶 服務及關係初階(入門)	空運及快遞客戶 服務及關係進階	海運客戶服務及關係 初階(入門)	海運客戶服務及關係進階	海運、空運及快遞客戶服務 及關係初階(入門)	梅運、空運及快遞 客戶服務及關係進階	海運、空運及快遞顧客服務 /女件文員職業技能訓練	海運顧客服務/文件文員職 業技能訓練	空運及快遞顧客服務 <i>/</i> 文件文員職業技能訓練
第 1 級		使用空運行業用語、 代碼及縮寫		空運及 快遞	3				3		3		3
第 1 級		認識空運貨物的標籤、標 誌、種類及基本包裝要求		空運及 快遞		3				3	3		3
第 1 級	LOSGCN101A	應用貨櫃基本知識	海運				3		3		3	3	
第 1 級	LOSGCN102A	認識物流航運貨運行業 用語	海運				6		6		6	6	
第 2 級	LOSGCN202A	認識海運業不同作業範疇	海運					6		6	6	6	
第 2 級	LOSGCN204A	應用基本海運知識	海運					6		6	6	6	
第 2 級		運用多式聯運概念及知 識	海運	空運及快遞	3		3		3		3	3	3
第 2 級	LOCUSM201A	保存、處理及運用客戶資 料	海運	空運及 快遞	3		3		3		3	3	3
第 2 級		運用溝通技巧進行有關 物流業事項討論	海運	空運及 快遞	3		3		3		3	3	3

					課程 1	課程 2	課程	課程 4	課程 5	課程 6	課程 7	課程 8	課程 9
級 別	能力單元編號	能力單元 名稱	Į į	]類	空運及快遞客戶 服務及關係初階(入門)	空運及快遞客戶 服務及關係進階	海運客戶服務及關係 初階(入門)	海運客戶服務及關係進階	海運、空運及快遞客戶服務 及關係初階(入門)	梅運、空運及快遞 客戶服務及關係進階	海運、空運及快遞顧客服務 /女件文員職業技能訓練	海運顧客服務/文件文員職 業技能訓練	空運及快遞顧客服務 <i>/</i> 文件文員職業技能訓練
第 2 級		運用溝通技巧進行內部 溝通	海運	空運及 快遞	3		3		3		3	3	3
第 2 級	LOCUSM209A	接待顧客	海運	空運及快遞	6		6		6		6	6	6
第 2 級	LOCUSM212A	處理客戶關係及訴求	海運	空運及快遞	6		6		6		6	6	6
第 2 級	LOCUSM213A	處理客戶貨物追蹤	海運	空運及快遞	3		3		3		3	3	3
第 2 級		向客戶展示及闡述所提 供的物流服務	海運	空運及 快遞	6		6		6		6	6	6
第 2 級	LOCUSM211A	向客戶闡述公司最新動 向	海運	空運及 快遞	3		3		3		3	3	3
第 2 級		與顧客進行與業務有關 的簡短普通話溝通	海運	空運及 快遞	6		6		6		6	6	6
第 2 級		與顧客進行與業務有關 的簡短英語溝通	海運	空運及 快遞	6		6		6		6	6	6
第 3 級		處理海運櫃位或艙位預 訂	海運					6		6	6	6	

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					課程 1	課程 2	課程 3	課程 4	課程 5	課程 6	課程 7	課程 8	課程 9
級別	能 力 單 元 編 號	能力單元 名稱	<b>₽</b>	類	空運及快遞客戶 服務及關係初階(入門)	空運及快遞客戶 服務及關係進階	梅運客戶服務及關係 初階(入門)	梅運客戶服務及關係進階	梅運、空運及快遞客戶服務 及關係初階(入門)	梅運、空運及快遞 客戶服務及關係進階	海運、空運及快遞顧客服務 /文件文員職業技能訓練	海運顧客服務/文件文員職 業技能訓練	空運及快遞顧客服務 / 文件文員職業技能訓練
第 3 級	LOAFSM302A	處理空運貨物艙位預訂 程序		空運及 快遞		9				9	9		9
第 3 級	LOAFSM303A	計算合約空運運費		空運及 快遞		9				9			
第 3 級	LOAFSM306A	處理航空貨運收費查詢		空運及 快遞		3				3			
第 3 級	LOCUSM309A	執行客戶服務管理	海運	空運及快遞		9		9		9			
第 3 級	LOCUSM312A	處理及檢討客戶對服務 質量的意見及投訴	海運	空運及 快遞		6		6		6	6	6	6
第 3 級	LOCUSM313A	與顧客進行與業務有關 的複雜英語溝通	海運	空運及 快遞		9		9		9			
第 3 級	LOCUSM314A	與顧客進行與業務有關 的複雜普通話溝通	海運	空運及 快遞		9		9		9			
第 3 級	LOCUSM301A	向客戶展示及闡述建議 書	海運	空運及 快遞		6		6		6			
#4 = ==================================					51	63	57	57	60	81	96	81	69

# 客戶服務及關係(海運、空運及快遞)建議的課程

4. 以下是可組成課程內容的各項《能力標準說明》能力單元。客戶服務及關係(海運、空運及快遞)

# 基本技能

級別 能力單元 編號		能力單元名稱	門類		
第 2 級	LOCUSM201A	保存、處理及運用客戶資料	海運	空運及 快遞	
第 2 級	LOCUSM203A	運用溝通技巧進行有關物流業事項討論	海運	空運及 快遞	
第 2 級	LOCUSM204A	運用溝通技巧進行內部溝通	海運	空運及 快遞	
第 2 級	LOCUSM209A	接待顧客	海運	空運及 快遞	
第 2 級	LOCUSM212A	處理客戶關係及訴求	海運	空運及 快遞	
第 2 級	LOCUSM213A	處理客戶貨物追蹤	海運	空運及 快遞	

### 進階技能

級別 能力單元 編號		能力單元名稱	門類		
第 3 級	LOCUSM309A	執行客戶服務管理	海運	空運及 快遞	
第 3 級	LOCUSM312A	處理及檢討客戶對服務質量的意 見及投訴	海運	空運及 快遞	
第 3 級	LOAFSM302A	處理空運貨物艙位預訂程序		空運及 快遞	
第 3 級	LOAFSM303A	計算合約空運運費		空運及 快遞	
第 3 級	LOAFSM306A	處理航空貨運收費查詢		空運及 快遞	
第 3 級	LOAFSM307A	計算佣金及優惠方案		空運及 快遞	

# 基本認知

級別 能力單元 編號		能力單元名稱	門類		
第 1 級	LOSGCN102A	認識物流航運貨運行業用語	海運		
第1級	LOSGCN101A	應用貨櫃基本知識	海運		
第1級	LOAFCN101A	使用空運行業用語、代碼及縮寫		空運及 快遞	
第 2 級	LOSGCN204A	應用基本海運知識	海運		
第 2 級	LOCUCN201A	運用多式聯運概念及知識	海運	空運及 快遞	
第 2 級	LOCUSM214A	與顧客進行與業務有關的簡短 普通話溝通	海運	空運及 快遞	
第 2 級	LOCUSM215A	與顧客進行與業務有關的簡短 英語溝通	海運	空運及 快遞	

# 延展技能

級別 能力單元 編號		能力單元名稱	門類		
第 3 級	LOCUSM313A	與顧客進行與業務有關的複雜 英語溝通	海運	空運及 快遞	
第 3 級	LOCUSM314A	與顧客進行與業務有關的複雜 普通話溝通	海運	空運及 快遞	
第 2 級	LOCUSM210A	向客戶展示及闡述所提供的 物流服務	海運	空運及 快遞	
第 2 級	LOCUSM211A	向客戶闡述公司最新動向	海運	空運及 快遞	
第 3 級	LOCUSM301A	向客戶展示及闡述建議書	海運	空運及 快遞	

## 與顧客或內部溝通有關的能力單元

5. 在調查中,有些僱主表示,聘請較高學歷的僱員的原因是對後者的 溝通能力有期望。有關職位主要包括銷售及顧客服務等工作崗位。以下是 《能力標準說明》中有關溝通的能力單元,以供設計適切的課程。

LOCUSM203A	運用溝通技巧進行有關物流業事項討論
LOCUSM204A	運用溝通技巧進行內部溝通
LOCUSM209A	接待顧客
LOCUSM210A	向客戶展示及闡述所提供的物流服務
LOCUSM211A	向客戶闡述公司最新動向
LOCUSM212A	處理客戶關係及訴求
LOCUSM214A	與顧客進行與業務有關的簡短普通話溝通
LOCUSM215A	與顧客進行與業務有關的簡短英語溝通
LOCUSM301A	向客戶展示及闡述建議書
LOCUSM311A	擬備營銷建議書
LOCUSM312A	處理及檢討客戶對服務質量的意見及投訴
LOCUSM313A	與顧客進行與業務有關的複雜英語溝通
LOCUSM314A	與顧客進行與業務有關的複雜普通話溝通
LOCUSM410A	運用互聯網推廣業務
LOCUSM506A	進行合約談判

# 物流貨運業工作範圍 參考《能力標準說明》能力單元編訂

				職責	範圍									資	歷架構的	的職責範	産			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
《能力標準說明》能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於海運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
協調公司部門、商業夥伴及承辦商之工作	LOCUOM302A	✓						✓	✓	✓	✓									
建立及保持與商業夥伴的關係	LOCUOM414A	✓						✓	✓	~	✓									
制定地區性的營運策略	LOCUOM501A	✓						✓	✓	~	✓									
制定區域性營運策略	LOCUOM502A	✓						✓	✓	~	✓									
擬定資產性設備的配置方案	LOCUOM511A	✓						✓	✓	~	✓									
制定與商業夥伴的議價策略	LOCUOM512A	✓						✓	✓	✓	✓									
制定客戶關係管理策略	LOCUOM515A	✓						✓	✓	✓	✓									
制定環球性營運策略	LOCUOM701A	✓						✓	✓	✓	✓									
計劃及設計地區性的物流方案	LOCUPD501A	✓						✓	✓	✓		✓								
計劃及設計區域性的物流方案	LOCUPD601A	✓						✓	✓	✓		✓								
制定與資金安排有關的物流方案	LOCUPD603A	✓						✓	✓	✓		✓								
計劃及設計環球性的物流方案	LOCUPD701A	✓						✓	✓	✓		✓								
制定參與物流業商務會議之整體策略	LOCUSM401A	✓						✓	✓	✓			✓							

				職責	範圍									資	歷架構的	り職責範	童			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
<b>(</b> 能力標準說明 <b>)</b> 能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於海運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
評估整體市場推廣計劃及績效指標	LOCUSM404A	✓						✓	✓	✓			✓							
分析物流業市場現況及趨勢	LOCUSM405A	✓						✓	✓	✓			✓							
評估銷售行情	LOCUSM406A	✓						✓	✓	✓			✓							
分析客戶的貨運需要	LOCUSM407A	✓						✓	✓	✓			✓							
擬定客戶關係策略	LOCUSM408A	✓						✓	✓	✓			✓							
評估物流業服務需求及制定有關預算	LOCUSM501A	✓						✓	✓	✓			✓							
策劃業務發展策略及開拓新市場	LOCUSM503A	✓						✓	✓	✓			✓							
制定價格策略	LOCUSM504A	✓						✓	✓	✓			✓							
制定市場策略	LOCUSM505A	✓						✓	✓	✓			✓							
建立以空運服務爲基礎的第四方物流網絡	LOAFEL501A	✓						✓										✓		
制定以空運爲基礎的第四方物流策略	LOAFEL601A	✓						✓										✓		
制定快遞標準合約條款	LOAFOM402A	✓						✓			✓									
制定航空貨運收益管理	LOAFOM501A	✓						✓			✓									
預測未來貨量及處理貨物能力	LOAFOM503A	✓						✓			✓									
制定航班艙位管理標準	LOAFOM504A	✓						✓			✓									
制定包機策略	LOAFOM506A	✓						✓			✓									
制定空運費用策略及水平	LOAFOM507A	✓						✓			✓									

				職責	範圍									資	歷架構的	的職責範	韋			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
《能力標準說明》能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於海運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
制定空運流程管理標準	LOAFOM508A	✓						✓			✓									
制定航空貨運營運策略	LOAFOM509A	✓						✓			✓									
制定空運標準合約條款	LOAFOM510A	✓						✓			<b>✓</b>									
制定航空貨運聯盟策略	LOAFOM601A	✓						✓			✓									
規劃空運及快遞網絡	LOAFOM602A	✓						✓			✓									
分析航空貨運服務的市場結構	LOAFPD501A	✓						✓				✓								
設計空運航線網絡物流方案	LOAFPD503A	✓						✓				✓								
利用航空貨運聯盟策略設計空運物流方案	LOAFPD504A	✓						✓				✓								
利用虛擬機場概念設計空運物流方案	LOAFPD505A	✓						✓				✓								
制定空運運費報價策略	LOAFSM401A	✓						✓					✓							
分析碼頭位置與貨源關係	LOSGOM404A	✓							✓		<b>&gt;</b>									
制定海運費用策略及水平	LOSGOM512A	✓							✓		<b>√</b>									
制定海運貨運收益管理	LOSGOM513A	✓							<b>✓</b>		✓									
制定海運路線策略	LOSGOM514A	✓							✓		✓									
制定海運營運策略	LOSGOM515A	✓							✓		<b>√</b>									
制定船舶買賣交易策略	LOSGOM601A	✓							✓		<b>√</b>									
制定有關海運聯盟策略	LOSGOM604A	✓							✓		✓									

				職責	範圍									資	歷架構的	的職責範	童			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
<b>〈</b> 能力標準說明 <b>〉</b> 能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於海運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
設計海運航線網絡物流方案	LOSGPD501A	✓							<b>✓</b>			✓								
利用港口自由貿易區和保稅區槪念設計海運物流方案	LOSGPD502A	✓							✓			✓								
分析海運市場需求	LOSGSM501A	✓							✓				✓							
建立以海運服務爲基礎的第四方物流網絡	LOSGEL501A	✓							✓									✓		
制定以海運爲基礎的第四方物流策略	LOSGEL601A	✓							✓									✓		
評估及計算貨運工作量	LOCUCT402A		✓					✓	<b>✓</b>	~				✓						
獲取經營貨運業務所需的牌照及行政安排	LOCUOM203A		✓					<b>√</b>	✓	<b>✓</b>	✓									
監管承辦商的工作表現	LOCUOM401A		✓					>	<b>✓</b>	~	✓									
設計及擬備標書	LOCUOM402A		✓					<b>✓</b>	✓	✓	✓									
擬備建議書	LOCUOM403A		✓					>	<b>✓</b>	✓	✓									
代表公司履行在商會之責任及聯絡相關組織	LOCUOM404A		✓					<b>✓</b>	<b>✓</b>	✓	✓									
解決公司勞資糾紛	LOCUOM405A		✓					✓	<b>✓</b>	<b>✓</b>	✓									
設立物流機械設備技術指標	LOCUOM406A		✓					>	✓	✓	✓									
監管供應商表現	LOCUOM407A		✓					<b>&gt;</b>	<b>✓</b>	<b>✓</b>	✓									
應用模擬技術測試運作效率	LOCUOM408A		✓					<b>√</b>	<b>✓</b>	~	✓									
制定標準作業程序	LOCUOM409A		✓					<b>√</b>	<b>✓</b>	~	✓									
執行突發事件的應變程序	LOCUOM410A		✓					✓	✓	✓	✓									

				職責	範圍									資	歷架構的	的職責範	童			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
<b>(</b> 能力標準說明 <b>)</b> 能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於海運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
考核及提升運輸效率	LOCUOM413A		✓					✓	✓	✓	✓									
管理招標過程	LOCUOM415A		✓					✓	✓	✓	✓									
與承辦商/供應商商議續約、解約及完約安排	LOCUOM416A		✓					✓	✓	✓	✓									
策劃項目管理運作	LOCUOM505A		✓					✓	✓	✓	✓									
策劃投標	LOCUOM506A		✓					✓	✓	✓	✓									
制定招標策略	LOCUOM507A		✓					✓	✓	✓	✓									
評審合約承辦商標書	LOCUOM508A		✓					✓	✓	✓	✓									
制定物流機械設備管理系統	LOCUOM510A		✓					✓	✓	✓	✓									
制定危機管理策略	LOCUOM514A		✓					✓	✓	✓	✓									
制定突發事件的應變程序	LOCUOM516A		✓					✓	✓	✓	✓									
發布行業相關資訊及業務報告	LOCUOM517A		✓					✓	✓	✓	✓									
處理貨運及物流服務質素問題	LOCUQM301A		✓					✓	✓	✓										✓
執行環境管理程序	LOCUQM303A		✓					✓	✓	✓										✓
制定環境管理方針	LOCUQM404A		✓					✓	✓	✓										✓
制定提升員工品質管理文化及水平的措施	LOCUQM406A		✓					✓	✓	✓										✓
制定品質管理系統標準	LOCUQM410A		✓					✓	✓	✓										✓
制定公司服務承諾	LOCUQM411A		✓					✓	✓	✓	_	_	_				_			✓

				職責	範圍									資	歷架構的	的職責範	韋			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
<b>〈</b> 能力標準說明 <b>〉</b> 能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於梅運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
制定品質管理系統	LOCUQM502A		✓					✓	✓	✓										✓
制定環境管理系統	LOCUQM503A		✓					✓	✓	✓										✓
制定品質管理政策	LOCUQM504A		✓					✓	✓	✓										✓
制定企業社會責任方針	LOCUQM505A		✓					✓	✓	✓										✓
制定環境意外事故緊急應變程序	LOCUQM506A		✓					✓	✓	✓										✓
制定物流業各級人員的安全守則	LOCUSH401A		✓					✓	✓	✓									✓	
執行物流業職業安全及健康的督導工作	LOCUSH402A		✓					✓	✓	✓									✓	
執行工作場所安全管理	LOCUSH403A		✓					✓	✓	✓									✓	
制定物流業職業安全及健康的管理系統	LOCUSH501A		✓					✓	✓	✓									✓	
評估職員安全風險及制定職業安全及健康的改善方案	LOCUSH502A		✓					✓	✓	✓									✓	
監督保安服務水平	LOCUSS501A		✓					✓	✓	✓					✓					
進行合約談判	LOCUSM506A		✓					✓	✓	✓			✓							
制定航班裝載計劃	LOAFCT401A		✓					✓						✓						
運算航機載重平衡	LOAFCT402A		✓					✓						✓						
評核碼頭收費	LOSGOM302A		✓						✓		✓									
制定船隻安全守則	LOSGOM401A		✓						✓		✓									
評核貨櫃製造廠收費準則及服務水平	LOSGOM402A		✓						✓		✓									

				職責	範圍									資	歷架構的	的職責範	童			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
<b>〈</b> 能力標準說明 <b>〉</b> 能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於海運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
評核貨櫃維修商收費準則及服務水平	LOSGOM403A		✓						✓		✓									
使用租船合約範本制定租船合約	LOSGOM409A		✓						✓		✓									
制定船隻燃油的買賣及補給策略	LOSGOM501A		✓						✓		✓									
制定船上補給(燃油以外)的買賣策略	LOSGOM502A		✓						✓		✓									
制定船隻檢查、維修及入塢策略	LOSGOM503A		✓						✓		✓									
制定船上人力資源策略	LOSGOM504A		✓						✓		✓									
制定船隻使用方案	LOSGOM505A		✓						✓		✓									
制定船隻租入方案	LOSGOM506A		✓						✓		✓									
制定出租船隻方案	LOSGOM507A		✓						✓		✓									
制定船隻泊位策略	LOSGOM508A		✓						✓		✓									
制定艙位管理制度及策略	LOSGOM509A		✓						✓		✓									
制定拆毀船隻策略	LOSGOM510A		✓						✓		✓									
制定船舶註冊策略	LOSGOM511A		✓						✓		✓									
規劃合約船隊調度	LOSGOM516A		✓						✓		✓									
制作期租租船合約	LOSGOM517A		✓						✓		✓									
制作程租租船合約	LOSGOM518A		✓						✓		✓									
制定航線	LOSGOM602A		✓					_	✓		✓						_	_		

				職責	範圍									資	歷架構的	的職責範	童			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
《能力標準說明》能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於海運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
制定航班策略	LOSGOM603A		✓						✓		✓									
制定船隊管理策略	LOSGOM605A		✓						✓		✓									
適當調度船隻、貨櫃和貨物及相關器材	LOSGCT310A		✓						✓					✓						
制定車隊管理策略	LOCUOM513A		✓							✓	✓									
保存、處理及運用客戶資料	LOCUSM201A			✓				✓	✓	✓			✓							
運用溝通技巧進行有關物流業事項討論	LOCUSM203A			✓				✓	✓	✓			✓							
接待顧客	LOCUSM209A			✓				✓	✓	✓			✓							
向客戶展示及闡述所提供的物流服務	LOCUSM210A			<b>✓</b>				✓	✓	✓			✓							
向客戶闡述公司最新動向	LOCUSM211A			<b>✓</b>				✓	✓	✓			✓							
處理客戶關係及訴求	LOCUSM212A			✓				✓	✓	✓			✓							
向客戶展示及闡述建議書	LOCUSM301A			✓				✓	✓	✓			✓							
執行客戶服務管理	LOCUSM309A			✓				✓	✓	✓			✓							
擬備營銷建議書	LOCUSM311A			✓				✓	✓	✓			✓							
處理及檢討客戶對服務質量的意見及投訴	LOCUSM312A			✓				✓	✓	✓			✓							
管理客戶服務中心	LOCUSM402A			✓				✓	✓	✓			✓							
執行整體市場推廣計劃	LOCUSM403A			✓				✓	✓	✓			✓							
運用市場推廣方法	LOCUSM409A			✓				✓	✓	✓			✓							

				職責	範圍									資	歷架構的	的職責範	建			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
<b>〈</b> 能力標準說明 <b>〉</b> 能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於海運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
運用互聯網推廣業務	LOCUSM410A			✓				✓	✓	✓			✓							
分析客戶業務狀況	LOCUSM411A			✓				✓	✓	✓			✓							
進行業內及客戶間的電子訊息交換	LOCUEL302A			✓				✓	✓	✓								✓		
編製快遞收費表	LOAFSM301A			✓				✓					✓							
編製快遞收件時序表	LOAFSM304A			✓				✓					✓							
處理航空貨運收費查詢	LOAFSM306A			✓				✓					✓							
計算佣金及優惠方案	LOAFSM307A			✓				✓					✓							
擬備相關船務及運輸文件	LOSGIE201A			✓					✓							✓				
處理船務及貨運文件	LOSGIE202A			✓					✓							✓				
核對有關船務文件	LOSGIE203A			✓					✓							✓				
審核提單	LOSGIE302A			✓					✓							✓				
監督船務文件的編製及收發事宜	LOSGIE303A			✓					<b>✓</b>							✓				
計算海運貨物總運費	LOSGSM301A			✓					✓				✓							
處理海運櫃位或艙位預訂	LOSGSM302A			✓					✓				✓							
處理暫准進口貨物	LOCUCT201A				✓			✓	✓	✓				✓						
使用物流業一般搬運及起重裝置	LOCUCT202A				✓			✓	✓	✓				✓						
擬備操作紀錄及數據	LOCUCT203A				✓			✓	✓	✓				✓						

				職責	範圍									資	歷架構的	勺職責範	圍			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
《能力標準說明》能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於海運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
運用互聯網推廣業務	LOCUSM410A			✓				✓	✓	✓			✓							
分析客戶業務狀況	LOCUSM411A			✓				✓	✓	✓			✓							
進行業內及客戶間的電子訊息交換	LOCUEL302A			✓				✓	✓	✓								✓		
編製快遞收費表	LOAFSM301A			✓				<b>✓</b>					✓							
編製快遞收件時序表	LOAFSM304A			✓				✓					✓							
處理航空貨運收費查詢	LOAFSM306A			✓				✓					✓							
計算佣金及優惠方案	LOAFSM307A			✓				✓					✓							
擬備相關船務及運輸文件	LOSGIE201A			✓					<b>✓</b>							✓				
處理船務及貨運文件	LOSGIE202A			✓					<b>✓</b>							✓				
核對有關船務文件	LOSGIE203A			✓					✓							✓				
審核提單	LOSGIE302A			✓					✓							✓				
監督船務文件的編製及收發事宜	LOSGIE303A			✓					✓							✓				
計算海運貨物總運費	LOSGSM301A			✓					✓				✓							
處理海運櫃位或艙位預訂	LOSGSM302A			✓					✓				✓							
處理暫准進口貨物	LOCUCT201A				✓			✓	✓	✓				✓						
使用物流業一般搬運及起重裝置	LOCUCT202A				✓			✓	<b>✓</b>	✓				✓						
擬備操作紀錄及數據	LOCUCT203A				✓			✓	✓	✓				✓						

				職責	範圍									資	歷架構的	的職責範	童			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
<b>(</b> 能力標準說明 <b>)</b> 能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於梅運公司	適用於陸運、倉庫、 碼頭、貨運站	<b>營運管理</b>	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
協調點對點貨物的銜接	LOCUCT401A				✓			✓	✓	✓				✓						
搬運散貨	LOCUSH106A				✓			✓	✓	✓									✓	
執行體力處理操作的安全步驟	LOCUSH201A				✓			✓	✓	✓									✓	
執行物流業職業安全及健康的預防措施	LOCUSH202A				✓			<b>✓</b>	✓	✓									<b>✓</b>	
執行密閉空間的安全操作	LOCUSH203A				✓			✓	✓	✓									✓	
執行貨物安全堆疊守則	LOCUSH206A				✓			✓	✓	✓									✓	
處理一般工業意外	LOCUSH302A				✓			✓	✓	✓									✓	
執行物流業職業安全及健康的管理系統	LOCUSH303A				✓			✓	✓	✓									✓	
執行危險品的安全運輸及儲存管理	LOCUSH305A				✓			<b>√</b>	✓	✓									✓	
執行定期保養物流裝置設備的要求	LOCUSH306A				✓			✓	✓	✓									✓	
處理貨運常用電子文件	LOCUEL202A				✓			✓	✓	✓								✓		
以電子方式提交貨物艙單	LOCUEL207A				✓			✓	✓	✓								✓		
進行業內及客戶間的電子訊息交換	LOCUEL302A				✓			✓	✓	✓								✓		
運用保安科技協助處理貨運保安事宜	LOCUSS301A				✓			<b>√</b>	✓	✓					✓					
檢查及校準量度設備	LOCUQM305A				✓			<b>√</b>	✓	✓										✓
處理貿易貨款交收程序及文件	LOCUIE201A				✓			<b>√</b>	✓	✓						✓				
按貨運需要核查所需證明及文件	LOCUIE202A				✓			✓	✓	✓						✓				

				職責	範圍									資	歷架構的	的職責範	韋			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
<b>〈</b> 能力標準說明 <b>〉</b> 能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於梅運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
處理危險品、管制貨物及課稅品文件安排	LOCUIE203A				✓			✓	✓	✓						✓				
安排海關申報	LOCUIE204A				✓			✓	✓	✓						✓				
處理海關清關程序	LOCUIE205A				✓			✓	✓	✓						✓				
處理進出口或轉口貿易文件	LOCUIE206A				✓			✓	✓	✓						✓				
處理客戶貨物追蹤	LOCUSM213A				✓			✓	✓	✓			✓							
決定合適航機及貨物作付運	LOAFOM401A				✓			✓			✓									
處理因航班延誤或取消所引致的貨運問題	LOAFOM403A				✓			✓			✓									
決定貨物空運路線及班期	LOAFOM502A				✓			✓			✓									
計算空運運費	LOAFSM203A				✓			✓					<b>✓</b>							
處理空運貨物艙位預訂程序	LOAFSM302A				✓			✓					<b>&gt;</b>							
計算合約空運運費	LOAFSM303A				✓			✓					<b>~</b>							
編製快遞收件時序表	LOAFSM304A				✓			✓					<b>~</b>							
處理國際快件速遞預訂	LOAFSM305A				✓			✓					<b>~</b>							
處理航空貨運收費查詢	LOAFSM306A				✓			✓					<b>~</b>							
處理空運貨運代理的同行貨盤交易	LOAFSM402A				✓			✓					<b>✓</b>							
交收速遞快件	LOAFCT110A				✓			✓						<b>√</b>						
交收一般空運貨物	LOAFCT201A				✓			✓						✓						

				職責	範圍									資	歷架構的	的職責範	童			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
《能力標準說明》能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於海運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
檢查空運載具	LOAFCT204A				✓			✓						✓						
安排儲存空運貨物	LOAFCT211A				✓			✓						✓						
檢查空運貨物包裝、件數及外表狀況	LOAFCT213A				✓			✓						✓						
量度空運貨物重量及尺寸	LOAFCT214A				✓			✓						✓						
執行航空貨物拆箱拆板程序	LOAFCT215A				✓			✓						✓						
執行裝卸貨物工序	LOAFCT216A				✓			✓						✓						
執行空運貨物集運拼箱	LOAFCT217A				✓			✓						✓						
執行空運貨物收貨送貨程序	LOAFCT218A				✓			✓						✓						
安排貨物往返空運貨站	LOAFCT219A				✓			✓						✓						
執行空運載具的維修保養	LOAFCT220A				✓			✓						✓						
分類空運貨物	LOAFCT221A				✓			✓						✓						
統籌空運貨物集運拼箱	LOAFCT301A				✓			✓						✓						
計劃空運貨物集運拼裝	LOAFCT303A				✓			✓						<b>✓</b>						
安排空運貨物集運文件及協調工作	LOAFCT304A				✓			✓						✓						
統籌空運載具的調度	LOAFCT305A				✓			✓						<b>✓</b>						
記錄空運貨物運輸事故	LOAFCT306A				✓			✓						<b>✓</b>						
調配空運載具	LOAFCT307A				✓			✓						✓						

				職責	範圍									資	歷架構的	的職責範	韋			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
《能力標準說明》能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於梅運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
交收空運危險品	LOAFCT308A				✓			✓						✓						
處理空運特殊貨物	LOAFCT309A				✓			✓						✓						
處理動物及鮮活易腐貨物	LOAFCT310A				✓			✓						✓						
處理空運課稅物品	LOAFCT311A				✓			✓						✓						
處理空運貨物撤銷程序	LOAFCT312A				✓			✓						✓						
核實空運貨物達致付運要求	LOAFCT313A				✓			✓						✓						
處理無人提取空運貨物	LOAFCT314A				✓			✓						✓						
統籌起卸空運貨物	LOAFCT403A				✓			✓						✓						
處理航空貨運失誤事故	LOAFCT404A				✓			✓						✓						
檢查快件付貨人填寫的快遞運單	LOAFEL201A				✓			✓										✓		
檢查空運托運書	LOAFEL202A				✓			✓										✓		
處理快遞交付憑證簽發	LOAFEL203A				✓			✓										✓		
制定航空貨運流程全程訊息化控制計劃	LOAFEL502A				✓			✓										✓		
執行空運貨物的保安儀器檢查	LOAFSS201A				✓			✓							✓					
執行空運保安管制程序	LOAFSS301A				✓			✓							✓					
執行監管空運付貨人的保安程序	LOAFSS302A				✓			✓							✓					
制定航空貨運保安標準	LOAFSS401A				✓			✓							✓					

				職責	範圍									資	歷架構的	的職責範	童			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
《能力標準說明》能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於梅運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
處理航空貨運事故及申報	LOAFSS402A				✓			✓							✓					
執行空運危險品的安全標準	LOAFSS403A				✓			✓							✓					
制定空運保安策略	LOAFSS501A				✓			✓							✓					
處理空運進出口文件	LOAFIE201A				✓			✓								✓				
編製航空貨運單	LOAFIE202A				<b>✓</b>			✓								✓				
安排處理載重貨櫃的交收	LOSGCT201A				✓				✓					<b>√</b>						
安排處理空貨櫃的交收	LOSGCT202A				✓				✓					<b>✓</b>						
使用海運業一般搬運及起重設備	LOSGCT204A				✓				✓					<b>✓</b>						
執行裝卸安排	LOSGCT205A				✓				✓					<b>✓</b>						
安排海運貨物轉運	LOSGCT206A				✓				<b>✓</b>					>						
安排海運貨物儲存	LOSGCT208A				✓				✓					<b>✓</b>						
交收海運貨櫃或貨物	LOSGCT209A				✓				✓					<b>✓</b>						
檢視散裝貨物堆疊情況	LOSGCT210A				✓				✓					✓						
執行貨櫃堆疊操作	LOSGCT211A				✓				✓					✓						
交收海運危險品	LOSGCT301A				✓				✓					<b>√</b>						
安排及處理貨櫃的裝載	LOSGCT302A				✓				✓					<b>√</b>						
監督船上機械設備之操作	LOSGCT303A				✓				✓					✓						

				職責	範圍									資	·歷架構的	的職責範	童			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
《能力標準說明》能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於海運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
安排起卸海運貨物	LOSGCT305A				✓				✓					✓						
計劃集裝貨併櫃	LOSGCT308A				✓				✓					✓						
安排處理貨櫃拆卸	LOSGCT309A				✓				✓					✓						
監督起卸裝載貨櫃和貨物	LOSGCT401A				✓				✓					✓						
統籌貨櫃調度及編制	LOSGCT402A				✓				✓					<b>✓</b>						
統籌船隻進出港口工作	LOSGOM405A				✓				✓		✓									
制定堆場計劃	LOSGOM406A				✓				✓		✓									
監察碼頭操作綜合表現及能力	LOSGOM407A				✓				✓		✓									
監察貨櫃堆場之有關活動	LOSGOM408A				✓				✓		✓									
執行貨櫃和貨物裝卸及於貨櫃內處理貨物的安全步驟	LOSGSH301A				✓				<b>✓</b>										<b>&gt;</b>	
執行運輸業特殊作業注意事項	LOSGSH302A				✓				✓										<b>~</b>	
執行碼頭貨區的工作安全程序	LOSGSH402A				✓				✓										<b>~</b>	
執行船上貨櫃及貨物處理工作安全管理系統	LOSGSH403A				✓				<b>✓</b>										<b>~</b>	
制定船上貨櫃及貨物處理工作安全管理系統	LOSGSH501A				✓				<b>✓</b>										<b>✓</b>	
執行海運保安計劃	LOSGSS301A				✓				✓						✓					
記錄海上貨物運輸事故	LOSGSS302A				✓				✓						✓					
制定海運貨物保安策略	LOSGSS501A				✓				✓						✓					

				職責	範圍									資	歷架構的	的職責範	童			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
<b>《</b> 能力標準說明 <b>》</b> 能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於海運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
擬備相關船務及運輸文件	LOSGIE201A				✓				✓							✓				
處理船務及貨運文件	LOSGIE202A				✓				✓							✓				
核對有關船務文件	LOSGIE203A				✓				✓							✓				
處理非常規性放貨	LOSGIE301A				✓				✓							✓				
審核提單	LOSGIE302A				✓				✓							✓				
監督船務文件的編製及收發事宜	LOSGIE303A				✓				<b>√</b>							✓				
使用叉式剷車搬運的安全步驟	LOCUSH204A				✓					✓									<b>✓</b>	
執行車輛載貨守則	LOCUSH205A				✓					✓									<b>✓</b>	
執行車輛安全起卸貨物守則	LOCUSH207A				✓					✓									✓	
執行貨場內的車輛運輸及交通安全工作	LOCUSH208A				<b>✓</b>					✓									>	
檢查機械設備	LOSGSH303A					<b>✓</b>		✓	<b>✓</b>	✓									<b>✓</b>	
執行財務分析及成本控制	LOCUOM411A						✓	✓	✓	✓	✓									
管理資金及財務事宜	LOCUOM412A						✓	✓	✓	✓	✓									
制定招聘策略	LOCUOM503A						✓	✓	✓	✓	✓									
制定從業員在職訓練計劃	LOCUOM504A						✓	✓	✓	✓	<b>√</b>									
制定人力資源策略	LOCUOM509A						✓	✓	✓	✓	✓									
制定融資策略	LOCUOM602A						✓	✓	✓	✓	✓									

				職責	節圍									資	歷架構的	的職責範	韋			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
《能力標準說明》能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於海運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
處理保險證書、保單或相關文件	LOCUIL305A						✓	✓	✓	✓							✓			
執行風險管理方案	LOCUIL401A						✓	✓	✓	✓							✓			
更改保險條款	LOCUIL402A						✓	<b>✓</b>	✓	✓							✓			
撰寫索償報告	LOCUIL403A						✓	✓	✓	✓							✓			
處理勞工保險索償	LOCUIL404A						✓	✓	✓	✓							<b>✓</b>			
處理公眾責任索償	LOCUIL405A						✓	✓	<b>✓</b>	<b>✓</b>							✓			
處理物流及運輸經營者責任索償	LOCUIL407A						✓	>	<b>✓</b>	✓							<b>✓</b>			
爲運輸工序進行風險評估及編寫報告	LOCUIL501A						✓	<b>✓</b>	✓	✓							✓			
評估損失總値及計算索償金額	LOCUIL502A						✓	<b>✓</b>	✓	✓							✓			
以投標方式安排保險	LOCUIL503A						✓	<b>✓</b>	<b>✓</b>	✓							<b>✓</b>			
運用爭議解決替代方法處理糾紛	LOCUIL504A						✓	<b>✓</b>	<b>✓</b>	✓							<b>✓</b>			
運用仲裁處理糾紛	LOCUIL505A						✓	✓	<b>✓</b>	✓							✓			
運用商業法律知識擬備合約	LOCUIL506A						<b>√</b>	✓	<b>✓</b>	<b>✓</b>							✓			
安排勞工保險合約	LOCUIL507A						✓	<b>√</b>	<b>✓</b>	✓							✓			
安排公眾責任險保險合約	LOCUIL508A						✓	<b>√</b>	<b>✓</b>	✓							✓			
安排物流及運輸經營者責任保險合約	LOCUIL509A						✓	<b>√</b>	<b>✓</b>	<b>✓</b>							✓			
制定風險管理方案	LOCUIL601A	_	_			_	✓	✓	✓	✓	_						✓			

				職責	範圍									資	·歷架構的	的職責範	童			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
<b>〈</b> 能力標準說明 <b>〉</b> 能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於梅運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
設計物流業內電子商貿作業程序	LOCUEL401A						✓	✓	✓	✓								✓		
設計物流業電子文件保安系統和程序	LOCUEL402A						✓	✓	✓	✓								✓		
制定資訊系統的更新需求	LOCUEL403A						✓	✓	✓	✓								✓		
制定物流業內相關單位電子訊息處理流程	LOCUEL404A						✓	✓	✓	✓								✓		
設計物流企業電子物流作業網頁	LOCUEL405A						✓	✓	✓	✓								✓		
制定貨物的電子辨識技術應用策略	LOCUEL501A						✓	✓	✓	✓								✓		
執行品質管理培訓項目	LOCUQM302A						<b>✓</b>	✓	✓	✓										✓
執行品質管理審核	LOCUQM401A						✓	✓	✓	✓										✓
推廣基層品質管理文化	LOCUQM402A						✓	✓	✓	✓										✓
編寫品質保證程序	LOCUQM403A						<b>✓</b>	✓	<b>✓</b>	✓										<b>✓</b>
評估工序對環境的影響	LOCUQM407A						<b>✓</b>	✓	<b>✓</b>	✓										<b>✓</b>
提升員工保護環境意識	LOCUQM408A						<b>✓</b>	✓	<b>✓</b>	✓										<b>✓</b>
制定對危險品處理的培訓計劃	LOCUSS401A						✓	✓	✓	<b>✓</b>					✓					
處理飛機損毀索償	LOAFIL401A						✓	✓									✓			
處理空運貨物損毀索償	LOAFIL402A						✓	✓									✓			
處理空運貨物責任保險索償	LOAFIL403A						✓	✓									✓			
安排飛機保險合約	LOAFIL501A						✓	✓									✓			

				職責	範圍									資	·歷架構的	的職責範	圍			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
《能力標準說明》能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於梅運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
安排空運貨物保險合約	LOAFIL502A						✓	✓									✓			
安排空運貨物責任保險合約	LOAFIL503A						✓	✓									✓			
處理船舶碰撞索償	LOSGIL401A						✓		✓								✓			
處理船舶污染責任索償	LOSGIL402A						✓		<b>✓</b>								✓			
處理船舶承租人責任索償	LOSGIL403A						✓		<b>✓</b>								<b>✓</b>			
處理租金損失索償	LOSGIL404A						✓		✓								<b>✓</b>			
處理戰爭和罷工索償	LOSGIL405A						✓		✓								<b>✓</b>			
處理貨物損毀索償	LOSGIL406A						✓		✓								✓			
處理船舶和機器損毀索償	LOSGIL407A						✓		✓								✓			
處理貨櫃損毀索償	LOSGIL408A						✓		✓								✓			
處理運費、滯期和抗辯費索償	LOSGIL409A						✓		✓								✓			
處理海運行業代理人責任索償	LOSGIL410A						✓		✓								✓			
委派公證人、海損理算師及律師處理索償	LOSGIL501A						✓		✓								✓			
處理共同海損	LOSGIL502A						✓		<b>✓</b>								<b>&gt;</b>			
安排船舶保險(包括戰爭及罷工)合約	LOSGIL503A						✓		<b>✓</b>								<b>✓</b>			
安排船舶承租人責任保險合約	LOSGIL504A						✓		<b>✓</b>								<b>√</b>	_		
安排海運行業代理人責任保險合約	LOSGIL505A						✓		✓								✓			

				職責	範圍									資	歷架構的	勺職責範	童			
	能力單元編號	AR1	AR2	AR3	AR4	AR5	AR6				FA 1	FA 2	FA 3	FA 4	FA 5	FA 6	FA 7	FA 8	FA 9	FA 10
《能力標準說明》能力單元名稱	請點擊閱讀 全部內容 (電子版適用)	業務管理/策略管理	機隊、航隊、車隊營運	市場銷售及顧客服務	貨物調度、處理、前線操作	機械/技術支援	其他行政支援,如財務會計、 人力資源、資訊科技	適用於空運公司	適用於梅運公司	適用於陸運、倉庫、 碼頭、貨運站	營運管理	物流方案規劃及設計	營銷、市場推廣及客戶服務	貨物運輸及處理	貨物安全及保安	出入口文件處理	保險及法律事務	電子物流	職業安全及健康	品質管理
安排租金損失保險合約	LOSGIL506A						✓		✓								✓			
安排船公司保賠保險合約	LOSGIL507A						✓		✓								✓			
安排海上貨物運輸保險(包括戰爭及罷工)合約	LOSGIL508A						✓		✓								✓			
處理扣船	LOSGIL509A						✓		✓								✓			
安排貨櫃保險合約	LOSGIL510A						✓		✓								✓			
安排運費、滯期和抗辯費保險合約	LOSGIL511A						✓		✓								✓			

Vocational Training Council 職業訓練局 Headquarters Division 2 總辦事處二科 www.vtc.edu.hk

Our Reference 本局檔號: TL/1/2 (10)



12 July 2010

Dear Sir/Madam,

#### 2010 Manpower Survey of the Transport Logistics Industry

The Vocational Training Council is a statutory body appointed by the Government to be responsible for manpower training in Hong Kong. The Transport Logistics Training Board is one of the 20 training boards of the Vocational Training Council. It is established to assess the manpower situation and devise training plans of the transport logistics industry.

The Training Board is conducting a manpower survey of the freight transport logistics establishments from 19 July to 20 August 2010. The purpose of this survey is to obtain data on the present and future manpower situation and training information so as to enable the Training Board to formulate appropriate training plans to meet the need of the industry. Your co-operation in supplying the information would be much appreciated.

I enclose the following documents for your reference and completion:

- (a) Questionnaire (Appendix A);
- (b) Explanatory notes (Appendix B); and
- (c) Descriptions of principal jobs in the transport logistics industry (Appendix C, C1 C6)

During the period of the survey, an officer of the Census and Statistics Department will contact your office. The interviewing officer will answer any questions you may have, and assist in the completion of the questionnaire if necessary. I wish to assure you that the information collected will be handled in strict confidence and will be published only in the form of statistical summaries without reference to individual establishments. Should you have any question regarding the survey, please contact the Census and Statistics Department by telephoning 2116 8534. Or, you may send the completed questionnaire to the Census and Statistics Department at Manpower Statistics Section, Units 1103 – 1166, 11/F, Stelux House, 698 Prince Edward Road East, San Po Kong, Kowloon.

Yours faithfully,

(David Ho) Chairman

Transport Logistics Training Board

Vocational Training Council 職業訓練局 Headquarters Division 2 總辦事處二科 www.vtc.edu.hk

Our Reference 本局檔號:TL/1/2 (10)



致僱主函

執事先生:

### 物流貨運業二零一零年人力調查

職業訓練局乃由政府委任的法定機構,負責本港的人力訓練事宜。 職訓局屬下有二十個訓練委員會,物流貨運業訓練委員會為其中之一,負責評估物流貨運業的人力情況,以及制定訓練計劃。

為調查物流貨運業目前及未來的人力情況及訓練詳情,以便制定合 適的訓練計劃配合需要,本訓練委員會將於二零一零年七月十九日至八月二十 日期間進行物流貨運機構人力調查,懸請 貴號惠予合作,提供有關資料。

兹夾附下述文件,供 貴號參閱及填寫:

- (甲)調查表 (附錄 A)
- (乙)附註(附錄B)
- (丙)物流貨運業主要職務工作說明 (附錄 C, C1-C6)

調查期間,政府統計處職員會聯絡 貴號,解答問題,協助填寫調查表。調查所得資料將絕對保密,只用摘要統計數字發表,並不會提及個別機構。如對是次調查有任何疑問,請致電 2116 8534 與政府統計處聯絡。 貴號亦可將完成後的調查表寄回政府統計處人力統計組: 九龍新蒲崗太子道東 698 號寶光商業中心 11 樓 1103 至 1106 室。

物流貨運業訓練委員會主席 何志盛

二零一零年七月十二日

### **CONFIDENTIAL**

塡入數據後即成

WHEN ENTERED WITH DATA

機密文件

### THE 2010 MANPOWER SURVEY OF THE TRANSPORT LOGISTICS INDUSTRY

物流貨運業二零一零年人力調査

### **QUESTIONNAIRE**

調查表

#### PLEASE READ THE EXPLANATORY NOTES BEFORE COMPLETING THIS QUESTIONNAIRE

填表 前 請 參 閱 附 註

For offical use only: 此欄毋須填寫									V. CP. I
Rec. Type	Survey Code	Indus	stry Code	Establishment No.		Enumerator's No.	Editor's No.	Check Digit	No. of Employees Covered by the Questionnaire
	2 8 2 3	4 5 6	7 8 9	10 11 12 13 14 15		16 17	18 19	20 21 22	23 24 25 26 27
NAME OF EST ABLISHM 機構名稱 ADDRESS:	MENT:								TOTAL NUMBER OF PERSONS ENGAGED: 僱員總人數
地址									
NAME OF PERSON TO ( 聯絡人姓名	CONTACT:	28				47		PC 職	OSITION: 位
TEL NO.: 48		55 - 56	6	63					XX NO.: 文傳真
E-MAIL: 64								98	
			Broad Type 分類:						
PRINCIPAL LINE OF BU 主要業務	USINESS:	$\bigcirc$	Warehousing and Cold Sto 貨倉及冷藏庫	rage	$\bigcirc$	Trucking and Conta 貨車及貨櫃運輸	ainer Haulage	$\bigcirc$	Airfreight Operators (Airline Companies/Carriers) 空運(航空公司)
Please Tick 請✔在圈內		$\bigcirc$	Airfreight Forwarding Age 空運貨運代理	nts	$\bigcirc$	Stevedore 船上/碼頭裝卸貨	物	$\bigcirc$	Seafreight Operators (Shipping Companies/Carriers) 海運(航運公司)
			Seafreight Forwarding Age 海運貨運代理	nts	$\bigcirc$	Ship Management a 船舶管理及租賃	and Chartering	$\bigcirc$	Cargo Handling Terminals 貨運站
		$\bigcirc$	International Couriers 國際速遞						
		$\bigcirc$	Other Transport Logistics 其他物流服務經營者	Services Providers	PLEAS 請註明	E SPECIFY:			

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#### Questionnaire (Part I)

#### 調査表(第一部份)

(A)		( B	)		Ĺ	(C)	$oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{oldsymbol{ol}}}}}}}}}}}}}}}$	( D		Ĺ	(E)		(F)	(G)
					Q.1		1	Q.2			Q.3		Q.4	Q.5
Job Tide (See Job Code listed at right. Details please see Appendix C, C1 - C6) 職稱 (可參照右列職位編號,職位職務可參閱附錄C,C1 - C6)			Job Code 聯行結構	つのではなっている。		Number of employees in July 2010 2016年7月編員人數		Number of employees in July 2009	2007年7月18日に入政		Planned number of employees in July 2011 施計於 201 年7日衛星人數	2001 N 2011 1 1 9 9 BB-5 / 5 8A	Perferred Level of Education 保原工作影響程度	Require Set going Qualifications ( $I=YES,0=No$ )
		İ	安編	號		數目	T	數目	1		數目		按編號	按編號 by code
	Rec.		cod 8-10			numbe 11-13	r	by nun 14-1		by	17-19		by code# 20	by code 21
	Туре		0-10	, 		11-13	+	1+-1	J	H	17-15	,	20	21
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#### \*Job for establishments engaged in transport logictics 從事物流貨運的機構職位分佈

Cross-sectoral (two or more of those listed at Land Transport, Air Transport Sea Transport left) or not otherwise classified Warehouse, Denot, Terminal 空運公司 同時兼顧左列兩個或以上的界別, 海運公司 陸運、倉庫、碼頭、貨運站 或沒有其他分類 Business Management, Strategic Planning 業務管理、計劃策略 (See Appendix C1 参閱附錄C1) 211 Managerial Level 111 Managerial Level 311 Managerial Level 411 Managerial Level 經理級 經理級 經理級 經理級 212 Executive/Supervisory Level 312 Executive/Supervisory Level 412 Executive/Supervisory Level 112 Executive/Supervisory Level 行政/主任級 行政/主任級 行政/主任級 行政/主任級 213 Assistant/Clerical Level 313 Assistant/Clerical Level 413 Assistant/Clerical Level 113 Assistant/Clerical Level 助理/文員級 助理/文員級 助理/文員級 助理/文員級 Fleet Operation 機隊、航隊、車隊營運 (See Appendix C2 参閱附錄C2) 221 Managerial Level 321 Managerial Level 421 Managerial Level 121 Managerial Level 經理級 經理級 經理級 經理級 222 Executive/Supervisory Level 422 Executive/Supervisory Level 122 Executive/Supervisory Level 322 Executive/Supervisory Level 行政/主任級 行政/主任級 行政/主任級 行政/主任級 223 Assistant/Clerical Level 323 Assistant/Clerical Level 423 Assistant/Clerical Level 123 Assistant/Clerical Level 助理/文員級 助理/女員級 助理/文員級 助理/女員級 Sales & Customer Service 市場銷售及顧客服務 (See Appendix C3 参閱附錄C3) 231 Managerial Level 331 Managerial Level 431 Managerial Level 131 Managerial Level 經理級 經理級 經理級 經理級 232 Executive/Supervisory Level 332 Executive/Supervisory Level 432 Executive/Supervisory Level 132 Executive/Supervisory Level 行政/主任級 行政/主任級 行政/主任級 行政/主任級 233 Assistant/Clerical Level 333 Assistant/Clerical Level 433 Assistant/Clerical Level 133 Assistant/Clerical Level 助理/文員級 助理/文員級 助理/女員級 助理/交員級 Frontline Cargo Operation 貨物制度、處理、操作 (See Appendix C4 参閱附錄C4) 241 Managerial Level 341 Managerial Level 441 Managerial Level 141 Managerial Level 經理級 經理級 經理級 經理級 242 Executive/Supervisory Level 442 Executive/Supervisory Level 142 Executive/Supervisory Level 342 Executive/Supervisory Level 行政/主任級 行政/主任級 行政/主任級 行政/主任級 243 Technician/Assistant/Clerical Level 343 Technician/Assistant/Clerical Level 443 Technician/Assistant/Clerical Level 143 Technician/Assistant/Clerical Level 技術員/助理/交員級 技術員/助理/交員級 技術員/助理/交員級 技術員/助理/交員級 244 Crafts/Operative Level (driver 344 Crafts/Operative Level (driver 444 Crafts/Operative Level (driver 144 Crafts/Operative Level (driver included) included) included) included) 技工/操作工級(包括司機) 技工/操作工級(包括司機) 技工/操作工級(包括司機) 技工/操作工級(包括司機) Technical/Engineering Support 機械/技術支援 (See Appendix C5 参閱附錄C5) 251 Managerial Level 351 Managerial Level 451 Managerial Level 151 Managerial Level 經理級 經理級 經理級 經理級 252 Executive/Supervisory Level 352 Executive/Supervisory Level 452 Executive/Supervisory Level 152 Executive/Supervisory Level 行政/主任級 行政/主任級 行政/主任級 行政/主任級 253 Technician/Assistant/Clerical Level 353 Technician/Assistant/Clerical Level 453 Technician/Assistant/Clerical Level 153 Technician/Assistant/Clerical Level 技術員/助理/交員級 技術員/助理/交員級 技術員/助理/交員級 技術員/助理/交員級 254 Crafts/Operative Level 354 Crafts/Operative Level 454 Crafts/Operative Level 154 Crafts/Operative Level 技工/操作工級 技工/操作工級 技工/操作工級 技工/操作工級

Other Supporting Services (such as finance, accounting, human resources, infomration technology) (See Appendix C6)

其他行政支援,如財務會計、人力資源、資訊科技 (參閱附錄C6)

All Sectors 000 All Job Levels 所有分類界別 所有職級

#### #Enter in Q.4, employee's preferred level of education according to the following codes: **請將僱員官有的教育程度,按下列編號填入Q.4欄內:**

- 1. University Degree (Bachelor's Degree or above)
- 大學學位或以上
- 2. Sub-degree (Associate Degree/Higher Diploma/Higher Certificate)
- 副學位(副學士/高級交憑/高級證書)
- 3. Diploma/Certificate 女憑/證書
- 4. Advanced Level (Secondary 6 to Secondary 7)
- 預科程度(中六/中七)
- 5. Senior Secondary (Secondary 4 to Secondary 5)
- 高中程度(中四/中五)
- 6. Junior Secondary (Secondary 3 or below) 初中程度(中三或以下)

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## The 2010 Manpower Survey of the Transport Logistics Industry 物流貨運業二零一零年人力調査

### Questionnaire (Part II) 調査表(第二部份)

Q.6 Number of Freight/Transport/Logistics Staff Recruited in the Past 12 Months by Source/Origin 過去十二個月內招聘僱員人數(按來向/來源分類)

	~			Managerial Level 經理級	Supervisory Level 主任級	Clerical Level 文員級	Operative Level 操作工級
	(a)	Recruited from other transport logistics establishments 受聘者來自物流貨運業		8	10	12	14
	(b)	Recruited from non-transport logistics establishments 受聘者來自其他行業		16	18	20	22
	(c)	Recruited new graduates studied transport logistics programme at education/training institutions 受聘者剛畢業於專上院校的物流課程		24	26	28	30
	(d)	Others, please specify. 其他,請註明:	=	32	34	36	38
Q.7	Nun 過力	mber of Freight/Transport/Logistics Staff Left in the Past 长十二個月內離職的物流貨運從業員人數(按去向	12 Moi 分類)	nths by Whereab	outs		
				Managerial Level 經理級	Supervisory Level 主任級	Clerical Level 文員級	Operative Level 操作工級
	(a)	Taking up/starting own business in freight/transport/logistics related jobs 繼續於物流貨運業任職/創業		40	42	44	46
	(b)	Taking up/starting own business in non freight/transport/logistics related jobs 於其他行業任職/創業		48	50	52	54
	(c)	Emigration, retirement or further studies 移民、退休或進修		56	58	60	62
	(d)	Others, please specify. 其他,請註明:	_	64	66	68	70
		For official use only 此欄毋須填寫	Q.6	71	72	73	74
			Q.7	75	76	77	78
				79			

### Q.8 Preferred Competency

### 僱員宜有技能

Please fill in the number of Freight/Transport/Logistics staff who would require training as listed below in the coming 12 months: 請填上未來12個月貴機構物流貨運業僱員需要培訓的人數。

		需要培訓的人數
<u>Mana</u> 管理	gerial Skills 技巧	
101	Automation Strategy Planning, Implementation and Evaluation 自動化策略計劃、推行及檢討	81
102	Customer Relationship and Service Strategy Planning, Implementation and Evaluation 顧客服務及關係的策略計劃、推行及檢討	84
103	Budgetary Control 成本控制	87
104	Business Strategy Planning, Implementation and Evaluation 業務策略計劃、推行及檢討	90
105	Environmental Protection Strategy Planning, Implementation and Evaluation 環保策略計劃、推行及檢討	93
106	Financial Planning, Implementation and Evaluation 財務計劃、推行及檢討	96
107	Human Resources Planning, Implementation and Evaluation 人力資源計劃、推行及檢討	99
108	Legal Affairs 法律事務	102
109	Pricing Strategy 價格策略	105

110	Quality Assurance and Control 質素控制	108
111	Risk Assessment 風險評估	111
112	Sales and Marketing Strategy Planning, Implementation and Evaluation 行銷及市場策略計劃、推行及檢討	114
113	Supervisory Techniques 督導管理	117
114	Workflow Analysis 流程分析	120
115	Occupational Health Planning & Insurance Planning 職業健康及保險計劃	123
116	Others (please specify) 其他(請描述)	126
117	Others (please specify) 其他(請描述)	129
118	Others (please specify) 其他(請描述)	132
119	Others (please specify) 其他(請描述)	135
120	Others (please specify) 其他(請描述)	138

### Specific Skills

### 專門技巧

201	Benchmarking of Transport and Distribution Operations 物流貨運操作量比	141
202	Distribution Operations 物資分發	144
203	Automation of Material Handling 自動化物料搬運	147
204	Multi-modal Transportation 多式聯運	150
205	Routing Optimization 優化流程	153
206	Transport Operations 貨運操作	156
207	Warehousing and Storage Operations/Inventory Control 倉儲及存貨控制	159
208	Brokering 船隻租賃	162
209	Marine/P & I Insurance 海事保險	165
210	Marine Surveying 海事調查及檢驗	168
211	Transport of Dangerous Cargo 危險品運輸	171

212	International Trading Practices 國際貿易	174
213	Application of Supply Chain Concepts 供應鏈應用	177
214	Customer Relation and Services 顧客服務及關係	180
215	Documentation Processing 文件繕製	183
216	Material Handling Techniques 物料搬運	186
217	Others (please specify) 其他(請描述)	189
218	Others (please specify) 其他(請描述)	192
219	Others (please specify) 其他(請描述)	195
220	Others (please specify) 其他(請描述)	198
221	Others (please specify) 其他(請描述)	201

### **Technical Skills**

### 專門技術

301	Forklift Truck Operation 鏟車操作	204
302	Container Crane Operation 貨櫃吊機操作	207
303	Material Handling Equipment Operation 裝卸機械操作	210
304	Packing/Storage of Goods 貨物包裝及儲存	213
305	Dangerous Goods Handling 危險貨物處理	216
306	Others (please specify) 其他(請描述)	219
307	Others (please specify) 其他(請描述)	222
308	Others (please specify) 其他(請描述)	225
309	Others (please specify) 其他(請描述)	228
310	Others (please specify) 其他(請描述)	231

### Generic Skills

### 通用技巧

401	Multi-lingual Business Communication 多種語言商貿通訊及溝通		234			
402	e-Business/e-Commerce Concepts 電子化商貿		237			
403	Information Systems Application 資訊系統運用		240			
404	Others (please specify) 其他(請描述)		243			
405	Others (please specify) 其他(請描述)	_	246			
406	Others (please specify) 其他(請描述)	_	249			
407	Others (please specify) 其他(請描述)	_	252			
408	Others (please specify) 其他(請描述)	_	255			
	For official use only 此欄毋須塡寫	258 259				
	End of Questionnaire. Thank you for Your Co-operation. 問卷完,多謝合作					
	Please tick this box if your company wants a complimentary copy of the 2010 Manpower Survey Report					

如 貴公司欲收到二零一零年人力調查報告,請於方格內加上(✔)號

## The 2010 Manpower Survey of the Transport Logistics Industry 物流貨運業二零一零年人力調査

### **Explanatory Notes**

附註

- 1. The questionnaire is in three parts, the front page, part I and part II. Before completing the questionnaire, please read carefully the Explanatory Notes. 調查表共有三部份:首頁、第一部份和第二部份。填寫調查表前,
- 2. Please fill in a number or a code where applicable. The codes and the values of items they represent are listed in the main questionnaire (Appendix A) or the Appendix C1 C6.

請在適當空格內填入有關數字或編號,編號及所代表的事項載於主要調查表(附錄 A)或附錄 C1 - C6。

### 3. Front Page of Questionnaire

調查表首頁

請參閱附註。

On the front page of the questionnaire, you are asked the principal line of business of the establishment.

請填寫貴機構的主要業務性質。

#### 4. Main Ouestionnaire (Part I)

主要調查表 (第一部份)

- 4.1 In the main questionnaire, you are asked to fill in numbers or codes for each and every job/positions in your establishment. Please complete all columns ('A' to 'G') of the questionnaire. Please insert a zero (0) in any column where not applicable. 請於主要調查表內填寫貴機構內各職位的數目或編號。「A」至「G」各欄均須填寫。如有不適用者,請在該欄內填入(0)符號。
- 4.2 Job Title and Code (Column 'A' and Column 'B')

職稱及編號(「A」欄及「B」欄)

(i) Please fill in Column 'A', the job titles of job positions that are employed in your establishment.

請在「A」欄填上僱員的職稱。

(ii) Please fill in Column 'B', the job codes that match the job titles in Column 'B'. (Please refer to the notes in the same page or Appendix C, C1 – C6 for the job codes and the corresponding job descriptions).

請在「B」欄填上僱員的職位編號 (請參閱同頁內的附註或附錄  $C \cdot C1 - C6$ 內的職位編號及其職務)。

(iii) The Logistics Industry Training Advisory Committee has published the "Specification of Competency Standards (SCS)" for the reference of the Industry. The SCS is intended for use in curriculum or programme design, human resource development, as well as competency and qualifications recognition. Users or stakeholders include education and training providers, human resources practitioners, employers, employees and professional bodies. The descriptions in Appendix C, C1 – C6 are brief and more detailed job specifications based on the SCS are available on the website of the Transport Logistics Training Board (http://tdtb.vtc.edu.hk).

物流業行業培訓諮詢委員會已爲物流業擬訂了一套《能力標準說明》,闡列有關本行業的各級能力標準,個別級別工作所需技能、知識及條件基準。業界持份者,如:僱主、僱員、教育及職業訓練機構及專業團體亦可參照《能力標準說明》,報讀/設計達到指定能力標準的培訓課程。附錄 C、C1 - C6 當中的職務工作說明亦參照《能力標準說明》編訂。如欲進一步了解《能力標準說明》的詳細資料,可參閱物流貨運業訓練委員會網頁(http://tdtb.vtc.edu.hk)。

## 4.3 Q.1 Number of Employees in July 2010 (Column 'C') 於 2010年7月時的僱員人數(「C」欄)

Please fill in the total number of employees against each principal job at the time of July 2010. 'Employees' refer to those who have worked for the establishment for 4 weeks or more and for not less than 18 hours in each week.

請填寫於 2010年 7月時各主要職務的僱員總數。「僱員」指在貴機構全職工作已達四星期,每星期工作不少於十八小時的員工。

## 4.4 Q.2 Number of Employees in July 2009 (Column 'D') 於 2009 年 7月時的僱員人數 (「D」欄)

Please fill in the total number of employees against each principal job at the time of July 2009.

請填寫於 2009年 7月時各主要職務的僱員人數。

## 4.5 Q.3 Planned Number of Employees in July 2011 (Columns 'E') 預計於 2011年7月時的僱員人數(「E」欄)

Please fill in the forecast number of employees against each principal job at the time of July 2011.

請填寫預計於 2011年 7月時各主要職務的僱員人數。

## 4.6 Q.4 <u>Preferred Level of Education (Column 'F')</u> 僱員宜有教育程度(「F」欄)

The purpose of this column is to solicit your view on the education, which your organization requires an employee in a particular position to have by referring to the codes in coding descriptions in the notes of the same page.

請填寫各職位僱員宜有的教育程度編碼。編碼說明請參閱同頁內的 附註。

## 4.7 Q.5 <u>Require Sea-going Qualifications (Column 'G')</u> 職位是否要求僱員具備航海資格(「G」欄)

Establishments in the sea transport sector may prefer employees of certain job positions to have sea-going qualifications of deck officers or engine-room engineers. Please specify whether a job position requires such qualifications.

請填寫須要僱員航海資歷(如:高級船員、輪機師)的職位。

### 5. <u>Supplementary Questionnaire (Part II)</u>

補充調查表(第二部份)

## 5.1 Q.6 Number of Freight/Transport/Logistics Staff Recruited in the Past 12 Months by Source/Origin

過去十二個月內招聘僱員人數(按來向/來源分類)

Please fill in the number of freight/transport/logistics staff recruited in the past 12 months by source/origin.

請按來向/來源填上過去十二個月內招聘的物流貨運從業員人數。

### 5.2 Q.7 Number of Freight/Transport/Logistics Staff Left

in the Past 12 Months by Whereabouts

過去十二個月內離職的物流貨運從業員人數(按去向分類)

Please fill in the number of freight/transport/ logistics staff left in the past 12 months by whereabouts.

請按去向填上過去十二個月內離職的物流貨運從業員人數。

### 5.3 Q.8 Preferred Competency

僱員官有技能

Please fill in the number of freight/transport/logistics staff who would require training for respective skills and knowledge in the coming 12 months. Please fill in the preferred competency if not listed in the questionnaire and the corresponding number of staff to be trained.

請填上未來 12 個月 貴機構於每個宜有技能項目需要培訓的物流 貨運業僱員人數。如宜有技能項目並未列出,請註明及填上相關技 能需要培訓人數。

Note: The information received will be treated in strict confidence and will be published only in the form of statistical summaries without reference to an individual organization.

註: 調查所得資料絕對保密,只以統計摘要方式發表,並不提及個別機構。

### Job Descriptions for Principal Jobs in the Transport Logistics Industry 物流貨運業 主要職務工作說明

### Descriptions of Job Level 職級簡介

Job Level 職級	Description 簡介
Managerial Level 經理級人員	Head (deputy included) of a department or section of an establishment responsible for getting jobs done of the prescribed area of responsibilties by sub-ordinates according to the company policy, goals, objectives.  部門主管(包括副主管),根據公司政策、目的及目標,及通過屬員完成、達到有關職責範圍。
Executive/supervisory Level 行政/主任級人員	Mainly assist the managerial level in carrying out the prescribed area of responsibilities. Usually are involved in supervision of the work of the junior level on the spot. 主要協助經理級人員去完成、達到有關職責範圍。通常於辦公室或操作場地督導初級員工的工作。
Technician/assistant/clerical Level 技術員/助理/ 文員級人員	Work under supervision and characterised by office job duties or jobs with higher technical requirements/involvements. 通常於督導下於辦公室進行文書或於操作場地進行較高技術工作。
Crafts/operative Level (driver included) 技工/操作工級人員 (包括司機)	Work under supervision and characterised by physical job or jobs with some technical requirements/involvements. 通常於督導下進行體力、較低技術工作。

### C1. Descriptions of Scope and Area of Responsibilities 範疇及職責範圍簡介

No. 編號	Scope 範 疇	Area of Responsibilities 職責範圍
	_	
		以至全球的營運策略(如:戰略性合作伙伴),設計及開發公司策略性物流方案。
		Technology & technique - Assess the current technology and technique in operating the establishment and set policy for introduction/enhancement of new(er) technology and technique.
		科技及技術 - 評估公司現有科技及技術水平,制定政策引進及改良公司的科技及技術。

# Jobs for Scope of Business Management, Strategic Planning「業務管理、計劃策略」範疇的職位

Job Code 職位 編號	Job Level 職級
Air Transport 空運公司	
211	Managerial Level 經理級人員
212	Executive/Supervisory Level 行政/主任級人員
213	Assistant/Clerical Level 助理/文員級人員
Sea Transport 海運公司	
311	Managerial Level 經理級人員
312	Executive/Supervisory Level 行政/主任級人員
313	Assistant/Clerical Level 助理/文員級人員
_	Warehouse, Depot, Terminal 、碼頭、貨運站
411	Managerial Level 經理級人員
412	Executive/Supervisory Level 行政/主任級人員
413	Assistant/Clerical Level 助理/文員級人員
Cross-sectoral or not otherwise classified 同時兼顧兩個或以上的界別,或沒有其他分類	
111	Managerial Level 經理級人員
112	Executive/Supervisory Level 行政/主任級人員
113	Assistant/Clerical Level 助理/文員級人員

### C2. Descriptions of Scope and Area of Responsibilities 範疇及職責範圍簡介

No. 編號	Scope 範 疇	Area of Responsibilities 職責範圍
2	Fleet Operation 機隊、航隊、 車隊營運	The operating arm of an establishment in charge of maximising the asset/fleet of the establishment. Specifically: 公司內負責營運公司資產/航隊。具體職務有:
		<ul> <li>Fleet management - Manage a fleet to offer a regular/scheduled/liner or irregular/chartered/tramp service; and design/develop the routing pattern according to senior management's decision. Decide on the timing and (sub-)contractors for maintaining the fleet.</li></ul>
		<ul> <li>Fleet acquisition &amp; utilisation - Order/purchase/charter-in/leasing arrangement for the fleet. Also deal with sales/charter-out/leasing out/disposal/suspension/laid up of the fleet when applicable. Control/allocate space of the fleet where applicable. 航隊調度及配置 — 適當調度航隊,適時馬航隊準備配置/保養方案。</li> </ul>
		<ul> <li>Contractors &amp; suppliers - Select and supervise the services provided by (sub-)contractors &amp; suppliers (such as through tendering mechanisms) for maintaining the fleet.</li> <li>服務招標及外判 — 擬訂以投標形式甄選服務承包商及供應商的細節,並監管其服務表現。</li> </ul>

Jobs for Scope of Fleet Operation 「機隊、航隊、車隊營運」範疇的職位

Job Code 職位 編號	Job Level 職 級
Air Transport 空運公司	
221	Managerial Level 經理級人員
222	Executive/Supervisory Level 行政/主任級人員
223	Assistant/Clerical Level 助理/文員級人員
Sea Transport 海運公司	
321	Managerial Level 經理級人員
322	Executive/Supervisory Level 行政/主任級人員
323	Assistant/Clerical Level 助理/文員級人員
-	Warehouse, Depot, Terminal 、碼頭、貨運站
421	Managerial Level 經理級人員
422	Executive/Supervisory Level 行政/主任級人員
423	Assistant/Clerical Level 助理/文員級人員
Cross-sectoral or not otherwise classified 同時兼顧兩個或以上的界別,或沒有其他分類	
121	Managerial Level 經理級人員
122	Executive/Supervisory Level 行政/主任級人員
123	Assistant/Clerical Level 助理/文員級人員

### C3. Descriptions of Scope and Area of Responsibilities 範疇及職責範圍簡介

No.	Scope	Area of Responsibilities
編號	範 疇	職責範圍
3	Sales & Customer Service 市場銷售及 顧客服務	The operating arm of an establishment in charge of finding out needs of customers, securing the business and serving customers. Specifically: 公司內負責發掘客戶需要,跟進客戶要求並提供服務,以拓展公司業務。具體職務有:  · Sales & marketing - Assess the market/customers demand/needs and competition environment; recommend and implement sales target, customer relationship strategy, marketing strategy and pricing strategy etc. 銷售及市場拓展 — 分析市場/客戶的需要及市場競爭環境,建議及推行銷售目標、客戶服務策略、市場策略及定價策略等。  · Customer service - The business process from initial enquiry to booking to arrangement of shipments and the documentation/revenue receivable. 客戶服務 — 處理來貨、貨物分發及運送之間的有關手續及所需文件。

# Jobs for Scope of Sales & Customer Service 「市場銷售及顧客服務」範疇的職位

Job Code 職位 編號	Job Level 職級
Air Transport 空運公司	
231	Managerial Level 經理級人員
232	Executive/Supervisory Level 行政/主任級人員
233	Assistant/Clerical Level 助理/文員級人員
Sea Transport 海運公司	
331	Managerial Level 經理級人員
332	Executive/Supervisory Level 行政/主任級人員
333	Assistant/Clerical Level 助理/文員級人員
_	Warehouse, Depot, Terminal 、碼頭、貨運站
431	Managerial Level 經理級人員
432	Executive/Supervisory Level 行政/主任級人員
433	Assistant/Clerical Level 助理/文員級人員
Cross-sectoral or not otherwise classified 同時兼顧兩個或以上的界別,或沒有其他分類	
131	Managerial Level 經理級人員
132	Executive/Supervisory Level 行政/主任級人員
133	Assistant/Clerical Level 助理/文員級人員

### C4. Descriptions of Scope and Area of Responsibilities 範疇及職責範圍簡介

No. 編號	Scope 範 疇	Area of Responsibilities 職責範圍
4	Frontline Cargo Operation 貨物調度、 處理、 前線操作	The operating arm of an establishment in charge of arranging cargo shipments according to the needs of customers.  Specifically: 公司內負責按客戶需求安排有關貨運。具體職務有:
		<ul> <li>Space - Schedule cargo/shipment movements according to space allocated.</li> <li>艙位調度 — 按艙位分配,安排貨運日期/船期。</li> </ul>
		<ul> <li>Cargo/shipment arrangement - Operation process from receiving to storing to line-haul to distributing &amp; releasing of cargo; co-loading/consolidation where applicable and completion of mandatory formalities.</li> <li>貨運/航程調度 - 處理貨物交收、分發、運送之間的一切事宜及有關手續。</li> </ul>
		• Contractors & suppliers - Select and supervise the services provided by (sub-)contractors & suppliers for cargo operation. 服務招標及外判 — 甄選及監管貨運服務承包商及供應商。
		Safety & security - Ensure the operation is in compliance with mandatory and inhouse requirements.     職業安全 一 確保貨運過程在符合有關法例與內部指引的情況下運作。

Jobs for Scope of Frontline Cargo Operation 「貨物調度、處理、前線操作」範疇的職位

Job Code 職位 編號	Job Level 職級
Air Transport 空運公司	
241	Managerial Level 經理級人員
242	Executive/Supervisory Level 行政/主任級人員
243	Technician/Assistant/Clerical Level 技術員/助理/文員級人員
244	Crafts/Operative Level (driver included) 技工/操作工級人員(包括司機)
Sea Transport 海運公司	
341	Managerial Level 經理級人員
342	Executive/Supervisory Level 行政/主任級人員
343	Technician/Assistant/Clerical Level 技術員/助理/文員級人員
344	Crafts/Operative Level (driver included) 技工/操作工級人員(包括司機)
	, Warehouse, Depot, Terminal 、碼頭、貨運站
441	Managerial Level 經理級人員
442	Executive/Supervisory Level 行政/主任級人員
443	Technician/Assistant/Clerical Level 技術員/助理/文員級人員
444	Crafts/Operative Level (driver included) 技工/操作工級人員(包括司機)
Cross-sectoral or not otherwise classified 同時兼顧兩個或以上的界別,或沒有其他分類	
141	Managerial Level 經理級人員
142	Executive/Supervisory Level 行政/主任級人員
143	Technician/Assistant/Clerical Level 技術員/助理/文員級人員
144	Crafts/Operative Level (driver included) 技工/操作工級人員(包括司機)

### C5. Descriptions of Scope and Area of Responsibilities 範疇及職責範圍簡介

No.	Scope	Area of Responsibilities
編號	範 疇	職責範圍
5	Technical/Engineering Support 機械/ 技術支援	The operating arm of an establishment in charge of technical service. Specifically: 公司內負責提供技術支援之單位。具體職務有:  · Machinery & equipment - Establish technical indicators and management system for the operation of machinery and equipment. 機械及有關設備 — 建立使用機械及有關設備的技術指標及管理制度。  · Contractors & suppliers - Select and supervise the services provided by (sub-)contractors & suppliers for machinery and equipment. 服務招標及外判 — 甄選及監管機械及設備承包商及供應商。  · Safety & security - Ensure the operation of machinery and equipment is in compliance with mandatory and inhouse requirements. 職業安全與保安意識 — 確保機械及設備符合有關法例與內部指引的情況下運作。

# Jobs for Scope of Technical/Engineering Support「機械/技術支援」範疇的職位

Job Code 職位 編號	Job Level 職級
Air Transport 空運公司	
251	Managerial Level 經理級人員
252	Executive/Supervisory Level 行政/主任級人員
253	Technician/Assistant/Clerical Level 技術員/助理/文員級人員
254	Crafts/Operative Level 技工/操作工級人員
Sea Transport 海運公司	
351	Managerial Level 經理級人員
352	Executive/Supervisory Level 行政/主任級人員
353	Technician/Assistant/Clerical Level 技術員/助理/文員級人員
354	Crafts/Operative Level 技工/操作工級人員
_	Warehouse, Depot, Terminal 、碼頭、貨運站
451	Managerial Level 經理級人員
452	Executive/Supervisory Level 行政/主任級人員
453	Technician/Assistant/Clerical Level 技術員/助理/文員級人員
454	Crafts/Operative Level 技工/操作工級人員
	or not otherwise classified 個或以上的界別,或沒有其他分類
151	Managerial Level 經理級人員
152	Executive/Supervisory Level 行政/主任級人員
153	Technician/Assistant/Clerical Level 技術員/助理/文員級人員
154	Crafts/Operative Level 技工/操作工級人員

### C6. Descriptions of Scope and Area of Responsibilities 範疇及職責範圍簡介

No.	Scope	Area of Responsibilities
編號	範 疇	職責範圍
6	Other Supporting Services (such as Finance, Accounting, Human Resources, Information Technology) 其他行政支援 (如財務會計、 人力資源、 資訊科技)	Supporting units of an establishment not directly involved in the business, operation and technical services, such as finance, accounting, human resources, information technology. 公司業務、營運及技術支援以外的一般行政支援,如財務會計、人力資源、資訊科技等。

Jobs for Scope of Other Supporting Services (such as Finance, Accounting, Human Resources, Information Technology)

「其他行政支援,如財務會計、人力資源、資訊科技」範疇的職位

Job Code 職位 編號	Job Level 職 級
All sectors 所有分類界別	
000	All Level 所有職級人員